# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): April 27, 2020

# **Arbor Realty Trust, Inc.**

(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

## MARYLAND

(STATE OF INCORPORATION)

**001-32136** (COMMISSION FILE NUMBER)

**20-0057959** (IRS EMPLOYER ID. NUMBER)

333 Earle Ovington Boulevard, Suite 900 Uniondale, New York (ADDRESS OF PRINCIPAL EXECUTIVE OFFICES)

**11553** (ZIP CODE)

(516) 506-4200

(REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the

following provisions:			
<ul> <li>□ Written communications pursuant to Rule 425 under</li> <li>□ Soliciting material pursuant to Rule 14a-12 under th</li> <li>□ Pre-commencement communications pursuant to Rul</li> <li>□ Pre-commencement communications pursuant to Rul</li> </ul>	e Exchange Act (17 CFR 240.14a-12) e 14d-2(b) under the Exchange Act (17		
Securities registered pursuant to Section 12(b) of the Act:			
Title of each class	Trading Symbol(s)	Name of each exchange on which registered	
Common Stock, par value \$0.01 per share	ABR	New York Stock Exchange	
Preferred Stock, 8.25% Series A Cumulative	ABR-PA	New York Stock Exchange	
Redeemable, par value \$0.01 per share			
Preferred Stock, 7.75% Series B Cumulative	ABR-PB	New York Stock Exchange	
Redeemable, par value \$0.01 per share			
Preferred Stock, 8.50% Series C Cumulative	ABR-PC	New York Stock Exchange	
Redeemable, par value \$0.01 per share			
Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).			
Emerging growth company $\square$			
If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. $\Box$			

## Item 2.03. Creation of a Direct Financial Obligation or an Obligation under an Off-Balance Sheet Arrangement of a Registrant.

The information included in Item 8.01 below is incorporated by reference into this Item 2.03.

## Item 8.01 Other Events.

8.00% Senior Notes due 2023

On April 24, 2020, Arbor Realty Trust, Inc., a Maryland corporation (the "Company"), completed the issuance and sale of \$40,500,000 aggregate principal amount of its 8.00% Senior Notes due 2023 (the "Notes") pursuant to a Note Purchase Agreement (the "Purchase Agreement"), by and among the Company, Arbor Realty Limited Partnership, a Delaware limited partnership, and the purchasers named therein (the "Purchasers"), whereby the Company agreed to sell to the Purchasers and the Purchasers agreed to purchase from the Company, subject to and upon the terms and conditions set forth in the Purchase Agreement, the Notes. The Company intends to use the net proceeds from the offering to repay secured indebtedness, make investments relating to its business and for general corporate purposes.

The Notes were offered in a private offering that is exempt from the registration requirements of the Securities Act of 1933, as amended (the "Securities Act"). The Notes were offered only to persons reasonably believed to be "qualified institutional buyers" under Rule 144A and institutional accredited investors under Rule 501(a)(1), (2), (3) or (7). The Notes will not be registered under the Securities Act or the securities laws of any other jurisdiction. Unless so registered, the Notes may not be offered or sold in the United States except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and applicable state securities laws.

On April 21, 2020, the Company announced the pricing, and on April 27, 2020, the Company announced the closing, of the offering of the Notes disclosed in Item 2.03 and 8.01 of this Form 8-K. Copies of the press releases issued are filed as Exhibits 99.1 and 99.2 hereto.

#### Item 9.01 Financial Statements and Exhibits.

#### (d) Exhibits

<b>Exhibit Number</b>	Exhibit
4.1	In accordance with Item 601(b)(4)(iii)(A) of Regulation S-K, certain instruments with respect to long-term debt of the registrant have
	been omitted but will be furnished to the Securities and Exchange Commission upon request.
<u>99.1</u>	Press Release, dated April 21, 2020, entitled "Arbor Realty Trust, Inc. Announces Pricing of \$40 Million Senior Unsecured Notes
	Offering."
<u>99.2</u>	Press Release, dated April 27, 2020, entitled "Arbor Realty Trust, Inc. Closes Offering of \$40 Million of Senior Unsecured Notes due
	<u>2023."</u>

## **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

ARBOR REALTY TRUST, INC.

By: /s/ Paul Elenio

Name: Paul Elenio

Title: Chief Financial Officer

Date: April 27, 2020



# Arbor Realty Trust, Inc. Announces Pricing of \$40 Million Senior Unsecured Notes Offering

UNIONDALE, N.Y., April 21, 2020 — Arbor Realty Trust, Inc. (the "Company") (NYSE:ABR) announced today that it has priced a private placement of \$40 million aggregate principal amount of 8.00% senior unsecured notes due 2023 (the "Notes"). The sale of the Notes is expected to close on or about April 24, 2020, subject to the satisfaction of customary closing conditions.

The Company intends to use the net proceeds from the offering to repay secured indebtedness, make investments relating to its business and for general corporate purposes.

The Notes will not be registered under the Securities Act of 1933, as amended (the "Securities Act"), and are being offered and sold in reliance on an exemption from registration provided by Section 4(a)(2) of the Securities Act. The Notes may not be offered or sold in the United States except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and applicable state securities laws.

This press release is neither an offer to sell nor a solicitation of an offer to buy the Notes or any other securities and shall not constitute an offer to sell or a solicitation of an offer to buy, or a sale of, the Notes or any other securities in any jurisdiction in which such offer, solicitation or sale is unlawful.

## **About Arbor Realty Trust, Inc.**

Arbor Realty Trust, Inc. (NYSE: ABR) is a nationwide real estate investment trust and direct lender, providing loan origination and servicing for multifamily, seniors housing, healthcare and other diverse commercial real estate assets. Headquartered in New York, Arbor manages a multibillion-dollar servicing portfolio, specializing in government-sponsored enterprise products. Arbor is a Fannie Mae DUS® lender and Freddie Mac Optigo Seller/Servicer. Arbor's product platform also includes CMBS, bridge, mezzanine and preferred equity lending.

### **Safe Harbor Statement**

Certain items in this press release may constitute forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995, including, but not limited to, statements relating to the Company's expectations regarding the offering, including the anticipated closing date, final size and other terms of the offering and the anticipated use of the net proceeds from the offering. These statements are based on management's current expectations and beliefs and are subject to a number of trends and uncertainties that could cause actual results to differ materially from those described in the forward-looking statements. The Company can give no assurance that its expectations will be attained. Factors that could cause actual results to differ materially from the Company's expectations include, but are not limited to, risks and uncertainties related to the completion of the offering on the anticipated terms or at all, market conditions, the satisfaction of customary closing conditions related to the offering, and other risks detailed in the Company's Annual Report on Form 10-K for the year ended December 31, 2019 and its other reports filed with the SEC. Such forward-looking statements speak only as of the date of this press release. The Company expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in the Company's expectations with regard thereto or change in events, conditions, or circumstances on which any such statement is based.

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Investors: The Ruth Group Alexander Lobo 646-536-7037 alobo@theruthgroup.com



# Arbor Realty Trust, Inc. Closes Offering of \$40 Million of Senior Unsecured Notes due 2023

UNIONDALE, N.Y., April 27, 2020 — Arbor Realty Trust, Inc. (the "Company") (NYSE:ABR) announced today that it has closed the private placement of \$40 million aggregate principal amount of 8.00% senior unsecured notes due April 30, 2023 (the "Notes").

The Company intends to use the net proceeds from the offering to repay secured indebtedness, make investments relating to its business and for general corporate purposes.

"We are extremely pleased with our ability to issue three-year, 8%, unsecured debt in a very challenging environment, which continues to demonstrate the value of our franchise and the strong relationships we have with our investors," said Ivan Kaufman, President and Chief Executive Officer. "As I mentioned in our shareholder letter on April 13, 2020, 45 days ago we had approximately \$235 million of debt outstanding that was subject to margin calls on our securities. Through cash pay downs and the restructuring of a portion of this debt, we reduced this outstanding balance to \$79 million. This capital raise will allow us to further reduce this debt leaving us with only approximately \$40 million of debt remaining against our securities with potential margin call exposure."

Piper Sandler & Co. acted as placement agent for this offering.

The Notes have not been and will not be registered under the Securities Act of 1933, as amended (the "Securities Act"), and are being offered and sold in reliance on an exemption from registration provided by Section 4(a)(2) of the Securities Act. The Notes may not be offered or sold in the United States except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and applicable state securities laws.

This press release is neither an offer to sell nor a solicitation of an offer to buy the Notes or any other securities and shall not constitute an offer to sell or a solicitation of an offer to buy, or a sale of, the Notes or any other securities in any jurisdiction in which such offer, solicitation or sale is unlawful.

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Certain items in this press release may constitute forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995, including, but not limited to, statements relating to the anticipated use of the net proceeds from the offering. These statements are based on management's current expectations and beliefs and are subject to a number of trends and uncertainties that could cause actual results to differ materially from those described in the forward-looking statements. The Company can give no assurance that its expectations will be attained. Factors that could cause actual results to differ materially from the Company's expectations include, but are not limited to, the risks detailed in the Company's Annual Report on Form 10-K for the year ended December 31, 2019 and its other reports filed with the SEC. Such forward-looking statements speak only as of the date of this press release. The Company expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in the Company's expectations with regard thereto or change in events, conditions, or circumstances on which any such statement is based.

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