

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**Form 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended **June 30, 2025**

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

Commission file number: **001-32136**

**Arbor Realty Trust, Inc.**

*(Exact name of registrant as specified in its charter)*

**Maryland**

*(State or other jurisdiction of incorporation)*

**20-0057959**

*(I.R.S. Employer Identification No.)*

**333 Earle Ovington Boulevard, Suite 900, Uniondale, NY**

*(Address of principal executive offices)*

**11553**

*(Zip Code)*

(Registrant's telephone number, including area code): **(516) 506-4200**

**Securities registered pursuant to Section 12(b) of the Act:**

Title of each class	Trading symbols	Name of each exchange on which registered
Common Stock, par value \$0.01 per share	ABR	New York Stock Exchange
Preferred Stock, 6.375% Series D Cumulative Redeemable, par value \$0.01 per share	ABR-PD	New York Stock Exchange
Preferred Stock, 6.25% Series E Cumulative Redeemable, par value \$0.01 per share	ABR-PE	New York Stock Exchange
Preferred Stock, 6.25% Series F Fixed-to-Floating Rate Cumulative Redeemable, par value \$0.01 per share	ABR-PF	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input checked="" type="checkbox"/>	Accelerated filer	<input type="checkbox"/>	Non-accelerated filer	<input type="checkbox"/>
Smaller reporting company	<input type="checkbox"/>	Emerging growth company	<input type="checkbox"/>		

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Issuer has 192,301,414 shares of common stock outstanding at July 25, 2025.

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## Forward-Looking Statements

The information contained in this quarterly report on Form 10-Q is not a complete description of our business or the risks associated with an investment in Arbor Realty Trust, Inc. We urge you to carefully review and consider the various disclosures in this report, as well as information in our annual report on Form 10-K for the year ended December 31, 2024 (the “2024 Annual Report”) filed with the Securities and Exchange Commission (“SEC”) on February 21, 2025 and in our other reports and filings with the SEC.

This report contains certain “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements relate to, among other things, the operating performance of our investments and financing needs. We use words such as “anticipate,” “expect,” “believe,” “intend,” “should,” “could,” “will,” “may” and similar expressions to identify forward-looking statements, although not all forward-looking statements include these words. Forward-looking statements are based on certain assumptions, discuss future expectations, describe future plans and strategies, contain projections of results of operations or of financial condition or state other forward-looking information. Our ability to predict results or the actual effect of future plans or strategies is inherently uncertain. These forward-looking statements involve risks, uncertainties and other factors that may cause our actual results in future periods to differ materially from forecasted results. Factors that could have a material adverse effect on our results of operations, financial condition and future prospects include, but are not limited to, changes in economic, macroeconomic and geopolitical conditions generally, and the real estate market specifically; adverse changes in our status with government-sponsored enterprises affecting our ability to originate loans through such programs; changes in interest rates; the quality and size of the investment pipeline and the rate at which we can invest our cash; impairments in the value of the collateral underlying our loans and investments; inflation; changes in federal and state laws and regulations, including changes in tax laws; the availability and cost of capital for future investments; and competition. Readers are cautioned not to place undue reliance on any of these forward-looking statements, which reflect our views as of the date of this report. The factors noted above could cause our actual results to differ significantly from those contained in any forward-looking statement.

Although we believe the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. We are under no duty to update any of the forward-looking statements after the date of this report to conform these statements to actual results.

**PART I. FINANCIAL INFORMATION**
**Item 1. Financial Statements**

**ARBOR REALTY TRUST, INC. AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**  
(\$ in thousands, except share and per share data)

	June 30, 2025 (Unaudited)	December 31, 2024
<b>Assets:</b>		
Cash and cash equivalents	\$ 255,742	\$ 503,803
Restricted cash	90,944	156,376
Loans and investments, net (allowance for credit losses of \$243,278 and \$238,967)	11,333,023	11,033,997
Loans held-for-sale, net	361,447	435,759
Capitalized mortgage servicing rights, net	348,326	368,678
Securities held-to-maturity, net (allowance for credit losses of \$13,659 and \$10,846)	156,920	157,154
Investments in equity affiliates	71,796	76,312
Real estate owned, net	365,186	176,543
Due from related party	16,773	12,792
Goodwill and other intangible assets	87,336	88,119
Other assets	475,546	481,448
<b>Total assets</b>	<b>\$ 13,563,039</b>	<b>\$ 13,490,981</b>
<b>Liabilities and Equity:</b>		
Credit and repurchase facilities	\$ 4,721,622	\$ 3,559,490
Securitized debt	3,510,865	4,622,489
Senior unsecured notes	1,238,174	1,236,147
Convertible senior unsecured notes	287,258	285,853
Junior subordinated notes to subsidiary trust issuing preferred securities	145,085	144,686
Mortgage notes payable — real estate owned	184,618	74,897
Due to related party	3,396	4,474
Due to borrowers	36,780	47,627
Allowance for loss-sharing obligations	89,757	83,150
Other liabilities	251,621	280,198
<b>Total liabilities</b>	<b>10,469,176</b>	<b>10,339,011</b>
Commitments and contingencies (Note 14)		
Equity:		
Arbor Realty Trust, Inc. stockholders' equity:		
Preferred stock, cumulative, redeemable, \$0.01 par value: 100,000,000 shares authorized, shares issued and outstanding by period:	633,682	633,684
Special voting preferred shares - 16,173,761 and 16,293,589 shares		
6.375% Series D - 9,200,000 shares		
6.25% Series E - 5,750,000 shares		
6.25% Series F - 11,342,000 shares		
Common stock, \$0.01 par value: 500,000,000 shares authorized - 192,301,414 and 189,259,435 shares issued and outstanding	1,922	1,893
Additional paid-in capital	2,411,661	2,375,469
(Accumulated deficit) retained earnings	(72,521)	13,039
<b>Total Arbor Realty Trust, Inc. stockholders' equity</b>	<b>2,974,744</b>	<b>3,024,085</b>
Noncontrolling interest	119,119	127,885
<b>Total equity</b>	<b>3,093,863</b>	<b>3,151,970</b>
<b>Total liabilities and equity</b>	<b>\$ 13,563,039</b>	<b>\$ 13,490,981</b>

Note: Our consolidated balance sheets include assets and liabilities of consolidated variable interest entities, or VIEs, as we are the primary beneficiary of these VIEs. At June 30, 2025 and December 31, 2024, assets of our consolidated VIEs totaled \$4,852,140 and \$6,124,925, respectively, and the liabilities of our consolidated VIEs totaled \$3,520,197 and \$4,637,744, respectively. See Note 15 for discussion of our VIEs.

See Notes to Consolidated Financial Statements.

**ARBOR REALTY TRUST, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF INCOME (Unaudited)**  
(\$ in thousands, except share and per share data)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2025	2024	2025	2024
Interest income	\$ 240,303	\$ 297,188	\$ 480,997	\$ 618,480
Interest expense	171,578	209,227	336,829	426,903
Net interest income	68,725	87,961	144,168	191,577
<b>Other revenue:</b>				
Gain on sales, including fee-based services, net	13,658	17,448	26,439	34,114
Mortgage servicing rights	10,930	14,534	19,061	24,733
Servicing revenue, net	27,437	29,910	53,040	61,436
Property operating income	5,452	1,444	9,839	3,014
Gain (loss) on derivative instruments, net	219	(275)	3,619	(5,533)
Other income, net	3,989	2,081	8,407	4,414
Total other revenue	61,685	65,142	120,405	122,178
<b>Other expenses:</b>				
Employee compensation and benefits	41,181	42,836	87,217	90,529
Selling and administrative	14,859	12,823	31,171	26,756
Property operating expenses	6,802	1,584	10,276	3,262
Depreciation and amortization	5,848	2,423	9,592	4,994
Provision for loss sharing (net of recoveries)	4,215	4,333	6,002	4,607
Provision for credit losses (net of recoveries)	19,004	29,564	28,079	48,682
Total other expenses	91,909	93,563	172,337	178,830
Income before extinguishment of debt, (loss) gain on real estate, income from equity affiliates and income taxes	38,501	59,540	92,236	134,925
Loss on extinguishment of debt	—	(412)	(2,319)	(412)
(Loss) gain on real estate	(1,448)	3,813	(4,258)	3,813
Income from equity affiliates	2,654	2,793	1,020	4,211
Provision for income taxes	(3,398)	(3,901)	(6,989)	(7,493)
Net income	36,309	61,833	79,690	135,044
Preferred stock dividends	10,342	10,342	20,684	20,684
Net income attributable to noncontrolling interest	2,015	4,094	4,617	9,090
Net income attributable to common stockholders	\$ 23,952	\$ 47,397	\$ 54,389	\$ 105,270
Basic earnings per common share	\$ 0.12	\$ 0.25	\$ 0.28	\$ 0.56
Diluted earnings per common share	\$ 0.12	\$ 0.25	\$ 0.28	\$ 0.56
Weighted average shares outstanding:				
Basic	192,236,206	188,655,801	191,154,501	188,683,095
Diluted	209,003,002	205,487,711	207,938,574	205,499,619
Dividends declared per common share	\$ 0.30	\$ 0.43	\$ 0.73	\$ 0.86

See Notes to Consolidated Financial Statements.

**ARBOR REALTY TRUST, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (Unaudited)**  
(\$ in thousands, except shares)

**Three Months Ended June 30, 2025**

	Preferred Stock Shares	Preferred Stock Value	Common Stock Shares	Common Stock Par Value	Additional Paid-in Capital	(Accumulated Deficit) Retained Earnings	Total Arbor Realty Trust, Inc. Stockholders' Equity	Noncontrolling Interest	Total Equity
Balance – April 1, 2025	42,465,761	\$ 633,682	192,161,707	\$ 1,922	\$ 2,410,499	\$ (38,600)	\$ 3,007,503	\$ 121,956	\$ 3,129,459
Issuance - common stock	—	—	145,000	—	1,591	—	1,591	—	1,591
Stock-based compensation, net	—	—	(5,293)	—	(429)	—	(429)	—	(429)
Distributions - common stock	—	—	—	—	—	(57,870)	(57,870)	—	(57,870)
Distributions - preferred stock	—	—	—	—	—	(10,345)	(10,345)	—	(10,345)
Distributions - noncontrolling interest	—	—	—	—	—	—	—	(4,852)	(4,852)
Net income	—	—	—	—	—	34,294	34,294	2,015	36,309
Balance – June 30, 2025	<u>42,465,761</u>	<u>\$ 633,682</u>	<u>192,301,414</u>	<u>\$ 1,922</u>	<u>\$ 2,411,661</u>	<u>\$ (72,521)</u>	<u>\$ 2,974,744</u>	<u>\$ 119,119</u>	<u>\$ 3,093,863</u>

**Six Months Ended June 30, 2025**

Balance – January 1, 2025	42,585,589	\$ 633,684	189,259,435	\$ 1,893	\$ 2,375,469	\$ 13,039	\$ 3,024,085	\$ 127,885	\$ 3,151,970
Issuance - common stock	—	—	2,508,750	25	30,776	—	30,801	—	30,801
Stock-based compensation, net	—	—	533,229	4	5,416	—	5,420	—	5,420
Distributions - common stock	—	—	—	—	—	(139,941)	(139,941)	—	(139,941)
Distributions - preferred stock	—	—	—	—	—	(20,692)	(20,692)	—	(20,692)
Distributions - noncontrolling interest	—	—	—	—	—	—	—	(11,808)	(11,808)
Redemption of OP Units	(119,828)	(2)	—	—	—	—	(2)	(1,575)	(1,577)
Net income	—	—	—	—	—	75,073	75,073	4,617	79,690
Balance – June 30, 2025	<u>42,465,761</u>	<u>\$ 633,682</u>	<u>192,301,414</u>	<u>\$ 1,922</u>	<u>\$ 2,411,661</u>	<u>\$ (72,521)</u>	<u>\$ 2,974,744</u>	<u>\$ 119,119</u>	<u>\$ 3,093,863</u>

See Notes to Consolidated Financial Statements.

**ARBOR REALTY TRUST, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (Unaudited) (Continued)**  
(\$ in thousands, except shares)

**Three Months Ended June 30, 2024**

	<b>Preferred Stock Shares</b>	<b>Preferred Stock Value</b>	<b>Common Stock Shares</b>	<b>Common Stock Par Value</b>	<b>Additional Paid-in Capital</b>	<b>Retained Earnings</b>	<b>Total Arbor Realty Trust, Inc. Stockholders' Equity</b>	<b>Noncontrolling Interest</b>	<b>Total Equity</b>
Balance – April 1, 2024	42,585,589	\$ 633,684	189,452,116	\$ 1,895	\$ 2,372,336	\$ 91,770	\$ 3,099,685	\$ 134,623	\$ 3,234,308
Repurchase - common stock	—	—	(935,739)	(9)	(11,399)	—	(11,408)	—	(11,408)
Stock-based compensation, net	—	—	32,502	(1)	529	—	528	—	528
Distributions - common stock	—	—	—	—	—	(81,273)	(81,273)	—	(81,273)
Distributions - preferred stock	—	—	—	—	—	(10,342)	(10,342)	—	(10,342)
Distributions - noncontrolling interest	—	—	—	—	—	—	—	(7,007)	(7,007)
Net income	—	—	—	—	—	57,739	57,739	4,094	61,833
Balance – June 30, 2024	<u>42,585,589</u>	<u>\$ 633,684</u>	<u>188,548,879</u>	<u>\$ 1,885</u>	<u>\$ 2,361,466</u>	<u>\$ 57,894</u>	<u>\$ 3,054,929</u>	<u>\$ 131,710</u>	<u>\$ 3,186,639</u>

**Six Months Ended June 30, 2024**

Balance – January 1, 2024	42,585,589	\$ 633,684	188,505,264	\$ 1,885	\$ 2,367,188	\$ 115,216	\$ 3,117,973	\$ 136,632	\$ 3,254,605
Repurchase - common stock	—	—	(935,739)	(9)	(11,399)	—	(11,408)	—	(11,408)
Stock-based compensation, net	—	—	979,354	9	5,677	—	5,686	—	5,686
Distributions - common stock	—	—	—	—	—	(162,592)	(162,592)	—	(162,592)
Distributions - preferred stock	—	—	—	—	—	(20,684)	(20,684)	—	(20,684)
Distributions - noncontrolling interest	—	—	—	—	—	—	—	(14,012)	(14,012)
Net income	—	—	—	—	—	125,954	125,954	9,090	135,044
Balance – June 30, 2024	<u>42,585,589</u>	<u>\$ 633,684</u>	<u>188,548,879</u>	<u>\$ 1,885</u>	<u>\$ 2,361,466</u>	<u>\$ 57,894</u>	<u>\$ 3,054,929</u>	<u>\$ 131,710</u>	<u>\$ 3,186,639</u>

See Notes to Consolidated Financial Statements.

**ARBOR REALTY TRUST, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)**  
(in thousands)

	Six Months Ended June 30,	
	2025	2024
<b>Operating activities:</b>		
Net income	\$ 79,690	\$ 135,044
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	9,592	4,994
Stock-based compensation	8,545	8,772
Amortization and accretion of interest and fees, net	6,549	(1,928)
Amortization of capitalized mortgage servicing rights	35,525	33,518
Originations of loans held-for-sale	(1,467,283)	(2,017,127)
Proceeds from sales of loans held-for-sale, net of gain on sale	1,537,874	2,220,661
Mortgage servicing rights	(19,061)	(24,733)
Write-off of capitalized mortgage servicing rights from payoffs	5,164	4,418
Provision for loss sharing (net of recoveries)	6,002	4,607
Provision for credit losses (net of recoveries)	28,079	48,682
Net recoveries for loss sharing obligations	605	320
Deferred tax benefit	(1,741)	(6,896)
Income from equity affiliates	(1,020)	(4,211)
Distributions from operations of equity affiliates	4,138	12,029
Change in fair value of held-for-sale loans	(2,788)	31
(Gain) loss on derivative instruments, net	(3,619)	5,533
Loss on extinguishment of debt	2,319	412
Loss (gain) on real estate	4,258	(3,813)
Payoffs and paydowns of loans held-for-sale	6,503	1,353
Changes in operating assets and liabilities	(28,734)	(91,778)
Net cash provided by operating activities	210,597	329,888
<b>Investing Activities:</b>		
Loans and investments funded, originated and purchased, net	(1,484,429)	(615,518)
Payoffs and paydowns of loans and investments	962,014	1,345,861
Deferred fees	16,002	10,594
Proceeds from sale of real estate, net	—	13,928
Contributions to equity affiliates	(6,507)	(12,612)
Distributions from equity affiliates	7,905	11,224
Payoffs and paydowns of securities held-to-maturity	121	166
Investment in real estate, net	(14,007)	—
Change in due to borrowers and reserves	(3,224)	(35,650)
Net cash (used in) provided by investing activities	(522,125)	717,993
<b>Financing activities:</b>		
Proceeds from credit and repurchase facilities	4,936,438	4,554,034
Payoffs and paydowns of credit and repurchase facilities	(3,774,678)	(4,638,895)
Payoffs and paydowns of securitized debt	(1,599,961)	(1,224,857)
Proceeds from issuance of securitized debt	491,416	—
Proceeds from mortgage note payable - REO	177,534	—
Payoffs and paydowns of mortgage notes payable - REO	(67,812)	(8,900)
Proceeds from issuance of common stock	30,801	—
Payoffs and paydowns of senior unsecured notes	—	(90,000)
Payments of withholding taxes on net settlement of vested stock	(3,125)	(3,086)
Repurchase of common stock	—	(11,408)
Distributions to stockholders	(172,441)	(197,288)
Payment of deferred financing costs	(18,560)	(8,975)
Redemption of operating partnership units	(1,577)	—
Net cash used in financing activities	(1,965)	(1,629,375)
Net decrease in cash, cash equivalents and restricted cash	(313,493)	(581,494)
Cash, cash equivalents and restricted cash at beginning of period	660,179	1,537,207
Cash, cash equivalents and restricted cash at end of period	\$ 346,686	\$ 955,713

See Notes to Consolidated Financial Statements.

**ARBOR REALTY TRUST, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) (Continued)**  
**(in thousands)**

	Six Months Ended June 30,	
	2025	2024
Reconciliation of cash, cash equivalents and restricted cash:		
Cash and cash equivalents at beginning of period	\$ 503,803	\$ 928,974
Restricted cash at beginning of period	156,376	608,233
Cash, cash equivalents and restricted cash at beginning of period	<u>\$ 660,179</u>	<u>\$ 1,537,207</u>
Cash and cash equivalents at end of period	\$ 255,742	\$ 737,485
Restricted cash at end of period	90,944	218,228
Cash, cash equivalents and restricted cash at end of period	<u>\$ 346,686</u>	<u>\$ 955,713</u>
Supplemental cash flow information:		
Cash used to pay interest	\$ 325,903	\$ 413,554
Cash used to pay taxes	11,122	16,132
Supplemental schedule of non-cash investing and financing activities:		
Real estate acquired in settlement of loans and investments, net	355,954	101,250
Settlement of loans and investments, net of real estate	(376,059)	(100,250)
Derecognition of real estate owned	175,882	95,250
Loan funded in conjunction with real estate sold	(183,955)	(95,250)
Distributions accrued on preferred stock	7,010	7,010

See Notes to Consolidated Financial Statements.

**ARBOR REALTY TRUST, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

**Note 1 — Description of Business**

Arbor Realty Trust, Inc. (“we,” “us,” “our,” or the “Company”) is a Maryland corporation formed in 2003. We are a nationwide real estate investment trust (“REIT”) and direct lender, providing loan origination and servicing for commercial real estate assets. We operate through two business segments: our Structured Loan Origination and Investment Business, or “Structured Business,” and our Agency Loan Origination and Servicing Business, or “Agency Business.”

Through our Structured Business, we invest in a diversified portfolio of structured finance assets in the multifamily, single-family rental (“SFR”) and commercial real estate markets, primarily consisting of bridge loans, in addition to mezzanine loans, junior participating interests in first mortgages and preferred equity. We also invest in real estate-related joint ventures and may directly acquire real property and invest in real estate-related notes and certain mortgage-related securities.

Through our Agency Business, we originate, sell and service a range of multifamily finance products through the Federal National Mortgage Association (“Fannie Mae”) and the Federal Home Loan Mortgage Corporation (“Freddie Mac,” and together with Fannie Mae, the government-sponsored enterprises, or “GSEs”), the Government National Mortgage Association (“Ginnie Mae”), Federal Housing Authority (“FHA”) and the U.S. Department of Housing and Urban Development (together with Ginnie Mae and FHA, “HUD”). We retain the servicing rights and asset management responsibilities on substantially all loans we originate and sell under the GSE and HUD programs. We are an approved Fannie Mae Delegated Underwriting and Servicing (“DUS”) lender nationally, a Freddie Mac Optigo® Conventional Loan and Small Balance Loan (“SBL”) lender, seller/servicer nationally and a HUD MAP and LEAN senior housing/healthcare lender nationally. We also originate and retain the servicing rights on permanent financing loans that are generally underwritten using the guidelines of our existing agency loans sold to the GSEs, which we refer to as “Private Label” loans, and originate and sell finance products through conduit/commercial mortgage-backed securities (“CMBS”) programs. We either sell the Private Label loans instantaneously or pool and securitize them and sell certificates in the securitizations to third party investors, while retaining the highest risk bottom tranche certificate of the securitization.

Substantially all of our operations are conducted through our operating partnership, Arbor Realty Limited Partnership (“ARLP”), for which we serve as the indirect general partner, and ARLP’s subsidiaries. We are organized to qualify as a REIT for U.S. federal income tax purposes. A REIT is generally not subject to federal income tax on its REIT-taxable income that is distributed to its stockholders; provided that at least 90% of its taxable income is distributed and provided that certain other requirements are met. Certain of our assets that produce non-qualifying REIT income, primarily within the Agency Business, are operated through taxable REIT subsidiaries (“TRS”), which are part of our TRS consolidated group (the “TRS Consolidated Group”) and are subject to U.S. federal, state and local income taxes. In general, our TRS entities may hold assets that the REIT cannot hold directly and may engage in real estate or non-real estate-related business.

**Note 2 — Basis of Presentation and Significant Accounting Policies*****Basis of Presentation***

The consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States (“GAAP”), for interim financial statements and the instructions to Form 10-Q. Accordingly, certain information and footnote disclosures normally included in the consolidated financial statements prepared under GAAP have been condensed or omitted. In our opinion, all adjustments considered necessary for a fair presentation of our financial position, results of operations and cash flows have been included and are of a normal and recurring nature. The operating results presented for interim periods are not necessarily indicative of the results that may be expected for any other interim period or for the entire year. These financial statements should be read in conjunction with our financial statements and notes thereto included in our 2024 Annual Report.

***Principles of Consolidation***

The consolidated financial statements include our financial statements and the financial statements of our wholly owned subsidiaries, partnerships and other entities in which we have a controlling interest, including variable interest entities (“VIEs”) of which we are the primary beneficiary. Entities in which we have a significant influence are accounted for under the equity method. Our VIEs are described in Note 15. All significant intercompany transactions and balances have been eliminated in consolidation.

***Use of Estimates***

The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that could materially affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates. The ultimate impact of inflation, a currently high interest rate environment, tightening of capital markets and reduced property values, both globally and to our business, makes any estimate or assumption at June 30, 2025 inherently less certain.

**ARBOR REALTY TRUST, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

**Reclassification**

Certain amounts in the prior period financial statements have been reclassified to conform to the presentation of the current period financial statements. Our real estate owned assets and mortgage notes payable previously recorded within other assets and other liabilities on our consolidated balance sheets are now recorded to real estate owned, net and mortgage notes payable - real estate owned for all periods presented.

**Recently Issued Accounting Pronouncements**

Description	Effective Date	Effect on Financial Statements
In May 2025, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2025-04, Compensation—Stock Compensation (Topic 718) and Revenue from Contracts with Customers (Topic 606): Clarifications to Share-Based Consideration Payable to a Customer. The ASU is intended to enhance consistency in practice and improve the transparency of accounting for share-based payments made to customers. Key provisions of the ASU include an updated definition of a "performance condition" to include vesting terms based on a customer's purchases or the purchases of the customer's customers. The ASU also removes the existing accounting policy election that allowed entities to recognize forfeitures of customer awards as they occur. Instead, entities are now required to estimate expected forfeitures for awards with service conditions. Lastly, the ASU clarifies that the variable consideration constraint under ASC 606 does not apply to share-based payments made to customers.	First quarter of 2027, with early adoption permitted	We currently do not have any transactions that fall under the scope of this ASU.
In May 2025, the FASB issued ASU 2025-03, Business Combinations (Topic 805) and Consolidation (Topic 810): Determining the Accounting Acquirer in the Acquisition of a Variable Interest Entity. This ASU addresses concerns about inconsistent accounting outcomes in business combinations involving VIEs. Under previous GAAP, the primary beneficiary of a VIE was automatically deemed the accounting acquirer in a business combination, regardless of transaction structure. The ASU revises this approach by requiring entities to assess specific criteria to determine the appropriate accounting acquirer when the following conditions are met: (1) the transaction is primarily effected through the exchange of equity interests, (2) the legal acquiree is a VIE, and (3) the legal acquiree qualifies as a business under ASC 805. The amendments are to be applied prospectively.	First quarter of 2027, with early adoption permitted	We currently do not have any transactions that fall under the scope of this ASU.

**Significant Accounting Policies**

See Item 8 – Financial Statements and Supplementary Data in our 2024 Annual Report for a description of our significant accounting policies. There have been no significant changes to our significant accounting policies since December 31, 2024.

**ARBOR REALTY TRUST, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

**\*Note 3 — Loans and Investments**

Our Structured Business loan and investment portfolio consists of (\$ in thousands):

	June 30, 2025	Percent of Total	Loan Count	Wtd. Avg. Pay Rate (1)	Wtd. Avg. Remaining Months to Maturity (2)	Wtd. Avg. First Dollar LTV Ratio (3)	Wtd. Avg. Last Dollar LTV Ratio (4)
Bridge loans (5)	\$ 11,105,463	96 %	611	6.98 %	11.1	0 %	79 %
Mezzanine loans	250,858	2 %	61	7.78 %	50.7	53 %	82 %
Preferred equity investments	149,776	1 %	27	6.77 %	48.0	62 %	80 %
Construction - multifamily	100,070	<1 %	6	9.94 %	34.5	0 %	66 %
SFR permanent loans	3,068	<1 %	1	9.35 %	4.3	0 %	39 %
Total UPB	11,609,235	100 %	706	7.03 %	12.7	2 %	78 %
Allowance for credit losses	(243,278)						
Unearned revenue	(32,934)						
Loans and investments, net (6)	\$ 11,333,023						

	December 31, 2024						
Bridge loans (5)	\$ 10,893,106	96 %	688	6.89 %	11.6	0 %	80 %
Mezzanine loans	255,556	2 %	58	7.52 %	51.8	51 %	82 %
Preferred equity investments	148,845	1 %	27	6.42 %	53.9	62 %	79 %
Construction - multifamily	4,367	<1 %	2	9.97 %	20.8	0 %	42 %
SFR permanent loans	3,082	<1 %	1	9.36 %	10.3	0 %	40 %
Total UPB	11,304,956	100 %	776	6.90 %	13.1	2 %	80 %
Allowance for credit losses	(238,967)						
Unearned revenue	(31,992)						
Loans and investments, net (6)	\$ 11,033,997						

- (1) “Weighted Average Pay Rate” is a weighted average, based on the unpaid principal balance (“UPB”) of each loan in our portfolio, of the interest rate required to be paid as stated in the individual loan agreements. Certain loans and investments that require an accrual rate to be paid at maturity are not included in the weighted average pay rate as shown in the table.
- (2) Including extension options, the weighted average remaining months to maturity at June 30, 2025 and December 31, 2024 was 20.6 and 22.7, respectively.
- (3) The “First Dollar Loan-to-Value (“LTV”) Ratio” is calculated by comparing the total of our senior most dollar and all senior lien positions within the capital stack to the fair value of the underlying collateral to determine the point at which we will absorb a total loss of our position.
- (4) The “Last Dollar LTV Ratio” is calculated by comparing the total of the carrying value of our loan and all senior lien positions within the capital stack to the fair value of the underlying collateral to determine the point at which we will initially absorb a loss.
- (5) At June 30, 2025 and December 31, 2024, bridge loans included 364 and 423, respectively, of SFR loans with a total gross loan commitment of \$4.45 billion and \$4.18 billion, respectively, of which \$2.53 billion and \$1.99 billion, respectively, was funded.
- (6) Excludes exit fee receivables of \$44.3 million and \$46.6 million at June 30, 2025 and December 31, 2024, respectively, which is included in other assets on the consolidated balance sheets.

**Concentration of Credit Risk**

We are subject to concentration risk in that, at June 30, 2025, the UPB related to 70 loans with 5 different borrowers represented 11% of total assets. At December 31, 2024, the UPB related to 83 loans with five different borrowers represented 10% of total assets. During both the three and six months ended June 30, 2025 and the year ended December 31, 2024, no single loan or investment represented more than

**ARBOR REALTY TRUST, INC. AND SUBSIDIARIES**  
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10% of our total assets and no single investor group generated over 10% of our revenue. See Note 18 for details on our concentration of related party loans and investments.

We assign a credit risk rating of pass, pass/watch, special mention, substandard or doubtful to each loan and investment, with a pass rating being the lowest risk and a doubtful rating being the highest risk. Each credit risk rating has benchmark guidelines that pertain to debt-service coverage ratios, LTV ratios, borrower strength, asset quality, payment status in accordance with current contractual terms, and funded cash reserves. Other factors such as guarantees, market strength, and remaining loan term and borrower equity are also reviewed and factored into determining the credit risk rating assigned to each loan. This metric provides a helpful snapshot of portfolio quality and credit risk. All portfolio assets are subject to, at a minimum, a thorough quarterly financial evaluation in which historical operating performance and forward-looking projections are reviewed; however, we maintain a higher level of scrutiny and focus on loans that we consider “high risk” and that possess deteriorating credit quality.

Generally speaking, given our typical loan profile, risk ratings of pass, pass/watch and special mention suggest that we expect the borrower to make both principal and interest payments according to the contractual terms of the current loan agreement or, we expect to recover our investment, including accrued interest, based on the current value of the collateral and/or financial strength of the guarantors. A risk rating of substandard indicates we have observed weaknesses in one or more of the loan's credit quality factors and we anticipate the loan may require a modification of some kind to avoid a loss of interest and/or principal. A risk rating of doubtful indicates we expect the loan to underperform over its term, there could be loss of interest and/or principal, and we may need to take action to protect our investment including foreclosing on the underlying collateral. Further, while the above are the primary guidelines used in determining a certain risk rating, subjective items such as the financial strength of guarantors, market strength, asset quality, or a borrower's ability to perform under modified loan terms may result in a rating that is higher or lower than might be indicated by any risk rating matrix.

**ARBOR REALTY TRUST, INC. AND SUBSIDIARIES**  
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A summary of the loan portfolio's internal risk ratings and LTV ratios by asset class at June 30, 2025, and charge-offs recorded for the six months ended June 30, 2025 is as follows (\$ in thousands):

Asset Class / Risk Rating	UPB by Origination Year						Total	Wtd. Avg. First Dollar LTV Ratio	Wtd. Avg. Last Dollar LTV Ratio
	2025	2024	2023	2022	2021	Prior			
<b>Multifamily:</b>									
Pass	\$ 431,196	\$ 56,945	\$ 32,369	\$ 78,944	\$ 9,903	\$ 26,795	\$ 636,152		
Pass/Watch	313,012	497,269	295,934	779,822	674,877	159,810	2,720,724		
Special Mention	—	202,814	35,688	2,048,287	2,270,295	150,079	4,707,163		
Substandard	—	11,963	—	90,534	453,853	—	556,350		
Doubtful	—	9,460	—	148,162	82,382	24,565	264,569		
<b>Total Multifamily</b>	<b>\$ 744,208</b>	<b>\$ 778,451</b>	<b>\$ 363,991</b>	<b>\$ 3,145,749</b>	<b>\$ 3,491,310</b>	<b>\$ 361,249</b>	<b>\$ 8,884,958</b>	<b>3 %</b>	<b>83 %</b>
<b>Single-Family Rental:</b>									
							Percentage of portfolio	77 %	
Pass	\$ 45,975	\$ 9,869	\$ —	\$ —	\$ —	\$ —	\$ 55,844		
Pass/Watch	404,415	744,505	502,436	422,438	114,016	41,885	2,229,695		
Special Mention	1,025	56,124	63,759	119,733	8,729	—	249,370		
<b>Total Single-Family Rental</b>	<b>\$ 451,415</b>	<b>\$ 810,498</b>	<b>\$ 566,195</b>	<b>\$ 542,171</b>	<b>\$ 122,745</b>	<b>\$ 41,885</b>	<b>\$ 2,534,909</b>	<b>0 %</b>	<b>61 %</b>
<b>Land:</b>									
							Percentage of portfolio	22 %	
Pass	\$ —	\$ 4,519	\$ —	\$ —	\$ —	\$ —	\$ 4,519		
Pass/Watch	—	—	—	—	—	2,291	2,291		
Substandard	—	—	—	—	—	127,928	127,928		
<b>Total Land</b>	<b>\$ —</b>	<b>\$ 4,519</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 130,219</b>	<b>\$ 134,738</b>	<b>0 %</b>	<b>96 %</b>
<b>Office:</b>									
							Percentage of portfolio	1 %	
Pass/Watch	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 33,410	\$ 33,410		
<b>Total Office</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 33,410</b>	<b>\$ 33,410</b>	<b>0 %</b>	<b>88 %</b>
<b>Retail:</b>									
							Percentage of portfolio	< 1%	
Substandard	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 18,600	\$ 18,600		
Doubtful	—	—	—	—	—	920	920		
<b>Total Retail</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 19,520</b>	<b>\$ 19,520</b>	<b>0 %</b>	<b>88 %</b>
<b>Commercial:</b>									
							Percentage of portfolio	< 1%	
Doubtful	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 1,700	\$ 1,700		
<b>Total Commercial</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 1,700</b>	<b>\$ 1,700</b>	<b>0 %</b>	<b>100 %</b>
							Percentage of portfolio	< 1%	
<b>Grand Total</b>	<b>\$ 1,195,623</b>	<b>\$ 1,593,468</b>	<b>\$ 930,186</b>	<b>\$ 3,687,920</b>	<b>\$ 3,614,055</b>	<b>\$ 587,983</b>	<b>\$ 11,609,235</b>	<b>2 %</b>	<b>78 %</b>
<b>Charge-offs</b>	<b>\$ —</b>	<b>\$ 3,000</b>	<b>\$ —</b>	<b>\$ 5,669</b>	<b>\$ 10,474</b>	<b>\$ —</b>	<b>\$ 19,143</b>		

**ARBOR REALTY TRUST, INC. AND SUBSIDIARIES**  
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A summary of the loan portfolio's internal risk ratings and LTV ratios by asset class at December 31, 2024, and charge-offs recorded during 2024 is as follows (\$ in thousands):

Asset Class / Risk Rating	UPB by Origination Year						Total	Wtd. Avg. First Dollar LTV Ratio	Wtd. Avg. Last Dollar LTV Ratio
	2024	2023	2022	2021	2020	Prior			
<b>Multifamily:</b>									
Pass	\$ 308,228	\$ 41,713	\$ 69,000	\$ 10,205	\$ 2,010	\$ 24,823	\$ 455,979		
Pass/Watch	357,724	308,353	1,012,593	462,709	119,860	113,100	2,374,339		
Special Mention	79,618	31,344	2,340,782	2,958,064	—	94,529	5,504,337		
Substandard	—	658	159,100	206,277	—	21,700	387,735		
Doubtful	12,460	—	193,850	159,379	14,800	9,765	390,254		
<b>Total Multifamily</b>	<b>\$ 758,030</b>	<b>\$ 382,068</b>	<b>\$ 3,775,325</b>	<b>\$ 3,796,634</b>	<b>\$ 136,670</b>	<b>\$ 263,917</b>	<b>\$ 9,112,644</b>	<b>2 %</b>	<b>83 %</b>
<b>Single-Family Rental:</b>									
							Percentage of portfolio	81 %	
Pass	\$ 246,234	\$ 32,875	\$ 10,683	\$ —	\$ —	\$ —	\$ 289,792		
Pass/Watch	422,063	410,419	356,567	94,503	41,848	—	1,325,400		
Special Mention	—	31,043	139,125	107,155	87,967	—	365,290		
Doubtful	5,704	10,786	—	—	—	—	16,490		
<b>Total Single-Family Rental</b>	<b>\$ 674,001</b>	<b>\$ 485,123</b>	<b>\$ 506,375</b>	<b>\$ 201,658</b>	<b>\$ 129,815</b>	<b>\$ —</b>	<b>\$ 1,996,972</b>	<b>0 %</b>	<b>61 %</b>
<b>Land:</b>									
							Percentage of portfolio	18 %	
Pass	\$ 7,282	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 7,282		
Special Mention	—	—	—	—	3,500	—	3,500		
Substandard	—	—	—	—	—	127,928	127,928		
<b>Total Land</b>	<b>\$ 7,282</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 3,500</b>	<b>\$ 127,928</b>	<b>\$ 138,710</b>	<b>0 %</b>	<b>96 %</b>
<b>Office:</b>									
							Percentage of portfolio	1 %	
Special Mention	\$ —	\$ —	\$ —	\$ —	\$ 35,410	\$ —	\$ 35,410		
<b>Total Office</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 35,410</b>	<b>\$ —</b>	<b>\$ 35,410</b>	<b>0 %</b>	<b>94 %</b>
<b>Retail:</b>									
							Percentage of portfolio	< 1%	
Substandard	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 19,520	\$ 19,520		
<b>Total Retail</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 19,520</b>	<b>\$ 19,520</b>	<b>0 %</b>	<b>88 %</b>
<b>Commercial:</b>									
							Percentage of portfolio	< 1%	
Doubtful	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 1,700	\$ 1,700		
<b>Total Commercial</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 1,700</b>	<b>\$ 1,700</b>	<b>0 %</b>	<b>100 %</b>
<b>Grand Total</b>	<b>\$ 1,439,313</b>	<b>\$ 867,191</b>	<b>\$ 4,281,700</b>	<b>\$ 3,998,292</b>	<b>\$ 305,395</b>	<b>\$ 413,065</b>	<b>\$ 11,304,956</b>	<b>2 %</b>	<b>80 %</b>
<b>Charge-offs</b>	<b>\$ 464</b>	<b>\$ —</b>	<b>\$ 4,077</b>	<b>\$ 7,668</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 12,209</b>		

**Geographic Concentration Risk**

At June 30, 2025, underlying properties in Texas and Florida represented 23% and 16%, respectively, of the outstanding balance of our loan and investment portfolio. At December 31, 2024, underlying properties in Texas and Florida represented 23% and 17%, respectively, of the outstanding balance of our loan and investment portfolio. No other states represented 10% or more of the total loan and investment portfolio.

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**Allowance for Credit Losses**

A summary of the changes in the allowance for credit losses is as follows (in thousands):

	<b>Three Months Ended June 30, 2025</b>						
	<b>Multifamily</b>	<b>Land</b>	<b>Single-Family Rental</b>	<b>Retail</b>	<b>Commercial</b>	<b>Office</b>	<b>Total</b>
Allowance for credit losses:							
Beginning balance	\$ 150,911	\$ 78,000	\$ 6,524	\$ 3,293	\$ 1,700	\$ 509	\$ 240,937
Provision for credit losses (net of recoveries)	16,552	190	788	—	—	(46)	17,484
Charge-offs (1)	(15,143)	—	—	—	—	—	(15,143)
Ending balance	<u>\$ 152,320</u>	<u>\$ 78,190</u>	<u>\$ 7,312</u>	<u>\$ 3,293</u>	<u>\$ 1,700</u>	<u>\$ 463</u>	<u>\$ 243,278</u>

	<b>Three Months Ended June 30, 2024</b>						
	<b>Multifamily</b>	<b>Land</b>	<b>Single-Family Rental</b>	<b>Retail</b>	<b>Commercial</b>	<b>Office</b>	<b>Total</b>
Allowance for credit losses:							
Beginning balance	\$ 125,999	\$ 78,120	\$ 2,737	\$ 3,293	\$ 1,700	\$ 93	\$ 211,942
Provision for credit losses (net of recoveries)	25,849	330	1,176	—	—	114	27,469
Charge-offs	(488)	—	—	—	—	—	(488)
Ending balance	<u>\$ 151,360</u>	<u>\$ 78,450</u>	<u>\$ 3,913</u>	<u>\$ 3,293</u>	<u>\$ 1,700</u>	<u>\$ 207</u>	<u>\$ 238,923</u>

	<b>Six Months Ended June 30, 2025</b>						
	<b>Multifamily</b>	<b>Land</b>	<b>Single-Family Rental</b>	<b>Retail</b>	<b>Commercial</b>	<b>Office</b>	<b>Total</b>
Allowance for credit losses:							
Beginning balance	\$ 148,139	\$ 78,130	\$ 7,524	\$ 3,293	\$ 1,700	\$ 181	\$ 238,967
Provision for credit losses (net of recoveries)	23,324	60	(212)	—	—	282	23,454
Charge-offs (2)	(19,143)	—	—	—	—	—	(19,143)
Ending balance	<u>\$ 152,320</u>	<u>\$ 78,190</u>	<u>\$ 7,312</u>	<u>\$ 3,293</u>	<u>\$ 1,700</u>	<u>\$ 463</u>	<u>\$ 243,278</u>

	<b>Six Months Ended June 30, 2024</b>						
	<b>Multifamily</b>	<b>Land</b>	<b>Single-Family Rental</b>	<b>Retail</b>	<b>Commercial</b>	<b>Office</b>	<b>Total</b>
Allowance for credit losses:							
Beginning balance	\$ 110,847	\$ 78,058	\$ 1,624	\$ 3,293	\$ 1,700	\$ 142	\$ 195,664
Provision for credit losses (net of recoveries)	42,501	392	2,289	—	—	65	45,247
Charge-offs	(1,988)	—	—	—	—	—	(1,988)
Ending balance	<u>\$ 151,360</u>	<u>\$ 78,450</u>	<u>\$ 3,913</u>	<u>\$ 3,293</u>	<u>\$ 1,700</u>	<u>\$ 207</u>	<u>\$ 238,923</u>

(1) Represents the allowance for credit losses on 2 multifamily bridge loans that were charged-off in connection with the foreclosure of the underlying collateral as real estate owned ("REO") assets at fair value.

(2) Represents the allowance for credit losses on 3 multifamily bridge loans and a multifamily mezzanine loan that were charged-off in connection with the foreclosure of the underlying collateral as REO assets at fair value.

The additional provision for credit losses during the three and six months ended June 30, 2025 was primarily attributable to specifically impaired multifamily loans, and to a lesser extent a weakening in the macroeconomic outlook of the commercial real estate market. Our estimate of allowance for credit losses on our structured portfolio, including related unfunded loan commitments, was based on a reasonable and supportable forecast period that reflects recent observable data, including price indices for commercial real estate, unemployment rates, and interest rates.

The expected credit losses over the contractual period of our loans also include the obligation to extend credit through our unfunded loan commitments. Estimates of current expected credit losses ("CECL") for unfunded loan commitments are adjusted quarterly and correspond with the associated outstanding loans. At June 30, 2025 and December 31, 2024, we had outstanding unfunded commitments of \$2.22 billion and \$2.20 billion, respectively, that we are obligated to fund as borrowers meet certain requirements. The outstanding unfunded commitments are predominantly related to our SFR build-to-rent ("BTR") business.

**ARBOR REALTY TRUST, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

At June 30, 2025 and December 31, 2024, accrued interest receivable related to our loans totaling \$176.3 million and \$154.4 million, respectively, was excluded from the estimate of credit losses, is subject to our revenue recognition policy and is included in other assets on the consolidated balance sheets. During the three and six months ended June 30, 2025, we wrote-off \$4.3 million and \$7.6 million, respectively, of interest receivable that was previously accrued.

All of our structured loans and investments are secured by real estate assets or by interests in real estate assets, and, as such, the measurement of credit losses may be based on the difference between the fair value of the underlying collateral and the carrying value of the assets as of the period end. A summary of our specific reserve loans considered impaired by asset class is as follows (\$ in thousands):

Asset Class	June 30, 2025				
	UPB (1)	Carrying Value	Allowance for Credit Losses	Wtd. Avg. First Dollar LTV Ratio	Wtd. Avg. Last Dollar LTV Ratio
Multifamily	\$ 462,354	\$ 452,304	\$ 61,787	0 %	99 %
Land	134,215	127,868	77,869	0 %	99 %
Retail	19,520	15,068	3,293	0 %	87 %
Commercial	1,700	1,700	1,700	0 %	100 %
<b>Total</b>	<b>\$ 617,789</b>	<b>\$ 596,940</b>	<b>\$ 144,649</b>	<b>0 %</b>	<b>99 %</b>

  

Asset Class	December 31, 2024				
	UPB (1)	Carrying Value	Allowance for Credit Losses	Wtd. Avg. First Dollar LTV Ratio	Wtd. Avg. Last Dollar LTV Ratio
Multifamily	\$ 456,261	\$ 444,400	\$ 60,887	0 %	99 %
Land	134,215	127,868	77,869	0 %	99 %
Retail	19,520	15,068	3,293	0 %	87 %
Commercial	1,700	1,700	1,700	0 %	100 %
<b>Total</b>	<b>\$ 611,696</b>	<b>\$ 589,036</b>	<b>\$ 143,749</b>	<b>0 %</b>	<b>99 %</b>

(1) Represents the UPB of 27 impaired loans (less unearned revenue and other holdbacks and adjustments) by asset class at both June 30, 2025 and December 31, 2024.

**Non-performing Loans**

Loans are classified as non-performing once the contractual payments exceed 60 days past due. Income from non-performing loans is generally recognized on a cash basis when it is received. Full income recognition will resume when the loan becomes contractually current, and performance has recommenced. At June 30, 2025, 19 loans with an aggregate net carrying value of \$424.7 million, net of loan loss reserves of \$36.4 million, were classified as non-performing and, at December 31, 2024, 26 loans with an aggregate net carrying value of \$598.9 million, net of related loan loss reserves of \$23.8 million, were classified as non-performing.

A summary of our non-performing loans by asset class is as follows (in thousands):

	June 30, 2025		December 31, 2024	
	UPB	Carrying Value	UPB	Carrying Value
Multifamily	\$ 469,168	\$ 458,481	\$ 649,227	\$ 620,072
Commercial	1,700	1,700	1,700	1,700
Retail	920	910	920	910
<b>Total</b>	<b>\$ 471,788</b>	<b>\$ 461,091</b>	<b>\$ 651,847</b>	<b>\$ 622,682</b>

At both June 30, 2025 and December 31, 2024, we had no loans contractually past due greater than 60 days that are still accruing interest.

**Other Non-accrual Loans**

In this challenging economic environment, we have been experiencing late and partial payments on certain loans in our structured portfolio. Therefore, for loans that are 60 days past due or less, if we have determined there is reasonable doubt about collectability of all principal and interest, we classify those loans as non-accrual and recognize interest income only when cash is received. The table below is a summary of those loans that are 60 days past due or less that we have classified as non-accrual, and changes to those loans for the period presented (in thousands).

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	Three Months Ended June 30, 2025	Six Months Ended June 30, 2025
Beginning balance (5 and 9 multifamily bridge loans)	\$ 142,823	\$ 167,428
Loans that progressed to greater than 60 days past due	—	(82,290)
Loans modified or paid off (1)	(47,675)	(86,165)
Loans transferred to REO	(48,500)	(48,500)
Additional loans that are now less than 60 days past due experiencing late and partial payments	10,264	106,439
Ending balance (3 multifamily bridge loans)	<u>\$ 56,912</u>	<u>\$ 56,912</u>
	Three Months Ended June 30, 2024	Six Months Ended June 30, 2024
Beginning balance (12 and 24 multifamily bridge loans)	\$ 489,438	\$ 956,917
Loans that progressed to greater than 60 days past due	(263,990)	(438,850)
Loans modified or paid off (1)	(138,548)	(851,470)
Additional loans that are now less than 60 days past due experiencing late and partial payments	281,038	701,341
Ending balance (14 multifamily bridge loans)	<u>\$ 367,938</u>	<u>\$ 367,938</u>

(1) The modifications included bringing the loans current by paying past due interest owed (see Loan Modifications section below).

We recorded interest income on non-performing and other non-accrual loans of \$4.1 million and \$9.9 million during the three and six months ended June 30, 2025, respectively, and \$7.9 million and \$16.6 million during the three and six months ended June 30, 2024, respectively.

In addition, we have six loans with a carrying value totaling \$121.4 million at June 30, 2025, that are collateralized by a land development project. The loans do not carry a current pay rate of interest, however, five of the loans with a carrying value totaling \$112.1 million entitle us to a weighted average accrual rate of interest of 9.95%. In 2008, we suspended the recording of the accrual rate of interest on these loans, as they were impaired and we deemed the collection of this interest to be doubtful. At both June 30, 2025 and December 31, 2024, we had a cumulative allowance for credit losses of \$71.4 million related to these loans. The loans are subject to certain risks associated with a development project including, but not limited to, availability of construction financing, increases in projected construction costs, demand for the development's outputs upon completion of the project, and litigation risk. Additionally, these loans were not classified as non-performing as the borrower is compliant with all of the terms and conditions of the loans.

#### ***Loan Modifications***

We may agree to amend or modify loans to certain borrowers experiencing financial difficulty based on specific facts and circumstances in order to improve long-term collectability efforts and avoid foreclosure and repossession of the underlying collateral. The loan modifications to borrowers experiencing financial difficulty may include a delay in payments, including payment deferrals, term extensions, principal forgiveness, interest rate reductions, or a combination thereof. We record interest on modified loans on an accrual basis to the extent the modified loan is contractually current and we believe it is ultimately collectible. The allowance for credit losses on loan modifications is measured using the same method as all other loans held for investment.

As part of the modifications of each of these loans, we generally expect borrowers to invest additional capital to recapitalize their projects, which the vast majority have funded in the form of either, or a combination of: (1) reallocation of and/or additional deposits into interest, renovation and/or general reserves; (2) the purchase of a new rate cap; (3) a principal paydown of the loan; and (4) bringing any delinquent loans current by paying past due interest owed.

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The following table represents the UPB of loan modifications, as of the modification date, made to borrowers experiencing financial difficulty during the three months ended June 30, 2025 (in thousands):

Asset Class	Payment Deferrals With/Without Term Extensions (1)	Rate Reductions With/Without Term Extensions (2)	Total (3)(4)(5)
Multifamily	\$ 144,905	\$ 107,000	\$ 251,905

- (1) These loans were modified to a weighted average pay rate and deferred rate of 5.50% and 2.78%, respectively, at June 30, 2025. A portion of these loans with a total UPB of \$116.5 million were also modified to extend the weighted average term by 19 months. These modifications also include loans with a total UPB of \$38.1 million in which the pay rate increases from time-to-time throughout the loans maturities.
- (2) These loans were modified to reduce the interest rate to a weighted average pay rate and deferred rate of 5.97% and 0.56%, respectively, and to extend the weighted average term by 23 months.
- (3) The total UPB of the loan modifications made during the three months ended June 30, 2025 was \$249.9 million at June 30, 2025 and represented 2.2% of our total Structured Business loans and investments portfolio at June 30, 2025.
- (4) At June 30, 2025, a modified loan with a UPB of \$25.6 million has a specific reserve of \$2.2 million.
- (5) Includes loans with a total UPB of \$136.1 million which were previously modified. Using the SOFR rate at June 30, 2025, these loans were modified from a weighted average pay rate and deferred rate of 6.47% and 1.65%, respectively, to a weighted average pay rate and deferred rate of 5.18% and 2.28%, respectively.

The following table represents the UPB of loan modifications, as of the modification date, made to borrowers experiencing financial difficulty during the six months ended June 30, 2025 (in thousands):

Asset Class	Payment Deferrals With/Without Term Extensions (1)	Rate Reductions With/Without Term Extensions (2)	Other (3)	Total (4)(5)(6)
Multifamily	\$ 994,270	\$ 107,000	\$ 83,975	\$ 1,185,245
Single-Family Rental	—	—	16,490	16,490
<b>Total UPB</b>	<b>\$ 994,270</b>	<b>\$ 107,000</b>	<b>\$ 100,465</b>	<b>\$ 1,201,735</b>

- (1) These loans were modified to a weighted average pay rate and deferred rate of 5.23% and 2.19%, respectively, at June 30, 2025. A portion of these loans with a total UPB of \$225.2 million were also modified to extend the weighted average term by 19.3 months. These modifications also include loans with a total UPB of \$508.4 million in which the pay rate increases from time-to-time throughout the loans maturities.
- (2) These loans were modified to reduce the interest rate to a weighted average pay rate and deferred rate of 5.97% and 0.56%, respectively, and to extend the weighted average term by 23 months.
- (3) These loan modifications included amending certain terms, such as reallocating and/or replenishment of reserves, providing for a temporary and conditional forbearance of foreclosure and temporarily delaying past due interest payments.
- (4) The total UPB of the loan modifications made during the six months ended June 30, 2025 was \$1.20 billion at June 30, 2025 and represented 10.60% of our total Structured Business loans and investments portfolio at June 30, 2025.
- (5) At June 30, 2025, modified loans with a UPB of \$51.1 million have specific reserves totaling \$7.4 million.
- (6) Includes loans with a total UPB of \$520.1 million which were previously modified. Using the SOFR rate at June 30, 2025, these loans were modified from a weighted average pay rate and deferred rate of 6.71% and 1.25%, respectively, to a weighted average pay rate and deferred rate of 4.69% and 3.10%, respectively.

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The following table represents the UPB of loan modifications, as of the modification date, made to borrowers experiencing financial difficulty during the three months ended June 30, 2024 (in thousands):

Asset Class	Payment Deferrals With/Without Term Extensions (1)	Term Extensions (2)	Other (4)	Total (5)(6)
Multifamily	\$ 324,055	\$ 215,405	\$ 119,792	\$ 659,252
Single-Family Rental	74,078	—	—	74,078
<b>Total UPB</b>	<b>\$ 398,133</b>	<b>\$ 215,405</b>	<b>\$ 119,792</b>	<b>\$ 733,330</b>

- (1) These loans were modified to a weighted average pay rate and deferred rate of 7.16% and 2.15%, respectively, at June 30, 2024. A portion of these loans with a total UPB of \$328.3 million were also modified to extend the weighted average term by 13.1 months.
- (2) These loans were modified to extend the weighted average term by 11.5 months.
- (3) These loan modifications included amending certain terms, such as reallocating and/or replenishment of reserves.
- (4) The total UPB of the loan modifications made during the three months ended June 30, 2024 was \$732.3 million at June 30, 2024 and represented 6.2% of our total Structured Business loans and investments portfolio at June 30, 2024.
- (5) At June 30, 2024, modified loans with a total UPB of \$84.6 million have specific reserves totaling \$10.8 million.

The following table represents the UPB of loan modifications, as of the modification date, made to borrowers experiencing financial difficulty during the six months ended June 30, 2024 (in thousands):

Asset Class	Payment Deferrals With/Without Term Extensions (1)	Term Extensions (2)	Rate Reduction Without Term Extension (3)	Other (4)	Total (5)(6)
Multifamily	\$ 1,395,124	\$ 671,953	\$ 18,400	\$ 337,642	\$ 2,423,119
Single-Family Rental	74,078	—	—	—	74,078
<b>Total UPB</b>	<b>\$ 1,469,202</b>	<b>\$ 671,953</b>	<b>\$ 18,400</b>	<b>\$ 337,642</b>	<b>\$ 2,497,197</b>

- (1) These loans were modified to a weighted average pay rate and deferred rate of 7.01% and 2.13%, respectively, at June 30, 2024. A portion of these loans with a total UPB of \$999.3 million were also modified to extend the weighted average term by 19.8 months.
- (2) These loans were modified to extend the weighted average term by 10.0 months.
- (3) This loan was modified to reduce the weighted average interest rate by 0.72%.
- (4) These loan modifications included amending certain terms, such as reallocating and/or replenishment of reserves.
- (5) The total UPB of the loan modifications made during the six months ended June 30, 2024 was \$2.47 billion at June 30, 2024 and represented 20.8% of our total Structured Business loans and investments portfolio at June 30, 2024.
- (6) At June 30, 2024, modified loans with a total UPB of \$172.7 million have specific reserves totaling \$27.8 million.

During the three and six months ended June 30, 2025, we recorded \$1.9 million and \$5.7 million, respectively, of deferred interest on the loans that we modified during 2025 and \$8.3 million and \$17.4 million, respectively, for loans previously modified. During the three and six months ended June 30, 2024, we recorded \$7.3 million and \$10.0 million, respectively, of deferred interest on the loans that we modified during 2024 and \$0.8 million and \$1.1 million, respectively, for loans previously modified. At June 30, 2025 and December 31, 2024, we have recorded deferred interest totaling \$80.5 million and \$61.3 million, respectively, on all modified loans to borrowers experiencing financial difficulty, which is included in other assets on the consolidated balance sheets.

At June 30, 2025 and December 31, 2024, we had future funding commitments on modified loans with borrowers experiencing financial difficulty of \$28.7 million and \$56.4 million, respectively, which are generally subject to performance covenants that must be met by the borrower to receive funding.

All loan modifications completed in the past 12 months were performing pursuant to their contractual terms at June 30, 2025, except for seven loans with a total UPB of \$251.2 million, which includes five loans with a total UPB of \$149.4 million that were modified to provide temporary rate relief through a pay and accrual feature. Since these loans are not performing pursuant to their modified terms, these loans are classified as non-accrual loans. Two of these loans with a UPB of \$61.9 million have a specific loan loss reserve of \$10.2

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million. The remaining five loans with a total UPB of \$189.4 million have no specific reserves as the estimated fair value of the properties exceeded our carrying value at June 30, 2025.

There were no other material loan modifications, refinancings and/or extensions during the three and six months ended June 30, 2025 and 2024 for borrowers experiencing financial difficulty.

***Loan Resolutions***

In June 2025, we exercised our right to foreclose on three properties in San Antonio, Texas that were the underlying collateral for a bridge loan with a UPB of \$77.7 million, an interest rate of 5.25% with a SOFR floor of 0.50%, and a net carrying value of \$66.6 million, which includes loan loss reserves of \$3.5 million. At foreclosure, we recorded an additional loss of \$5.9 million to the provision for credit losses on the consolidated statements of income and charged-off the \$9.4 million loan loss reserve. We simultaneously sold the properties for \$65.0 million to a new borrower and provided a \$65.0 million bridge loan with an interest rate of SOFR plus 2.00% for years one and two, and SOFR plus 3.00% for year three, subject to SOFR floors of 4.25%, 5.25% and 6.25% in years one, two and three, respectively. The new loan was deemed to be a significant financing component of the transaction and, as a result, we recorded a loss and corresponding liability of \$0.8 million as an adjustment to the purchase price, which will be accreted into interest income over the life of the loan.

In April 2025, we exercised our right to foreclose on two properties in Austin, Texas that were the underlying collateral for a non-performing bridge loan with a UPB of \$21.2 million, an interest rate of SOFR plus 4.00% with a SOFR floor of 0.25%, and a net carrying value of \$21.7 million. At foreclosure, we recorded an additional loss of \$1.0 million to the provision for credit losses on the consolidated statements of income. We sold the properties in June 2025 for \$20.7 million to a new borrower and provided a \$19.2 million bridge loan with an interest rate of SOFR plus 2.00% in year one and SOFR plus 3.00% in year two. The new loan was deemed to be a significant financing component of the transaction and, as a result, we recorded a loss and corresponding liability of \$0.1 million as an adjustment to the purchase price, which will be accreted into interest income over the life of the loan.

In April 2025, we exercised our right to foreclose on two properties in Orange Park, Florida that were the underlying collateral for a non-performing bridge loan with a UPB of \$17.0 million, an interest rate of SOFR plus 4.38% with a SOFR floor of 2.46% and a net carrying value of \$15.7 million. At foreclosure, we recorded an additional loss of \$0.3 million to the provision for credit losses on the consolidated statements of income. We sold the properties in June 2025 for \$15.4 million to a new borrower and provided a \$14.8 million bridge loan with an interest rate of SOFR plus 1.50%. The new loan was deemed to be a significant financing component of the transaction and, as a result, we recorded a loss and corresponding liability of \$0.6 million as an adjustment to the purchase price, which will be accreted into interest income over the life of the loan.

In the fourth quarter of 2024, we exercised our right to foreclose on two properties in Houston, Texas, that were the underlying collateral for two bridge loans with an aggregate UPB of \$73.3 million, a weighted average interest rate of SOFR plus 3.29%, with a weighted average SOFR floor of 0.68%, and an aggregate net carrying value of \$56.5 million, which includes loan loss reserves totaling \$9.0 million and holdback reserves totaling \$8.2 million. At foreclosure, we recorded a \$7.7 million loan loss recovery and charged-off the remaining loan loss reserves of \$1.3 million. Additionally, we simultaneously sold both properties for \$67.6 million to a new borrower and provided two new bridge loans totaling \$67.6 million with a weighted average fixed interest rate of 4.25% for the first two years and 5.75% in the third year. The new loans were deemed to be a significant financing component of the transaction and, as a result, we recorded a loss and corresponding liability totaling \$5.0 million as an adjustment to the purchase price, which will be accreted into interest income over the life of the loan. The gains and losses of this transaction were recorded through the provision for credit losses (net of recoveries) on the consolidated statements of income.

In July 2024, we exercised our right to foreclose on a property in Waco, Texas, that was the underlying collateral for a non-performing bridge loan with a UPB of \$12.7 million, an interest rate of SOFR plus 3.75%, with a SOFR floor of 0.10%, and a net carrying value of \$11.3 million, which was net of a \$1.5 million loan loss reserve. At foreclosure, we recorded a \$1.0 million loan loss recovery and charged-off the remaining loan loss reserve. Additionally, we simultaneously sold the property for \$12.3 million to a new borrower and provided a new \$12.3 million bridge loan with an interest rate of SOFR, with a SOFR floor of 5.25%, which was deemed to be a significant financing component of the transaction. As a result, we recorded a loss and corresponding liability of \$1.0 million as an adjustment to the purchase price which will be accreted into interest income over the life of the loan. The gains and losses of this transaction were recorded through the provision for credit losses (net of recoveries).

In July 2024, we exercised our right to foreclose on a property in Savannah, Georgia, that was the underlying collateral for a non-performing bridge loan with a UPB of \$7.3 million, an interest rate of SOFR plus 3.75%, with a SOFR floor of 0.10%, and a net carrying value of \$6.6 million, which was net of a \$0.8 million loan loss reserve. At foreclosure, we recorded a \$0.8 million loan loss recovery and a gain of \$0.3 million. Additionally, we simultaneously sold the property for \$7.7 million to a new borrower and provided a new \$7.3 million bridge loan with a fixed pay rate of 4.00% and a fixed accrual rate of 2.00% that is deferred to payoff, which was deemed to be a significant financing component of the transaction. As a result, we recorded a loss and corresponding liability of \$0.5 million as an

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adjustment to the purchase price which will be accreted into interest income over the life of the loan. The gains and losses of this transaction were recorded through the provision for credit losses (net of recoveries).

In April 2024, we exercised our right to foreclose on a group of properties in Houston, Texas, that were the underlying collateral for a bridge loan with a UPB of \$100.3 million. We simultaneously sold the properties for \$101.3 million to a newly formed entity, which was initially capitalized with \$15.0 million of equity and a new \$95.3 million bridge loan that we provided at SOFR plus 3.00%. At June 30, 2025, total equity invested was \$21.2 million and is made up of \$9.4 million from AWC Real Estate Opportunity Partners I LP ("AWC"), a fund in which we have a 46% noncontrolling limited partnership interest (see Note 8 for details) and \$11.8 million from multiple independent ownership groups. AWC and one of the other equity members are the co-managing members of the entity that owns the real estate. We did not record a loss on the original bridge loan and received all past due interest owed.

See Note 9 for additional loan resolution details.

**Interest Reserves**

Given the transitional nature of some of our real estate loans, we may require funds to be placed into an interest reserve as required by the contracts to cover debt service costs. At June 30, 2025 and December 31, 2024, we had total interest reserves of \$256.7 million and \$215.4 million, respectively, on 508 loans and 589 loans, respectively, with a total UPB of \$8.34 billion and \$8.65 billion, respectively.

**Note 4 — Loans Held-for-Sale**

Our GSE loans held-for-sale are typically sold within 60 days of loan origination, while our non-GSE loans are generally expected to be sold to third parties or securitized within 180 days of loan origination. Loans held-for-sale, net consists of the following (in thousands):

	June 30, 2025	December 31, 2024
Fannie Mae	\$ 199,230	\$ 171,235
Private Label	77,853	38,962
Freddie Mac	74,611	159,201
SFR - Fixed Rate	9,444	3,246
FHA	—	65,589
	361,138	438,233
Fair value of future MSR	3,480	5,138
Unrealized impairment recovery (loss)	1,407	(1,381)
Unearned discount	(4,578)	(6,231)
Loans held-for-sale, net	\$ 361,447	\$ 435,759

During the three and six months ended June 30, 2025, we sold \$807.0 million and \$1.54 billion, respectively, of loans held-for-sale. During the three and six months ended June 30, 2024, we sold \$1.14 billion and \$2.22 billion, respectively, of loans held-for-sale.

At June 30, 2025 and December 31, 2024, there were no loans held-for-sale that were 90 days or more past due, and there were no loans held-for-sale that were placed on a non-accrual status.

**Note 5 — Capitalized Mortgage Servicing Rights**

Our capitalized mortgage servicing rights ("MSRs") reflect commercial real estate MSRs derived primarily from loans sold in our Agency Business or acquired MSRs. The discount rates used to determine the present value of all our MSRs throughout the periods presented were between 8% - 14% (representing a weighted average discount rate of 12%) based on our best estimate of market discount rates. The weighted average estimated life remaining of our MSRs was 6.5 years and 6.9 years at June 30, 2025 and December 31, 2024, respectively.

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A summary of our capitalized MSR activity is as follows (in thousands):

	Three Months Ended June 30, 2025			Six Months Ended June 30, 2025		
	Originated	Acquired	Total	Originated	Acquired	Total
Beginning balance	\$ 353,005	\$ 4,215	\$ 357,220	\$ 363,861	\$ 4,817	\$ 368,678
Additions	10,931	—	10,931	20,337	—	20,337
Amortization	(17,264)	(503)	(17,767)	(34,459)	(1,066)	(35,525)
Write-downs and payoffs	(2,042)	(16)	(2,058)	(5,109)	(55)	(5,164)
Ending balance	<u>\$ 344,630</u>	<u>\$ 3,696</u>	<u>\$ 348,326</u>	<u>\$ 344,630</u>	<u>\$ 3,696</u>	<u>\$ 348,326</u>

	Three Months Ended June 30, 2024			Six Months Ended June 30, 2024		
	Originated	Acquired	Total	Originated	Acquired	Total
Beginning balance	\$ 377,747	\$ 7,773	\$ 385,520	\$ 382,582	\$ 8,672	\$ 391,254
Additions	14,717	—	14,717	27,401	—	27,401
Amortization	(16,151)	(736)	(16,887)	(31,972)	(1,546)	(33,518)
Write-downs and payoffs	(2,154)	(477)	(2,631)	(3,852)	(566)	(4,418)
Ending balance	<u>\$ 374,159</u>	<u>\$ 6,560</u>	<u>\$ 380,719</u>	<u>\$ 374,159</u>	<u>\$ 6,560</u>	<u>\$ 380,719</u>

We collected prepayment fees totaling \$0.9 million and \$1.9 million during the three and six months ended June 30, 2025, respectively, and \$0.4 million and \$0.8 million during the three and six months ended June 30, 2024, respectively, which are included as a component of servicing revenue, net on the consolidated statements of income. At June 30, 2025 and December 31, 2024, no MSRs were considered impaired.

The expected amortization of capitalized MSRs recorded at June 30, 2025 is as follows (in thousands):

Year	Amortization
2025 (six months ending 12/31/2025)	\$ 35,164
2026	66,172
2027	61,719
2028	54,745
2029	45,764
Thereafter	84,762
Total	<u>\$ 348,326</u>

Based on scheduled maturities, actual amortization may vary from these estimates.

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**Note 6 — Mortgage Servicing**

Product and geographic concentrations that impact our servicing revenue are as follows (\$ in thousands):

June 30, 2025					
Product Concentrations			Geographic Concentrations		
Product	UPB (1)	% of Total	State	UPB % of Total	
Fannie Mae	\$ 22,999,772	68 %	New York	11 %	
Freddie Mac	6,100,091	18 %	Texas	11 %	
Private Label	2,599,971	8 %	North Carolina	8 %	
FHA	1,497,551	4 %	California	7 %	
SFR - Fixed Rate	287,065	1 %	Georgia	6 %	
Bridge (2)	278,116	1 %	Florida	6 %	
Total	<u>\$ 33,762,566</u>	<u>100 %</u>	New Jersey	6 %	
			Other (3)	45 %	
			Total	<u>100 %</u>	

December 31, 2024					
Product	UPB (1)	% of Total	State	UPB % of Total	
Fannie Mae	\$ 22,730,056	67 %	Texas	11 %	
Freddie Mac	6,077,020	18 %	New York	11 %	
Private Label	2,605,980	8 %	California	8 %	
FHA	1,506,948	5 %	North Carolina	7 %	
Bridge (2)	278,494	1 %	Georgia	6 %	
SFR - Fixed Rate	271,859	1 %	Florida	6 %	
Total	<u>\$ 33,470,357</u>	<u>100 %</u>	New Jersey	5 %	
			Other (3)	46 %	
			Total	<u>100 %</u>	

- (1) Excludes loans which we are not collecting a servicing fee.  
(2) Represents four bridge loans sold by our Structured Business that we are servicing.  
(3) No other individual state represented 4% or more of the total.

At June 30, 2025 and December 31, 2024, our weighted average servicing fee was 37.4 basis points and 37.8 basis points, respectively. At June 30, 2025 and December 31, 2024, we held total escrow balances (including unfunded collateralized loan obligation holdbacks) of approximately \$1.41 billion and \$1.45 billion, respectively, of which approximately \$1.40 billion and \$1.41 billion, respectively, is not included in our consolidated balance sheets. These escrows are maintained in separate accounts at several federally insured depository institutions, which may exceed FDIC insured limits. We earn interest income on the total escrow deposits, which is generally based on a market rate of interest negotiated with the financial institutions that hold the escrow deposits. Interest earned on total escrows, net of interest paid to the borrower, is included as a component of servicing revenue, net in the consolidated statements of income as noted in the following table.

The components of servicing revenue, net are as follows (in thousands):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2025	2024	2025	2024
Servicing fees	\$ 32,887	\$ 31,149	\$ 65,430	\$ 62,930
Interest earned on escrows	13,512	17,896	26,402	35,650
Prepayment fees	863	383	1,897	792
Write-offs and payoffs of MSR	(2,058)	(2,631)	(5,164)	(4,418)
Amortization of MSR	(17,767)	(16,887)	(35,525)	(33,518)
Servicing revenue, net	<u>\$ 27,437</u>	<u>\$ 29,910</u>	<u>\$ 53,040</u>	<u>\$ 61,436</u>

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**Note 7 — Securities Held-to-Maturity**

**Agency Private Label Certificates (“APL certificates”).** In connection with our Private Label securitizations, we retain the most subordinate class of the APL certificates in satisfaction of credit risk retention requirements. At June 30, 2025, we held APL certificates with an initial face value of \$192.8 million, which were purchased at a discount for \$119.0 million. These certificates are collateralized by 5-year to 10-year fixed rate first mortgage loans on multifamily properties, bear interest at an initial weighted average variable rate of 3.94% and have an estimated weighted average remaining maturity of 5.8 years. The weighted average effective interest rate was 8.84% at both June 30, 2025 and December 31, 2024, including the accretion of a portion of the discount deemed collectible. Approximately \$63.6 million is estimated to mature in one to five years and \$129.2 million is estimated to mature in five to ten years.

**Agency B Piece Bonds.** Freddie Mac may choose to hold, sell or securitize loans we sell to them under the Freddie Mac SBL program. As part of the securitizations under the SBL program, we have the ability to purchase the B Piece bond through a bidding process, which represents the bottom 10%, or highest risk, of the securitization. At June 30, 2025, we held 49%, or \$106.2 million initial face value, of seven B Piece bonds, which were previously purchased at a discount for \$74.7 million, and sold the remaining 51% to a third party. These securities are collateralized by a pool of multifamily mortgage loans, bear interest at an initial weighted average variable rate of 3.74% and have an estimated weighted average remaining maturity of 12.6 years. The weighted average effective interest rate was 11.52% and 11.76% at June 30, 2025 and December 31, 2024, respectively, including the accretion of a portion of the discount deemed collectible. Approximately \$37.1 million is estimated to mature after ten years.

A summary of our securities held-to-maturity is as follows (in thousands):

	Face Value	Net Carrying Value	Unrealized Gain (Loss)	Estimated Fair Value	Allowance for Credit Losses
<b>June 30, 2025</b>					
APL certificates	\$ 192,791	\$ 137,258	\$ (16,487)	\$ 120,771	\$ 2,107
B Piece bonds	37,099	19,662	12,372	32,034	11,552
Total	<u>\$ 229,890</u>	<u>\$ 156,920</u>	<u>\$ (4,115)</u>	<u>\$ 152,805</u>	<u>\$ 13,659</u>
<b>December 31, 2024</b>					
APL certificates	\$ 192,791	\$ 134,834	\$ (22,803)	\$ 112,031	\$ 1,658
B Piece bonds	37,221	22,320	10,157	32,477	9,188
Total	<u>\$ 230,012</u>	<u>\$ 157,154</u>	<u>\$ (12,646)</u>	<u>\$ 144,508</u>	<u>\$ 10,846</u>

A summary of the changes in the allowance for credit losses for our securities held-to-maturity is as follows (in thousands):

	Three Months Ended June 30, 2025			Six Months Ended June 30, 2025		
	APL Certificates	B Piece Bonds	Total	APL Certificates	B Piece Bonds	Total
Beginning balance	\$ 1,659	\$ 9,108	\$ 10,767	\$ 1,658	\$ 9,188	\$ 10,846
Provision for credit loss expense/(reversal)	448	2,444	2,892	449	2,364	2,813
Ending balance	<u>\$ 2,107</u>	<u>\$ 11,552</u>	<u>\$ 13,659</u>	<u>\$ 2,107</u>	<u>\$ 11,552</u>	<u>\$ 13,659</u>
	Three Months Ended June 30, 2024			Six Months Ended June 30, 2024		
	APL Certificates	B Piece Bonds	Total	APL Certificates	B Piece Bonds	Total
Beginning balance	\$ 2,157	\$ 5,440	\$ 7,597	\$ 2,272	\$ 3,984	\$ 6,256
Provision for credit loss expense/(reversal)	133	1,402	1,535	18	2,858	2,876
Ending balance	<u>\$ 2,290</u>	<u>\$ 6,842</u>	<u>\$ 9,132</u>	<u>\$ 2,290</u>	<u>\$ 6,842</u>	<u>\$ 9,132</u>

The allowance for credit losses on our held-to-maturity securities consists of (1) a general reserve estimated on a collective basis by major security type and was based on a reasonable and supportable forecast period and a historical loss reversion for similar securities, and (2) a specific reserve for underlying loans that are probable of, or are, in foreclosure. The issuers continue to make timely principal and interest payments and we continue to accrue interest on all our securities.

We recorded interest income (including the amortization of discount) related to these investments of \$3.4 million and \$7.1 million during the three and six months ended June 30, 2025, respectively, and \$4.6 million and \$8.3 million during the three and six months ended June 30, 2024, respectively.

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**Note 8 — Investments in Equity Affiliates**

We account for all investments in equity affiliates under the equity method. A summary of these investments is as follows (in thousands):

Equity Affiliates	Investments in Equity Affiliates at		UPB of Loans to Equity Affiliates at June 30, 2025
	June 30, 2025	December 31, 2024	
Arbor Residential Investor LLC	\$ 16,367	\$ 23,868	\$ —
AWC Real Estate Opportunity Partners I LP	16,094	13,562	108,450
Fifth Wall Ventures	15,861	14,490	—
AMAC Holdings III LLC	14,416	15,413	33,410
ARSR DPREF I LLC	5,697	5,603	—
Lightstone Value Plus REIT L.P.	1,895	1,895	—
The Park at Via Terrossa	591	606	21,845
Docsumo Pte. Ltd.	450	450	—
JT Prime	425	425	—
West Shore Café	—	—	1,688
Lexford Portfolio	—	—	—
East River Portfolio	—	—	—
<b>Total</b>	<b>\$ 71,796</b>	<b>\$ 76,312</b>	<b>\$ 165,393</b>

**Arbor Residential Investor LLC ("ARI").** We invested \$9.6 million for a 50% interest in ARI, with our former manager, Arbor Commercial Mortgage, LLC ("ACM"), holding the remaining 50%. ARI was formed to hold a 50% interest in Wakefield Investment Holdings LLC ("Wakefield"), an entity that was formed with a third party to hold a controlling interest (initially 65%) in a residential mortgage banking business. During the six months ended June 30, 2025, we recorded a loss of \$1.4 million and during the three and six months ended June 30, 2024, we recorded a loss of \$0.8 million and income of \$0.8 million, respectively, to income from equity affiliates in our consolidated statements of income. Additionally, during the three and six months ended June 30, 2025, we received distributions of \$5.6 million and \$6.1 million, respectively, and during both the three and six months ended June 30, 2024, we received distributions of \$7.7 million, which were classified as returns of capital.

In April 2025, Wakefield entered into an agreement to sell its interest in the residential mortgage banking business for \$117.3 million. Based on the terms of this agreement, \$22.0 million was allocated to us, which is equivalent to the carrying value of our investment, and therefore do not expect to record a gain or loss on the transaction. The transaction closed once the entire sales price was paid, which was due in installments as follows: \$15.0 million on or before April 1, 2025; \$15.0 million on or before April 30, 2025; and the remaining \$87.3 million on or before December 15, 2025. The first two installments were made in April, for which we received \$5.6 million as our allocable share, and the final installment was made on July 31, 2025, for which we received \$16.4 million as our allocable share.

**AWC Real Estate Opportunity Partners I LP.** In the first quarter of 2025, in accordance with the fund's objectives, AWC brought in an additional capital partner who committed to a \$3.0 million investment. The new partner further diluted our interest in the fund to a 46% limited partnership interest, from 49% at December 31, 2024. Certain investments made by AWC were in qualified properties that have outstanding bridge loans originated by us totaling \$108.5 million and a \$13.0 million Fannie Mae DUS loan we continue to service. During the three and six months ended June 30, 2025, we made contributions of \$1.3 million and \$3.7 million, respectively, and recorded a loss of \$0.1 million and \$0.2 million, respectively, related to this investment. During both the three and six months ended June 30, 2025, we received distributions of \$1.0 million, which were classified as returns of capital. Interest income recorded from the bridge loans was \$2.1 million and \$4.2 million for the three and six months ended June 30, 2025, respectively. During both the three and six months ended June 30, 2024, we received net capital distributions of \$11.2 million, which were classified as returns of capital, and recorded a loss of \$0.2 million, from our investment in AWC. We also made \$0.1 million and \$8.5 million of additional contributions to the fund during the three and six months ended June 30, 2024, respectively.

**Fifth Wall Ventures ("Fifth Wall").** During the three and six months ended June 30, 2025, we recorded income of \$0.3 million and \$0.8 million, respectively, and made contributions of \$1.2 million and \$1.9 million, respectively. During both the three and six months ended June 30, 2025, we received distributions of \$1.4 million, which were classified as returns of capital. During the three and six months ended June 30, 2024, we recorded income of \$0.1 million and \$0.4 million, respectively, and made contributions of \$0.2 million and \$0.7 million, respectively.

**AMAC Holdings III LLC ("AMAC III").** During the three and six months ended June 30, 2025, we recorded a loss of \$1.0 million and \$1.9 million, respectively, and made contributions of \$0.9 million for both the three and six months ended June 30, 2025. During the three

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and six months ended June 30, 2024, we recorded a loss of \$0.7 million and \$1.2 million, respectively, and during both the three and six months ended June 30, 2024, we made contributions of \$2.6 million.

**Lexford Portfolio.** During both the three and six months ended June 30, 2025, we received distributions from this investment and recognized income of \$3.4 million and during both the three and six months ended June 30, 2024, we received distributions and recognized income of \$4.2 million.

See Note 18 for details of certain investments described above.

**Note 9 — Real Estate Owned**

A summary of our REO assets is as follows (in thousands):

	June 30, 2025				December 31, 2024			
	Multifamily	Office	Land	Total	Multifamily	Office	Land	Total
Land	\$ 81,364	\$ 13,599	\$ 7,947	\$ 102,910	\$ 29,171	\$ 13,599	\$ 7,947	\$ 50,717
Building and intangible assets	234,375	41,670	—	276,045	99,812	35,561	—	135,373
<u>Less: Impairment loss</u>	—	(2,500)	—	(2,500)	—	(2,500)	—	(2,500)
<u>Less: Accumulated depreciation and amortization</u>	(8,222)	(3,047)	—	(11,269)	(4,497)	(2,550)	—	(7,047)
Real estate owned, net	<u>\$ 307,517</u>	<u>\$ 49,722</u>	<u>\$ 7,947</u>	<u>\$ 365,186</u>	<u>\$ 124,486</u>	<u>\$ 44,110</u>	<u>\$ 7,947</u>	<u>\$ 176,543</u>

At June 30, 2025, our REO assets were comprised of eleven multifamily properties, two office buildings and two land parcels. At December 31, 2024, our REO assets were comprised of four multifamily properties, two office buildings and two land parcels.

During the three and six months ended June 30, 2025, we foreclosed on three and ten, respectively, multifamily bridge loans with an aggregate net carrying value of \$67.6 million and \$260.3 million, respectively, (net of specific CECL reserves of \$5.1 million and \$9.1 million, respectively) and received ownership of the underlying collateral as REO assets. Upon foreclosure, during the three and six months ended June 30, 2025, we recognized a gain of \$0.8 million and a loss of \$1.0 million, respectively, which was recorded through (loss) gain on real estate on the consolidated statements of income.

During the three and six months ended June 30, 2025, we sold one and three, respectively, multifamily REO assets for \$7.0 million and \$84.0 million, respectively, and repaid the mortgage notes outstanding of \$49.1 million. During the three and six months ended June 30, 2025, we recognized a loss of \$0.1 million and \$1.0 million, respectively. Additionally, we provided new bridge loan financing to the new borrowers totaling \$6.5 million and \$83.5 million, respectively. The bridge loans bear interest as follows: One loan has a fixed rate of 4.75% for the first year, 5.50% for the second year and 6.00% for the third year, another loan bears interest at a rate of SOFR plus 2.00%, and the third loan bears interest at a rate of 7.32%, subject to a floor of SOFR plus 3.00%. Two of the new financings provided were deemed to be a significant financing component of the transactions and, as a result, for the six months ended June 30, 2025, we recorded a loss and corresponding liability \$2.8 million, as an adjustment to the purchase price, which will be accreted into interest income over the life of the loans. The net losses of these transactions were recorded through (loss) gain on real estate on the consolidated statements of income.

See Note 3 for details of properties foreclosed and sold within the same reporting period.

At June 30, 2025 and December 31, 2024, we had mortgage notes payable totaling \$184.6 million and \$74.9 million, respectively, which are collateralized by our REO assets. Interest rates on the mortgage notes range from PRIME plus 1.35% to SOFR plus 3.25%, with maturities spanning from September 2025 to June 2027.

At June 30, 2025 and December 31, 2024, our multifamily REO properties had a weighted average occupancy rate of approximately 41% and 77%, respectively. At both June 30, 2025 and December 31, 2024, both our office buildings were vacant.

We recorded depreciation expense related to the REO assets of \$4.8 million and \$7.5 million for the three and six months ended June 30, 2025, respectively, and \$0.6 million and \$1.4 million for the three and six months ended June 30, 2024, respectively.

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**Note 10 — Debt Obligations**
**Credit and Repurchase Facilities**

Borrowings under our credit and repurchase facilities are as follows (\$ in thousands):

	Current Maturity	Extended Maturity	June 30, 2025			December 31, 2024	
			Debt Carrying Value (1)	Collateral Carrying Value	Wtd. Avg. Note Rate (2)	Debt Carrying Value (1)	Collateral Carrying Value
<b>Structured Business</b>							
\$1.9B joint repurchase facility (3)	Jul. 2025 (11)	Jul. 2026 (11)	\$ 810,567	\$ 1,332,963	6.79%	\$ 657,690	\$ 1,104,791
\$1.15B repurchase facility	(10)	N/A	1,076,935	1,368,645	6.26%	—	—
\$1B repurchase facility (3)	Aug. 2025	Aug. 2026	153,704	233,399	6.84%	215,459	336,193
\$1B repurchase facility	(6)	N/A	751,531	1,023,366	7.21%	781,812	1,055,321
\$750M repurchase facility (3)(7)	Dec. 2026	Dec. 2027	412,846	636,680	6.77%	202,798	362,695
\$650M repurchase facility (3)(4)	Oct. 2025	N/A	445,556	601,201	6.92%	499,017	678,017
\$400M credit facility	Mar. 2027	N/A	103,271	199,848	7.68%	138,695	237,123
\$400M repurchase facility	Jan. 2027	Jan. 2028	106,016	154,525	6.87%	74,896	109,920
\$350M repurchase facility	Mar. 2026	N/A	129,852	204,185	6.46%	134,189	203,135
\$250M repurchase facility	Sept. 2027	(8)	34,245	65,007	7.52%	—	—
\$250M repurchase facility	Oct. 2025	Oct. 2026	134,223	169,615	5.94%	—	—
\$200M repurchase facility	Mar. 2027	Mar. 2028	5,271	7,753	6.97%	155,676	214,441
\$150M repurchase facility	Oct. 2025	N/A	78,526	100,265	7.15%	108,696	145,148
\$110M loan specific credit facilities	Aug. 2025 to Jul. 2026	Sept. 2026 to Aug. 2027	83,855	114,274	6.64%	133,965	181,108
\$40M credit facility	Apr. 2026	Apr. 2027	15,459	24,610	6.76%	15,387	24,610
\$35M working capital facility	Apr. 2026	N/A	—	—	—	—	—
Repurchase facility - securities (3)(5)	N/A	N/A	50,281	—	5.74%	18,549	—
Structured Business total (9)			\$ 4,392,138	\$ 6,236,336	6.73%	\$ 3,136,829	\$ 4,652,502
<b>Agency Business</b>							
\$750M ASAP agreement	N/A	N/A	\$ 82,302	\$ 82,918	5.47%	\$ 62,196	\$ 62,372
\$500M repurchase facility (12)	Nov. 2025	N/A	15,131	15,134	5.80%	40,872	41,165
\$200M credit facility	Mar. 2026	N/A	69,728	69,973	5.85%	141,169	141,971
\$200M credit facility	Jun. 2026	N/A	104,507	105,816	5.80%	137,762	138,793
\$100M joint repurchase facility (3)	Jul. 2025 (11)	Jul. 2026 (11)	57,816	77,853	6.17%	28,611	38,962
\$50M credit facility	Sept. 2025	N/A	—	—	5.80%	11,723	11,723
\$1M repurchase facility (3)(4)	Oct. 2025	N/A	—	—	6.85%	328	469
Agency Business total			\$ 329,484	\$ 351,694	5.79%	\$ 422,661	\$ 435,455
Consolidated total			\$ 4,721,622	\$ 6,588,030	6.66%	\$ 3,559,490	\$ 5,087,957

- (1) At June 30, 2025 and December 31, 2024, debt carrying value for the Structured Business was net of unamortized deferred finance costs of \$8.1 million and \$8.6 million, respectively, and for the Agency Business was net of unamortized deferred finance costs of \$0.4 million and \$0.2 million, respectively.
- (2) At June 30, 2025 and December 31, 2024, all credit and repurchase facilities are variable rate loans.
- (3) These facilities are subject to margin call provisions associated with changes in interest spreads.
- (4) A portion of this facility was used to finance a fixed-rate SFR permanent loan reported through our Agency Business.
- (5) At June 30, 2025 and December 31, 2024, this facility was collateralized by certificates retained by us from our Freddie Mac Q Series securitization (“Q Series securitization”) with a principal balance of \$26.6 million. At June 30, 2025, this facility was also collateralized by investment grade notes we retained from our BTR CLO 1 securitization with a principal balance of \$41.0 million.

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- (6) The commitment amount under this facility expires six months after the lender provides written notice. We then have an additional six months to repurchase the underlying loans.
- (7) \$500.0 million of this facility is available for financing performing loans and \$250.0 million is available for financing non-performing loans.
- (8) We have the ability to extend the maturity of this facility in one-year increments, subject to lender approval.
- (9) These amounts exclude outstanding mortgage notes payable on our REO assets with a debt carrying value of \$184.6 million and \$74.9 million at June 30, 2025 and December 31, 2024, respectively.
- (10) This facility matures at the latest maturity date of all purchased assets, which is currently February 2028.
- (11) In July 2025, this facility was amended to reduce the facility size to \$1.50 billion from \$2.00 billion and extend the maturity date to July 2027, with a one-year extension option.
- (12) In July 2025, this facility was amended to temporarily increase the facility size to \$1.00 billion from \$500.0 million, effective through August 2025.

*Structured Business*

At June 30, 2025 and December 31, 2024, the weighted average interest rate for the credit and repurchase facilities of our Structured Business, including certain fees and costs, such as structuring, commitment, non-use and warehousing fees, was 7.11% and 7.43%, respectively. The leverage on our loan and investment portfolio financed through our credit and repurchase facilities, excluding the securities repurchase facility and the working capital facility, was 70% and 67% at June 30, 2025 and December 31, 2024, respectively.

In May 2025, we amended the interest rate on a \$150.0 million repurchase facility to SOFR plus 2.50%, with an all-in floor of 5.50%, from SOFR plus 3.00%, with an all-in floor of 5.50%, contingent upon certain designated loans remaining in the facility through August 2025.

In March 2025, we entered into a \$1.15 billion repurchase facility to finance the loans primarily held in our CLOs. This facility has a 24-month reinvestment period through March 2027. The facility has an interest rate of SOFR plus 1.85% and matures at the latest maturity date of all purchased assets, which is currently February 2028. Additionally, this facility is approximately 88% non-recourse to us and has an 80% advance rate.

In January 2025, we amended a \$200.0 million repurchase facility to increase the facility size to \$400.0 million and extend the maturity to January 2027, with a one-year extension option.

*Securitized Debt*

We account for securitized debt transactions on our consolidated balance sheet as financing facilities. These transactions are considered VIEs for which we are the primary beneficiary and are consolidated in our financial statements. The investment grade notes and guaranteed certificates issued to third parties are treated as secured financings and are non-recourse to us.

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Borrowings and the corresponding collateral under our securitized debt transactions are as follows (\$ in thousands):

June 30, 2025	Debt			Collateral (3)		
	Face Value	Carrying Value (1)	Wtd. Avg. Rate (2)	Loans		Cash
				UPB	Carrying Value	Restricted Cash (4)
BTR CLO 1	\$ 491,416	\$ 482,655	6.98 %	\$ 598,690	\$ 596,343	\$ —
CLO 18 (5)	1,165,068	1,163,440	6.50 %	1,555,321	1,553,807	—
CLO 17 (5)	1,271,526	1,270,345	6.21 %	1,659,345	1,659,134	—
CLO 16 (5)	557,510	556,519	6.02 %	819,854	819,367	—
<b>Total CLOs</b>	<b>3,485,520</b>	<b>3,472,959</b>	<b>6.38 %</b>	<b>4,633,210</b>	<b>4,628,651</b>	<b>—</b>
Q Series securitization	37,950	37,906	6.45 %	82,440	82,433	—
<b>Total securitized debt</b>	<b>\$ 3,523,470</b>	<b>\$ 3,510,865</b>	<b>6.38 %</b>	<b>\$ 4,715,650</b>	<b>\$ 4,711,084</b>	<b>\$ —</b>
<b>December 31, 2024</b>						
CLO 19	\$ 753,987	\$ 751,364	7.02 %	\$ 912,935	\$ 912,392	\$ —
CLO 18	1,335,647	1,332,950	6.47 %	1,684,765	1,684,285	37,090
CLO 17	1,482,657	1,480,495	6.15 %	1,811,391	1,810,463	50,910
CLO 16	682,845	681,008	5.93 %	944,660	943,542	—
CLO 14	326,238	326,238	6.11 %	452,751	452,526	—
<b>Total CLOs (5)</b>	<b>4,581,374</b>	<b>4,572,055</b>	<b>6.35 %</b>	<b>5,806,502</b>	<b>5,803,208</b>	<b>88,000</b>
Q Series securitization	50,641	50,434	6.49 %	94,940	94,895	—
<b>Total securitized debt</b>	<b>\$ 4,632,015</b>	<b>\$ 4,622,489</b>	<b>6.35 %</b>	<b>\$ 5,901,442</b>	<b>\$ 5,898,103</b>	<b>\$ 88,000</b>

- (1) Debt carrying value is net of \$12.6 million and \$9.5 million of deferred financing fees at June 30, 2025 and December 31, 2024, respectively.
- (2) At June 30, 2025 and December 31, 2024, the aggregate weighted average note rate for our collateralized loan obligations ("CLO"), including certain fees and costs, was 6.71% and 6.59%, respectively, and the Q Series securitization was 7.52% and 7.46%, respectively.
- (3) At June 30, 2025 and December 31, 2024, 45 and 46 loans, respectively, with a total UPB of \$1.88 billion and \$1.60 billion, respectively, were deemed a "credit risk" as defined by the CLO indentures. A credit risk asset is generally defined as one that, in the CLO collateral manager's reasonable business judgment, has a significant risk of becoming a defaulted asset.
- (4) Represents restricted cash held for principal repayments as well as for reinvestment in the CLOs. Does not include restricted cash related to interest payments, delayed fundings and expenses totaling \$63.7 million and \$43.4 million at June 30, 2025 and December 31, 2024, respectively.
- (5) The replenishment period for the following CLOs has ended: CLO 14 - September 2023, CLO 16 - March 2024, CLO 19 - May 2024, CLO 17 - June 2024 and CLO 18 - August 2024.

*BTR CLO 1.* In May 2025, we completed BTR CLO 1, through a wholly owned subsidiary, issuing eleven tranches of CLO notes totaling \$801.9 million. Of the total CLO notes issued, \$682.6 million consisted of investment grade notes, \$41.0 million of which were retained by us (including \$31.8 million we financed), with the remainder issued to third party investors. The remaining \$119.3 million were below investment grade notes and fully retained by us. As of the CLO closing date, the notes were secured by a portfolio of real estate related assets and cash with a face value of \$583.6 million, with the real estate related assets primarily comprised of first-lien mortgage construction and bridge loans secured by build-to-rent properties contributed from our existing loan portfolio. The CLO has an approximate two-year replacement period, during which principal and sale proceeds from the underlying loans may be reinvested into qualifying replacement loan obligations, subject to conditions outlined in the indenture. The Securitization also includes a \$200.0 million senior revolving note, which may be used to fund construction draws, acquire collateral at closing, or purchase replacement assets during the replacement period, of which \$50.0 million had been drawn as of June 30, 2025. Thereafter, the outstanding debt balance will decrease as loans are repaid. Initially, the proceeds of the issuance also included \$50.0 million for the purpose of acquiring additional loan obligations within 180 days from the CLO closing date, of which \$36.2 million has been utilized to date, with the remaining amount expected to be fully utilized. Following the 180-day ramp up period and assuming the entire committed amount under the senior revolving note is utilized, the issuer will own loan obligations with a face value of \$801.9 million, representing leverage of 80%, or 84% after

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factoring in the financed portion of our retained investment grade notes. The notes sold to third parties had an initial weighted average interest rate of 2.48% plus term SOFR, with interest payable monthly.

*CLO 14 and 19.* In March 2025, we unwound CLO 14 and 19, redeeming the remaining outstanding notes totaling \$1.08 billion, which were repaid from a new \$1.15 billion repurchase facility. We expensed \$2.3 million of deferred financing fees related to the unwind of these CLOs, into loss on extinguishment of debt on the consolidated statements of income.

*Securitization Paydowns.* During the six months ended June 30, 2025, outstanding notes totaling \$507.0 million on our existing CLOs and \$12.7 million on the Q Series securitization have been paid down.

**Senior Unsecured Notes**

A summary of our senior unsecured notes is as follows (\$ in thousands):

Senior Unsecured Notes (3)	Issuance Date	Maturity	June 30, 2025			December 31, 2024		
			UPB	Carrying Value (1)	Wtd. Avg. Rate (2)	UPB	Carrying Value (1)	Wtd. Avg. Rate (2)
9.00% Notes	Oct. 2024	Oct. 2027	\$ 100,000	\$ 98,643	9.00 %	\$ 100,000	\$ 98,352	9.00 %
7.75% Notes	Mar. 2023	Mar. 2026	95,000	94,564	7.75 %	95,000	94,275	7.75 %
8.50% Notes	Oct. 2022	Oct. 2027	150,000	148,790	8.50 %	150,000	148,531	8.50 %
5.00% Notes	Dec. 2021	Dec. 2028	180,000	178,513	5.00 %	180,000	178,300	5.00 %
4.50% Notes	Aug. 2021	Sept. 2026	270,000	269,020	4.50 %	270,000	268,601	4.50 %
5.00% Notes	Apr. 2021	Apr. 2026	175,000	174,475	5.00 %	175,000	174,161	5.00 %
4.50% Notes	Mar. 2020	Mar. 2027	275,000	274,169	4.50 %	275,000	273,927	4.50 %
			<u>\$ 1,245,000</u>	<u>\$ 1,238,174</u>	<u>5.73 %</u>	<u>\$ 1,245,000</u>	<u>\$ 1,236,147</u>	<u>5.73 %</u>

(1) At June 30, 2025 and December 31, 2024, the carrying value is net of deferred financing fees of \$6.8 million and \$8.9 million, respectively.

(2) At both June 30, 2025 and December 31, 2024, the aggregate weighted average note rate, including certain fees and costs, was 6.02%.

(3) These notes can be redeemed by us prior to three months before the maturity date, at a redemption price equal to 100% of the aggregate principal amount, plus a “make-whole” premium and accrued and unpaid interest. We have the right to redeem the notes within three months prior to the maturity date at a redemption price equal to 100% of the aggregate principal amount, plus accrued and unpaid interest.

*Subsequent Event.* In July 2025, we issued \$500.0 million aggregate principal amount of 7.875% senior unsecured notes due July 2030 in a private offering. We are using a portion of the net proceeds from this offering to repay our remaining outstanding \$287.5 million 7.50% convertible notes due August 2025 and to add approximately \$200.0 million of liquidity.

**Convertible Senior Unsecured Notes**

Our 7.50% convertible senior unsecured notes are not redeemable by us prior to maturity (August 2025) and are convertible by the holder into, at our election, cash, shares of our common stock, or a combination of both, subject to the satisfaction of certain conditions and during specified periods. The conversion rates are subject to adjustment upon the occurrence of certain specified events and the holders may require us to repurchase all, or any portion, of their notes for cash equal to 100% of the principal amount, plus accrued and unpaid interest, if we undergo a fundamental change specified in the agreements.

The UPB and net carrying value of our convertible notes are as follows (in thousands):

Period	UPB	Unamortized Deferred Financing Fees	Net Carrying Value
June 30, 2025	<u>\$ 287,500</u>	<u>\$ 242</u>	<u>\$ 287,258</u>
December 31, 2024	<u>\$ 287,500</u>	<u>\$ 1,647</u>	<u>\$ 285,853</u>

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During the three months ended June 30, 2025, we incurred interest expense on the notes totaling \$6.1 million, of which \$5.4 million and \$0.7 million related to the cash coupon and deferred financing fees, respectively. During the six months ended June 30, 2025, we incurred interest expense on the notes totaling \$12.2 million, of which \$10.8 million and \$1.4 million related to the cash coupon and deferred financing fees, respectively. During the three months ended June 30, 2024, we incurred interest expense on the notes totaling \$6.1 million, of which \$5.4 million and \$0.7 million related to the cash coupon and deferred financing fees, respectively. During the six months ended June 30, 2024, we incurred interest expense on the notes totaling \$12.2 million, of which \$10.8 million and \$1.4 million related to the cash coupon and deferred financing fees, respectively. Including the amortization of the deferred financing fees, our weighted average total cost of the notes was 8.43% at both June 30, 2025 and December 31, 2024. At June 30, 2025, the notes had a conversion rate of 60.7706 shares of common stock per \$1,000 of principal, which represented a conversion price of \$16.46 per share of common stock.

**Junior Subordinated Notes**

The carrying values of borrowings under our junior subordinated notes were \$145.1 million and \$144.7 million at June 30, 2025 and December 31, 2024, respectively, which is net of a deferred amount of \$8.0 million and \$8.3 million, respectively, (which is amortized into interest expense over the life of the notes) and deferred financing fees of \$1.3 million and \$1.4 million, respectively. These notes have maturities ranging from March 2034 through April 2037 and pay interest quarterly at a floating rate. The weighted average note rate was 7.17% and 7.18% at June 30, 2025 and December 31, 2024, respectively. Including certain fees and costs, the weighted average note rate was 7.25% and 7.26% at June 30, 2025 and December 31, 2024, respectively.

**Debt Covenants**

**Credit and Repurchase Facilities and Unsecured Debt.** The credit and repurchase facilities and unsecured debt (senior and convertible notes) contain various financial covenants, including, but not limited to, minimum liquidity requirements, minimum net worth requirements, minimum unencumbered asset requirements, as well as certain other debt service coverage ratios, debt to equity ratios and minimum servicing portfolio tests. We were in compliance with all financial covenants and restrictions at June 30, 2025.

**CLOs.** Our CLO vehicles contain interest coverage and asset overcollateralization covenants that must be met as of the waterfall distribution date in order for us to receive such payments. If we fail these covenants in any of our CLOs, all cash flows from the applicable CLO would be diverted to repay principal and interest on the outstanding CLO bonds and we would not receive any residual payments until that CLO regained compliance with such tests. Our CLOs were in compliance with all such covenants at June 30, 2025, as well as on the most recent determination dates in July 2025. In the event of a breach of the CLO covenants that could not be cured in the near-term, we would be required to fund our non-CLO expenses, including employee costs, distributions required to maintain our REIT status, debt costs, and other expenses with (1) cash on hand, (2) income from any CLO not in breach of a covenant test, (3) income from real property and loan assets, (4) sale of assets, or (5) accessing the equity or debt capital markets, if available. We have the right to cure covenant breaches which would resume normal residual payments to us by purchasing non-performing loans out of the CLOs. However, we may not have sufficient liquidity available to do so at such time.

Our CLO compliance tests as of the most recent determination dates in July 2025 are as follows:

Cash Flow Triggers	CLO 16	CLO 17	CLO 18	BTR CLO 1
<b><u>Overcollateralization (1)</u></b>				
Current	140.90 %	124.46 %	130.03 %	117.47 %
Limit	120.21 %	121.51 %	123.03 %	115.47 %
Pass / Fail	Pass	Pass	Pass	Pass
<b><u>Interest Coverage (2)</u></b>				
Current	170.20 %	151.24 %	144.01 %	139.43 %
Limit	120.00 %	120.00 %	120.00 %	120.00 %
Pass / Fail	Pass	Pass	Pass	Pass

(1) The overcollateralization ratio divides the total principal balance of all collateral in the CLO by the total principal balance of the bonds associated with the applicable ratio. To the extent an asset is considered a defaulted security, the asset's principal balance for purposes of the overcollateralization test is the lesser of the asset's market value or the principal balance of the defaulted asset multiplied by the asset's recovery rate which is determined by the rating agencies. Rating downgrades of CLO collateral will generally not have a direct impact on the principal balance of a CLO asset for purposes of calculating the CLO overcollateralization test unless the rating downgrade is below a significantly low threshold (e.g., CCC-) as defined in each CLO vehicle.

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(2) The interest coverage ratio divides interest income by interest expense for the classes senior to those retained by us.

Our CLO overcollateralization ratios as of the determination dates subsequent to each quarter are as follows:

Determination (1)	CLO 16	CLO 17	CLO 18	BTR CLO 1
July 2025	140.90 %	124.46 %	130.03 %	117.47 %
April 2025	142.15 %	122.65 %	127.91 %	N/A
January 2025	136.19 %	122.10 %	123.89 %	N/A
October 2024	129.98 %	123.14 %	124.20 %	N/A
July 2024	127.64 %	121.78 %	123.67 %	N/A

(1) This table represents the quarterly trend of our overcollateralization ratio, however, the CLO determination dates are monthly and we were in compliance with this test for all periods presented.

The ratio will fluctuate based on the performance of the underlying assets, transfers of assets into the CLOs prior to the expiration of their respective replenishment dates, purchase or disposal of other investments, and loan payoffs. No payment due under the junior subordinated indentures may be paid if there is a default under any senior debt and the senior lender has sent notice to the trustee. The junior subordinated indentures are also cross-defaulted with each other.

**Note 11 — Allowance for Loss-Sharing Obligations**

Our allowance for loss-sharing obligations related to the Fannie Mae DUS program is as follows (in thousands):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2025	2024	2025	2024
Beginning balance	\$ 85,515	\$ 72,790	\$ 83,150	\$ 71,634
Provisions for loss sharing	6,471	4,714	8,649	5,773
Provisions reversal for loan repayments	(2,256)	(381)	(2,647)	(394)
Recoveries (charge-offs), net	27	(562)	605	(452)
Ending balance	\$ 89,757	\$ 76,561	\$ 89,757	\$ 76,561

When a loan is sold under the Fannie Mae DUS program, we undertake an obligation to partially guarantee the performance of the loan. A liability is recognized for the fair value of the guarantee obligation undertaken for the non-contingent aspect of the guarantee and is removed only upon either the expiration or settlement of the guarantee. At June 30, 2025 and December 31, 2024, we had \$35.0 million and \$34.8 million, respectively, of guarantee obligations included in the allowance for loss-sharing obligations.

In addition to and separately from the fair value of the guarantee, we estimate our allowance for loss-sharing under CECL over the contractual period in which we are exposed to credit risk. The general reserve related to loss-sharing was based on a collective pooling basis with similar risk characteristics, a reasonable and supportable forecast and a reversion period based on our average historical losses through the remaining contractual term of the portfolio. In instances where payment under the loss-sharing obligations of a loan is determined to be probable and estimable (as the loan is probable of, or is, in foreclosure), we record a liability for the estimated loss-sharing specific reserve.

When we settle a loss under the DUS loss-sharing model, the net loss is charged-off against the previously recorded loss-sharing obligation. The settled loss is often net of any previously advanced principal and interest payments in accordance with the DUS program, which are reflected as reductions to the proceeds needed to settle losses. At June 30, 2025 and December 31, 2024, we had outstanding advances of \$1.3 million and \$1.9 million, respectively, which were netted against the allowance for loss-sharing obligations.

At June 30, 2025 and December 31, 2024, our allowance for loss-sharing obligations, associated with expected losses under CECL, was \$54.8 million and \$48.3 million, respectively, and represented 0.24% and 0.21%, respectively, of our Fannie Mae servicing portfolio. During the three and six months ended June 30, 2025, we recorded an increase in CECL reserves of \$4.0 million and \$6.5 million, respectively. During the three and six months ended June 30, 2024, we recorded an increase in CECL reserves of \$3.8 million and \$4.9 million, respectively.

At June 30, 2025 and December 31, 2024, the maximum quantifiable liability associated with our guarantees under the Fannie Mae DUS agreement was \$4.36 billion and \$4.30 billion, respectively. The maximum quantifiable liability is not representative of the actual loss we

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would incur. We would be liable for this amount only if all of the loans we service for Fannie Mae, for which we retain some risk of loss, were to default and all of the collateral underlying these loans was determined to be without value at the time of settlement.

**Note 12 — Derivative Financial Instruments**

We enter into derivative financial instruments to manage exposures that arise from business activities resulting in the receipt or payment of future known and uncertain cash amounts, the value of which are determined by interest rates and credit risk. We do not use these derivatives for speculative purposes, but are instead using them to manage our interest rate and credit risk exposure.

**Agency Rate Lock and Forward Sale Commitments.** We enter into contractual commitments to originate and sell mortgage loans at fixed prices with fixed expiration dates. The commitments become effective when the borrower “rate locks” a specified interest rate within time frames established by us. All potential borrowers are evaluated for creditworthiness prior to the extension of the commitment. Market risk arises if interest rates move adversely between the time of the rate lock by the borrower and the sale date of the loan to an investor. To mitigate the effect of the interest rate risk inherent in providing rate lock commitments to borrowers under the GSE programs, we enter into a forward sale commitment with the investor simultaneously with the rate lock commitment with the borrower. The forward sale contract locks in an interest rate and price for the sale of the loan. The terms of the contract with the investor and the rate lock with the borrower are matched in substantially all aspects, with the objective of eliminating interest rate risk to the extent practical. Sale commitments with the investors have an expiration date that is longer than our related commitments to the borrower to allow, among other things, for closing of the loan and processing of paperwork to deliver the loan into the sale commitment.

These commitments meet the definition of a derivative and are recorded at fair value, including the effects of interest rate movements which are reflected as a component of gain (loss) on derivative instruments, net in the consolidated statements of income. The estimated fair value of rate lock commitments also includes the fair value of the expected net cash flows associated with the servicing of the loan which is recorded as income from MSR in the consolidated statements of income. During the three and six months ended June 30, 2025, we recorded net gains of \$1.4 million and \$6.1 million, respectively, from changes in the fair value of these derivatives and income from MSR of \$10.9 million and \$19.1 million, respectively. During the three and six months ended June 30, 2024, we recorded net losses of \$0.4 million and \$0.3 million, respectively, from changes in the fair value of these derivatives and income from MSR of \$14.5 million and \$24.7 million, respectively. See Note 13 for details.

**Treasury Futures and Credit Default Swaps.** We enter into over-the-counter treasury futures and credit default swaps to hedge our interest rate and credit risk exposure inherent in (1) our held-for-sale Agency Business Private Label loans from the time the loans are rate locked until sale or securitization, and (2) our Agency Business SFR – fixed rate loans from the time the loans are originated until the time they can be financed with match term fixed rate securitized debt. Our treasury futures typically have a three-month maturity and are tied to the five-year and ten-year treasury rates. Our credit default swaps typically have a five-year maturity, are tied to the credit spreads of the underlying bond issuers and we typically hold our position until we price our Private Label loan securitizations. These instruments do not meet the criteria for hedge accounting, are cleared by a central clearing house and variation margin payments made in cash are treated as a legal settlement of the derivative itself. Our agreements with the counterparties provide for bilateral collateral pledging based on the counterparties' market value. The counterparties have the right to re-pledge the collateral posted, but have the obligation to return the pledged collateral as the market value of the treasury futures change. Our policy is to record the asset and liability positions on a net basis. At June 30, 2025 and December 31, 2024, we had \$1.5 million and \$2.3 million, respectively, included in others assets, which was comprised of cash posted as collateral of \$2.5 million and \$2.0 million, respectively, and net liability and net asset positions of \$1.0 million and \$0.3 million, respectively, from the fair value of our treasury futures.

During the three months ended June 30, 2025, we recorded realized losses of \$1.0 million and unrealized gains of \$0.5 million to our Agency Business, related to our swaps. During the six months ended June 30, 2025, we recorded realized losses of \$0.5 million and unrealized losses of \$1.2 million to our Agency Business, related to our swaps. During the three months ended June 30, 2024, we recorded realized gains of \$0.2 million and unrealized losses of \$0.1 million to our Agency Business, related to our swaps. During the six months ended June 30, 2024, we recorded realized and unrealized gains of \$0.1 million and \$0.3 million, respectively, to our Agency Business, related to our swaps.

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A summary of our non-qualifying derivative financial instruments in our Agency Business is as follows (\$ in thousands):

Derivative	Count	Notional Value	Balance Sheet Location	Fair Value	
				Derivative Assets	Derivative Liabilities
<b>June 30, 2025</b>					
Rate lock commitments	3	\$ 35,162	Other assets/other liabilities	\$ 382	\$ (279)
Forward sale commitments	31	309,003	Other assets/other liabilities	1,651	(115)
Treasury futures	679	67,900		—	—
		<u>\$ 412,065</u>		<u>\$ 2,033</u>	<u>\$ (394)</u>
<b>December 31, 2024</b>					
Forward sale commitments	44	\$ 396,024	Other assets/other liabilities	\$ 95	\$ (4,209)
Treasury futures	82	8,200		—	—
		<u>\$ 404,224</u>		<u>\$ 95</u>	<u>\$ (4,209)</u>

**Note 13 — Fair Value**

Fair value estimates are dependent upon subjective assumptions and involve significant uncertainties resulting in variability in estimates with changes in assumptions. The following table summarizes the principal amounts, carrying values and the estimated fair values of our financial instruments (in thousands):

	June 30, 2025			December 31, 2024		
	Principal / Notional Amount	Carrying Value	Estimated Fair Value	Principal / Notional Amount	Carrying Value	Estimated Fair Value
<b>Financial assets:</b>						
Loans and investments, net	\$ 11,609,235	\$ 11,333,023	\$ 11,381,419	\$ 11,304,956	\$ 11,033,997	\$ 11,122,205
Loans held-for-sale, net	361,138	361,447	369,542	438,233	435,759	449,339
Capitalized mortgage servicing rights, net	n/a	348,326	484,774	n/a	368,678	511,282
Securities held-to-maturity, net	229,890	156,920	152,805	230,012	157,154	144,508
Derivative financial instruments	255,081	2,033	2,033	41,724	95	95
<b>Financial liabilities:</b>						
Credit and repurchase facilities	\$ 4,730,120	\$ 4,721,622	\$ 4,711,663	\$ 3,568,361	\$ 3,559,490	\$ 3,592,120
Securitized debt	3,523,470	3,510,865	3,520,999	4,632,015	4,622,489	4,616,409
Senior unsecured notes	1,245,000	1,238,174	1,177,250	1,245,000	1,236,147	1,160,154
Convertible senior unsecured notes	287,500	287,258	286,925	287,500	285,853	287,500
Junior subordinated notes	154,336	145,085	110,541	154,336	144,686	109,099
Mortgage notes payable - real estate owned	184,618	184,618	183,686	74,897	74,897	74,495
Derivative financial instruments	89,084	394	394	354,300	4,209	4,209

Assets and liabilities disclosed at fair value are categorized based upon the level of judgment associated with the inputs used to measure their fair value. Determining which category an asset or liability falls within the hierarchy requires judgment and we evaluate our hierarchy disclosures each quarter. Hierarchical levels directly related to the amount of subjectivity associated with the inputs to fair valuation of these assets and liabilities are as follows:

Level 1—Inputs are unadjusted and quoted prices exist in active markets for identical assets or liabilities, such as government, agency and equity securities.

Level 2—Inputs (other than quoted prices included in Level 1) are observable for the asset or liability through correlation with market data. Level 2 inputs may include quoted market prices for a similar asset or liability, interest rates and credit risk. Examples include non-government securities, certain mortgage and asset-backed securities, certain corporate debt and certain derivative instruments.

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Level 3—Inputs reflect our best estimate of what market participants would use in pricing the asset or liability and are based on significant unobservable inputs that require a considerable amount of judgment and assumptions. Examples include certain mortgage and asset-backed securities, certain corporate debt and certain derivative instruments.

The following is a description of the valuation techniques used to measure fair value and the general classification of these instruments pursuant to the fair value hierarchy.

**Loans and investments, net.** Fair values of loans and investments that are not impaired are estimated using inputs based on direct capitalization rate and discounted cash flow methodology using discount rates, which, in our opinion, best reflect current market interest rates that would be offered for loans with similar characteristics and credit quality (Level 3). Fair values of impaired loans and investments are estimated using inputs that require significant judgments, which include assumptions regarding discount rates, capitalization rates, creditworthiness of major tenants, occupancy rates, availability of financing, exit plans and other factors (Level 3).

**Loans held-for-sale, net.** Consists of originated loans that are generally expected to be transferred or sold within 60 days to 180 days of loan funding, and are valued using pricing models that incorporate observable inputs from current market assumptions or a hypothetical securitization model utilizing observable market data from recent securitization spreads and observable pricing of loans with similar characteristics (Level 2). Fair value includes the fair value allocated to the associated future MSR and is calculated pursuant to the valuation techniques described below for capitalized mortgage servicing rights, net (Level 3).

**Capitalized mortgage servicing rights, net.** Fair values are estimated using inputs based on discounted future net cash flow methodology (Level 3). MSR is initially recorded at fair value and is carried at amortized cost. The fair value of MSR is estimated using a process that involves the use of independent third-party valuation experts, supported by commercially available discounted cash flow models and analysis of current market data. The key inputs used in estimating fair value include the discount rate and contractually specified servicing fees, and to a lesser extent the prepayment speed of the underlying loans, annual per loan cost to service loans, delinquency rates, late charges and other economic factors.

**Securities held-to-maturity, net.** Fair values are approximated using inputs based on current market quotes received from financial sources that trade such securities and are based on prevailing market data and, in some cases, are derived from third-party proprietary models based on well recognized financial principles and reasonable estimates about relevant future market conditions (Level 3).

**Derivative financial instruments.** Fair values of rate lock and forward sale commitments are estimated using valuation techniques, which include internally-developed models based on changes in the U.S. Treasury rate and other observable market data (Level 2). The fair value of rate lock commitments includes the fair value of the expected net cash flows associated with the servicing of the loans, see capitalized mortgage servicing rights, net above for details on the applicable valuation technique (Level 3). We also consider the impact of counterparty non-performance risk when measuring the fair value of these derivatives.

**Credit facilities, repurchase facilities and mortgage notes payable.** Fair values for credit and repurchase facilities and mortgage notes payable of the Structured Business are estimated using discounted cash flow methodology, using discount rates, which, in our opinion, best reflect current market interest rates for financing with similar characteristics and credit quality (Level 3). The majority of our credit and repurchase facilities for the Agency Business bear interest at rates that are similar to those available in the market currently and fair values are estimated using Level 2 inputs. For these facilities, the fair values approximate their carrying values.

**Securitized debt and junior subordinated notes.** Fair values are estimated based on broker quotations, representing the discounted expected future cash flows at a yield that reflects current market interest rates and credit spreads (Level 3).

**Senior unsecured notes.** Fair values are estimated at current market quotes received from active markets when available (Level 1). If quotes from active markets are unavailable, then the fair values are estimated utilizing current market quotes received from inactive markets (Level 2).

**Convertible senior unsecured notes.** Fair values are estimated using current market quotes received from inactive markets (Level 2).

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We measure certain financial assets and financial liabilities at fair value on a recurring basis. The fair values of these financial assets and liabilities are determined using the following input levels at June 30, 2025 (in thousands):

	Carrying Value	Fair Value	Fair Value Measurements Using Fair Value Hierarchy		
			Level 1	Level 2	Level 3
<b>Financial assets:</b>					
Derivative financial instruments	\$ 2,033	\$ 2,033	\$ —	\$ 1,651	\$ 382
<b>Financial liabilities:</b>					
Derivative financial instruments	\$ 394	\$ 394	\$ —	\$ 394	\$ —

We measure certain financial and non-financial assets at fair value on a nonrecurring basis. The fair values of these financial and non-financial assets, if applicable, were determined using the following input levels at June 30, 2025 (in thousands):

	Net Carrying Value	Fair Value	Fair Value Measurements Using Fair Value Hierarchy		
			Level 1	Level 2	Level 3
<b>Financial assets:</b>					
<i>Impaired loans, net</i>					
Loans held-for-investment (1)	\$ 452,291	\$ 452,291	\$ —	\$ —	\$ 452,291
Loans held-for-sale (2)	13,038	13,038	—	13,038	—
	<u>\$ 465,329</u>	<u>\$ 465,329</u>	<u>\$ —</u>	<u>\$ 13,038</u>	<u>\$ 452,291</u>

- (1) We had an allowance for credit losses of \$144.6 million relating to 27 impaired loans with an aggregate carrying value, before loan loss reserves, of \$596.9 million at June 30, 2025. The fair values of these impaired loans are based on the value of the underlying collateral.
- (2) We have an impairment loss of \$1.0 million related to 3 loans held-for-sale with an aggregate carrying value, before unrealized impairment losses, of \$14.1 million.

**Loan impairment assessments.** Loans held for investment are intended to be held to maturity and, accordingly, are carried at cost, net of unamortized loan origination costs and fees, loan purchase discounts, and net of the allowance for credit losses, when such loan or investment is deemed to be impaired. We consider a loan impaired when, based upon current information, it is probable that all amounts due for both principal and interest will not be collected according to the contractual terms of the loan agreement. We evaluate our loans to determine if the value of the underlying collateral securing the impaired loan is less than the net carrying value of the loan, which may result in an allowance, and corresponding charge to the provision for credit losses, or an impairment loss. These valuations require significant judgments, which include assumptions regarding capitalization and discount rates, revenue growth rates, creditworthiness of major tenants, occupancy rates, availability of financing, exit plan and other factors.

Loans held-for-sale are generally expected to be transferred or sold within 60 days to 180 days of loan origination and are reported at lower of cost or market. We consider a loan classified as held-for-sale impaired if, based on current information, it is probable that we will sell the loan below par, or not be able to collect all principal and interest in accordance with the contractual terms of the loan agreement. These loans are valued using pricing models that incorporate observable inputs from current market assumptions or a hypothetical securitization model utilizing observable market data from recent securitization spreads and observable pricing of loans with similar characteristics.

The tables above and below include all impaired loans, regardless of the period in which the impairment was recognized.

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Quantitative information about Level 3 fair value measurements at June 30, 2025 is as follows (\$ in thousands):

	Fair Value	Valuation Techniques	Significant Unobservable Inputs		
				Weighted Average	Minimum / Maximum
<b>Financial assets:</b>					
<u>Impaired loans:</u>					
Multifamily	\$ 390,517	Discounted cash flows	Capitalization rate	6.07 %	5.50 % - 7.00 %
Land	49,999	Discounted cash flows	Discount rate	21.50 %	21.50 %
			Revenue growth rate	3.00 %	3.00 %
Retail	11,775	Sales comparative	Price per acre	\$165	\$165
<u>Derivative financial instruments:</u>					
Rate lock commitments	\$ 382	Discounted cash flows	W/A discount rate	13.32 %	13.32 %

The derivative financial instruments using Level 3 inputs are outstanding for short periods of time (generally less than 60 days). A roll-forward of Level 3 derivative instruments is as follows (in thousands):

	Fair Value Measurements Using Significant Unobservable Inputs			
	Three Months Ended June 30,		Six Months Ended June 30,	
	2025	2024	2025	2024
<b>Derivative assets and liabilities, net</b>				
Beginning balance	\$ 309	\$ 1,071	\$ —	\$ 428
Settlements	(10,856)	(14,006)	(18,678)	(23,442)
Realized gains recorded in earnings	10,547	12,935	18,678	23,014
Unrealized gains recorded in earnings	382	1,066	382	1,066
Ending balance	\$ 382	\$ 1,066	\$ 382	\$ 1,066

The components of fair value and other relevant information associated with our forward sales commitments and the estimated fair value of cash flows from servicing on loans held-for-sale are as follows (in thousands):

June 30, 2025	Notional/ Principal Amount	Fair Value of Servicing Rights	Unrealized Impairment Loss	Total Fair Value Adjustment
Rate lock commitments	\$ 35,162	\$ 382	\$ —	\$ 382
Forward sale commitments	309,003	—	—	—
Loans held-for-sale, net (1)	361,138	3,480	1,407	4,887
Total		\$ 3,862	\$ 1,407	\$ 5,269

(1) Loans held-for-sale, net are recorded at the lower of cost or market on an aggregate basis and includes fair value adjustments related to estimated cash flows from MSRs.

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We measure certain assets and liabilities for which fair value is only disclosed. The fair values of these assets and liabilities are determined using the following input levels at June 30, 2025 (in thousands):

	Carrying Value	Fair Value	Fair Value Measurements Using Fair Value Hierarchy		
			Level 1	Level 2	Level 3
<b>Financial assets:</b>					
Loans and investments, net	\$ 11,333,023	\$ 11,381,419	\$ —	\$ —	\$ 11,381,419
Loans held-for-sale, net	361,447	369,542	—	366,062	3,480
Capitalized mortgage servicing rights, net	348,326	484,774	—	—	484,774
Securities held-to-maturity, net	156,920	152,805	—	—	152,805
<b>Financial liabilities:</b>					
Credit and repurchase facilities	\$ 4,721,622	\$ 4,711,663	\$ —	\$ 329,484	\$ 4,382,179
Securitized debt	3,510,865	3,520,999	—	—	3,520,999
Senior unsecured notes	1,238,174	1,177,250	1,177,250	—	—
Convertible senior unsecured notes	287,258	286,925	—	286,925	—
Junior subordinated notes	145,085	110,541	—	—	110,541
Mortgage notes payable - real estate owned	184,618	183,686	—	—	183,686

**Note 14 — Commitments and Contingencies**

**Agency Business Commitments.** We must make certain representations and warranties concerning each loan we originate for the GSE or HUD programs. The representations and warranties relate to our practices in the origination and servicing of the loans, the accuracy of the information being provided by us and the conformity of the loans to the terms and conditions required by the GSEs and HUD. In the event of a breach of any representation or warranty, the GSEs or HUD could require us to repurchase a loan, even if the loan is not in default. Our obligation to repurchase the loan is independent of our risk-sharing obligations.

Our Agency Business is subject to supervision by certain regulatory agencies. Among other things, these agencies require us to meet certain minimum net worth, operational liquidity and restricted liquidity collateral requirements, and compliance with reporting requirements. Our adjusted net worth and liquidity required by the agencies for all periods presented exceeded these requirements.

At June 30, 2025, we were required to maintain at least \$22.8 million of liquid assets in one of our subsidiaries to meet our operational liquidity requirements for Fannie Mae and we had operational liquidity in excess of this requirement.

We are generally required to share the risk of any losses associated with loans sold under the Fannie Mae DUS program and are required to secure this obligation by assigning restricted cash balances and/or a letter of credit to Fannie Mae. The amount of collateral required by Fannie Mae is a formulaic calculation at the loan level by a Fannie Mae assigned tier, which considers the loan balance, risk level of the loan, age of the loan and level of risk-sharing. Fannie Mae requires restricted liquidity for Tier 2 loans of 75 basis points, 15 basis points for Tier 3 loans and 5 basis points for Tier 4 loans, which is funded over a 48-month period that begins upon delivery of the loan to Fannie Mae. A significant portion of our Fannie Mae DUS serviced loans for which we have risk sharing are Tier 2 loans. At June 30, 2025, the restricted liquidity requirement totaled \$96.3 million and was satisfied with a \$70.0 million letter of credit and cash issued to Fannie Mae.

At June 30, 2025, reserve requirements for the current Fannie Mae DUS loan portfolio will require us to fund \$32.6 million in additional restricted liquidity over the next 48 months, assuming no further principal paydowns, prepayments, or defaults within our at-risk portfolio. Fannie Mae periodically reassesses these collateral requirements and may make changes to these requirements in the future. We generate sufficient cash flow from our operations to meet these capital standards and do not expect any changes to have a material impact on our future operations; however, future changes to collateral requirements may adversely impact our available cash.

We are subject to various capital requirements in connection with seller/servicer agreements that we have entered into with secondary market investors. Failure to maintain minimum capital requirements could result in our inability to originate and service loans for the respective investor and, therefore, could have a direct material effect on our consolidated financial statements. At June 30, 2025, we met all of Fannie Mae's quarterly capital requirements and our Fannie Mae adjusted net worth was in excess of the required net worth. We are not subject to capital requirements on a quarterly basis for Ginnie Mae and FHA, as requirements for these investors are only required on an annual basis.

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As an approved designated seller/servicer under Freddie Mac's SBL program, we are required to post collateral to ensure that we are able to meet certain purchase and loss obligations required by this program. Under the SBL program, we are required to post collateral equal to \$5.0 million, which is satisfied with a \$5.0 million letter of credit.

We enter into contractual commitments with borrowers providing rate lock commitments while simultaneously entering into forward sale commitments with investors. These commitments are outstanding for short periods of time (generally less than 60 days) and are described in more detail in Note 12 and Note 13.

**Debt Obligations and Operating Leases.** At June 30, 2025, the maturities of our debt obligations and the minimum annual operating lease payments under leases with a term in excess of one year are as follows (in thousands):

Year	Debt Obligations	Minimum Annual Operating Lease Payments	Total
2025 (six months ending December 31, 2025)	\$ 3,058,612	\$ 5,601	\$ 3,064,213
2026	4,136,212	11,424	4,147,636
2027	1,455,980	9,912	1,465,892
2028	1,319,904	9,226	1,329,130
2029	—	8,714	8,714
2030	—	8,756	8,756
Thereafter	154,336	10,924	165,260
Total	\$ 10,125,044	\$ 64,557	\$ 10,189,601

During the three and six months ended June 30, 2025, we recorded lease expense of \$2.7 million and \$5.4 million, respectively. During the three and six months ended June 30, 2024, we recorded lease expense of \$2.8 million and \$5.5 million, respectively.

**Unfunded Commitments.** In accordance with certain structured loans and investments, we have outstanding unfunded commitments of \$2.22 billion at June 30, 2025 that we are obligated to fund as borrowers meet certain requirements. Specific requirements include, but are not limited to, property renovations, building construction and conversions based on criteria met by the borrower in accordance with the loan agreements.

**Litigation.** From time to time, we may become involved in legal proceedings arising in the ordinary course of our business. Except as set forth below under "Securities Class Action" and "Derivative Actions," we are not currently a party to any material legal proceedings, and we are not aware of any pending or threatened legal proceeding against us that we believe could have an adverse effect on our business, operating results or financial condition. Because the results of legal proceedings are inherently unpredictable and uncertain, we are currently unable to predict whether it will have a material adverse effect on our business, financial condition or results of operations.

*Securities Class Action*

On July 31, 2024, a purported shareholder filed a securities class action lawsuit against us and certain of our executive officers in the United States District Court for the Eastern District of New York (the "Court"), alleging violations of Sections 10(b) and 20(a) of the Exchange Act and Rule 10b-5 promulgated thereunder. The plaintiffs seek to represent a class of shareholders who purchased our shares of common stock between May 7, 2021 and July 11, 2024.

On November 5, 2024, the Court approved the motion appointing the lead plaintiffs and their counsel.

An amended complaint was filed by the lead plaintiffs on January 21, 2025. The amended complaint alleges that we have made false and misleading statements and/or failed to disclose material information in connection with allegedly overriding internal controls, engaging in substandard lending practices and not complying with agency requirements. The plaintiffs are seeking damages in an unspecified amount, as well as attorneys' fees and costs.

On April 10, 2025, we served a motion to dismiss the case, which remains pending.

We believe that the allegations in the lawsuit are without merit, and we intend to vigorously defend against the claims. At this time, we are unable to determine whether an unfavorable outcome is probable or to estimate reasonably possible losses.

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*Derivative Actions*

On February 26, 2025, a purported shareholder filed a verified shareholder derivative suit in the United States District Court for the District of Maryland, derivatively and on behalf of the Company, against certain officers and directors of the Board of Directors, asserting claims for breach of fiduciary duties, unjust enrichment, abuse of control, gross mismanagement, waste of corporate assets, violations of Section 14(a) of the Exchange Act, and contribution under the Exchange Act, arising from substantially the same facts and events as alleged in the above-mentioned Securities Class Action. The complaint seeks unspecified damages, costs and expenses, as well as other relief. On March 17, 2025, another purported shareholder filed a substantially similar verified shareholder derivative complaint, and the derivative actions were consolidated as *In re Arbor Realty Trust, Inc. Stockholder Derivative Litigation, No. 1:25-cv-00639*. On April 28, 2025, the Court entered a joint stipulation and order to stay the action pending resolution of the motion to dismiss in the Securities Class Action. The consolidated case is in the early stages.

On April 18, 2025, another purported shareholder filed a substantially similar verified shareholder derivative complaint in the District Court for the Eastern District of New York. On May 20, 2025, the Court entered a joint stipulation and order to stay the action pending resolution of the motion to dismiss in the Securities Class Action. This case is also in the early stages.

On July 18, 2025, a purported shareholder filed a verified shareholder derivative complaint in the Circuit Court for the Baltimore City, Maryland, derivatively and on behalf of the Company, against certain officers and directors of the Board of Directors, asserting demand refusal and a claim for breach of fiduciary duty. This case is also in the early stages.

On July 29, 2025, two purported shareholders filed a verified shareholder derivative complaint in the United States District Court for the District of New York, derivatively and on behalf of the Company, against certain officers and directors of the Board of Directors, asserting demand refusal and claims for violation of Section 14(a) of the Exchange Act, breach of fiduciary duty and unjust enrichment. This case is also in the early stages.

We believe that the allegations in the lawsuits are without merit, and we intend to vigorously defend against the claims. At this time, we are unable to determine whether an unfavorable outcome is probable or to estimate reasonably possible losses.

***Due to Borrowers.*** Due to borrowers represents borrowers' funds held by us to fund certain expenditures or to be released at our discretion upon the occurrence of certain pre-specified events, and to serve as additional collateral for borrowers' loans. While retained, these balances earn interest in accordance with the specific loan terms they are associated with.

**Note 15 — Variable Interest Entities**

Our involvement with VIEs primarily affects our financial performance and cash flows through amounts recorded in interest income, interest expense, provision for loan losses and through activity associated with our derivative instruments.

***Consolidated VIEs.*** We have determined that our operating partnership, ARLP, and our CLO and Q Series securitization entities ("Securitization Entities") are VIEs, which we consolidate.

Our Securitization Entities invest in real estate and real estate-related securities and are financed by the issuance of debt securities. We believe we hold the power necessary to direct the most significant economic activities of those entities. We also have exposure to losses to the extent of our equity interests, and rights to waterfall payments in excess of required payments to bond investors. As a result of consolidation, equity interests have been eliminated, and the consolidated balance sheets reflect both the assets held and debt issued to third parties by the Securitization Entities, prior to the unwind. Our operating results and cash flows include the gross asset and liability amounts related to the Securitization Entities as opposed to our net economic interests in those entities.

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The assets and liabilities related to these consolidated Securitization Entities are as follows (in thousands):

	June 30, 2025	December 31, 2024
<b>Assets:</b>		
Restricted cash	\$ 63,712	\$ 131,381
Loans and investments, net	4,711,084	5,898,102
Other assets	77,344	95,442
<b>Total assets</b>	<b>\$ 4,852,140</b>	<b>\$ 6,124,925</b>
<b>Liabilities:</b>		
Securitized debt	\$ 3,510,865	\$ 4,622,489
Other liabilities	9,332	15,255
<b>Total liabilities</b>	<b>\$ 3,520,197</b>	<b>\$ 4,637,744</b>

Assets held by the Securitization Entities are restricted and can only be used to settle obligations of those entities. The liabilities of the Securitization Entities are non-recourse to us and can only be satisfied from each respective asset pool. See Note 10 for details. We are not obligated to provide, have not provided, and do not intend to provide financial support to any of the Securitization Entities.

**Unconsolidated VIEs.** We determined that we are not the primary beneficiary of 63 VIEs in which we have a variable interest at June 30, 2025 because we do not have the ability to direct the activities of the VIEs that most significantly impact each entity's economic performance or substantially all of the activities do not involve, or are not conducted on behalf of, the Company.

A summary of our variable interests in identified VIEs, of which we are not the primary beneficiary, at June 30, 2025 is as follows (in thousands):

Type	Carrying Amount (1)
Loans	\$ 1,639,936
APL certificates	139,365
Equity investments	33,390
B Piece bonds	31,214
Agency interest only strips	69
<b>Total</b>	<b>\$ 1,843,974</b>

(1) Represents the carrying amount of loans and investments before reserves. At June 30, 2025, \$252.1 million of loans to VIEs had corresponding specific loan loss reserves of \$90.7 million. The maximum loss exposure at June 30, 2025 would not exceed the carrying amount of our investment.

These unconsolidated VIEs have exposure to real estate debt of approximately \$4.81 billion at June 30, 2025.

**Note 16 — Equity**

**Common Stock.** We have an equity distribution agreement with Citizens JMP Securities, LLC ("JMP"). In accordance with the terms of the agreement, we may offer and sell up to 30,000,000 shares of our common stock in "At-The-Market" equity offerings through JMP by means of ordinary brokers' transactions or otherwise at market prices prevailing at the time of sale, or at negotiated prices. During the six months ended June 30, 2025, we sold 2,508,750 shares of our common stock at an average price of \$12.31 per share for net proceeds of \$30.9 million. At June 30, 2025, we had 26,829,542 shares available under the agreement.

We have a share repurchase program providing for the repurchase of up to \$150.0 million of our outstanding common stock. The repurchase of our common stock may be made from time to time in the open market, through privately negotiated transactions, or otherwise in compliance with Rule 10b-18 and Rule 10b5-1 under the Exchange Act, based on our stock price, general market conditions, applicable legal requirements and other factors. The program may be discontinued or modified at any time. During April 2024, we repurchased 935,739 shares of our common stock under the share repurchase program at a total cost of \$11.4 million and an average cost of \$12.19 per share. At June 30, 2025, there was \$138.6 million available for repurchase under this program.

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**Noncontrolling Interest.** Noncontrolling interest relates to the operating partnership units (“OP Units”) issued to satisfy a portion of the purchase price in connection with the acquisition of the agency platform of ACM in 2016. Each of these OP Units are paired with one share of our special voting preferred shares having a par value of \$0.01 per share and is entitled to one vote each on any matter submitted for stockholder approval. The OP Units are entitled to receive distributions if and when our Board of Directors authorizes and declares common stock distributions. The OP Units are also redeemable for cash, or at our option, for shares of our common stock on a one-for-one basis. At June 30, 2025, there were 16,173,761 OP Units outstanding, which represented 7.8% of the voting power of our outstanding stock.

**Distributions.** Dividends declared (on a per share basis) during the six months ended June 30, 2025 are as follows:

Common Stock		Preferred Stock			
Declaration Date	Dividend	Declaration Date	Dividend		
			Series D	Series E	Series F
February 19, 2025	\$ 0.43	March 28, 2025	\$ 0.3984375	\$ 0.390625	\$ 0.390625
April 30, 2025	\$ 0.30	June 27, 2025	\$ 0.3984375	\$ 0.390625	\$ 0.390625

**Common Stock** – On July 30, 2025, the Board of Directors declared a cash dividend of \$0.30 per share of common stock. The dividend is payable on August 29, 2025 to common stockholders of record as of the close of business on August 15, 2025.

**Deferred Compensation.** During 2025, we granted 629,028 shares of restricted common stock to certain employees and Board of Directors members under the Amended Omnibus Stock Incentive Plan with a total grant date fair value of \$7.8 million, of which: (1) 224,237 shares with a grant date fair value of \$2.8 million vested on the grant date in 2025; (2) 197,225 shares with a grant date fair value of \$2.4 million will vest in 2026; (3) 197,412 shares with a grant date fair value of \$2.4 million will vest in 2027; and (4) 10,154 shares with a grant date fair value of \$0.1 million will vest in 2028.

During 2025, we granted our chief executive officer 170,674 shares of restricted common stock with a grant date fair value of \$2.1 million that vest in full in the first quarter of 2028. We also granted our chief executive officer up to 682,699 shares of performance-based restricted stock units (“RSUs”) with a grant date fair value of \$2.7 million that vest at the end of a four-year performance period based on the achievement of certain stockholder return objectives.

We also issued 47,725 fully-vested RSUs with a grant date fair value of \$0.6 million to certain members of our Board of Directors, who have decided to defer the receipt of the common stock, into which the RSUs are converted, to a future date pursuant to a pre-established deferral election.

During 2025, we withheld 260,181 shares from the net settlement of restricted common stock by employees for payment of withholding taxes on shares that vested.

**Earnings Per Share (“EPS”).** Basic EPS is calculated by dividing net income (loss) attributable to common stockholders by the weighted average number of shares of common stock outstanding during each period inclusive of unvested restricted stock with full dividend participation rights. Diluted EPS is calculated by dividing net income (loss) by the weighted average number of shares of common stock outstanding, plus the additional dilutive effect of common stock equivalents during each period. Our common stock equivalents include the weighted average dilutive effect of RSUs, OP Units and convertible senior unsecured notes.

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A reconciliation of the numerator and denominator of our basic and diluted EPS computations is as follows (\$ in thousands, except share and per share data):

	Three Months Ended June 30,			
	2025		2024	
	Basic	Diluted	Basic	Diluted
Net income attributable to common stockholders (1)	\$ 23,952	\$ 23,952	\$ 47,397	\$ 47,397
Net income attributable to noncontrolling interest (2)	—	2,015	—	4,094
Interest expense on convertible notes (3)	—	—	—	—
Net income attributable to common stockholders and noncontrolling interest	\$ 23,952	\$ 25,967	\$ 47,397	\$ 51,491
Weighted average shares outstanding	192,236,206	192,236,206	188,655,801	188,655,801
Dilutive effect of OP Units (2)	—	16,173,761	—	16,293,589
Dilutive effect of convertible notes (3)	—	—	—	—
Dilutive effect of RSUs (4)	—	593,035	—	538,321
Weighted average shares outstanding	192,236,206	209,003,002	188,655,801	205,487,711
Net income per common share (1)	\$ 0.12	\$ 0.12	\$ 0.25	\$ 0.25

  

	Six Months Ended June 30,			
	2025		2024	
	Basic	Diluted	Basic	Diluted
Net income attributable to common stockholders (1)	\$ 54,389	\$ 54,389	\$ 105,270	\$ 105,270
Net income attributable to noncontrolling interest (2)	—	4,617	—	9,090
Interest expense on convertible notes (3)	—	—	—	—
Net income attributable to common stockholders and noncontrolling interest	\$ 54,389	\$ 59,006	\$ 105,270	\$ 114,360
Weighted average shares outstanding	191,154,501	191,154,501	188,683,095	188,683,095
Dilutive effect of OP Units (2)	—	16,211,314	—	16,293,589
Dilutive effect of convertible notes (3)	—	—	—	—
Dilutive effect of RSUs (4)	—	572,759	—	522,935
Weighted average shares outstanding	191,154,501	207,938,574	188,683,095	205,499,619
Net income per common share (1)	\$ 0.28	\$ 0.28	\$ 0.56	\$ 0.56

(1) Net of preferred stock dividends.

(2) We consider OP Units to be common stock equivalents as the holders have voting rights, the right to distributions and the right to redeem the OP Units for the cash value of a corresponding number of shares of common stock or a corresponding number of shares of common stock, at our election.

(3) The three and six months ended June 30, 2025 excludes interest expense of \$6.1 million and \$12.2 million, respectively, and potentially dilutive shares of 17,471,534 and 17,543,663, respectively, attributable to convertible debt since their effect would have been anti-dilutive.

(4) Our chief executive officer was granted RSUs, which vest at the end of a 4-year performance period based upon our achievement of total stockholder return objectives.

#### Note 17 — Income Taxes

As a REIT, we are generally not subject to U.S. federal income tax to the extent of our distributions to stockholders and as long as certain asset, income, distribution, ownership and administrative tests are met. To maintain our qualification as a REIT, we must annually distribute at least 90% of our REIT-taxable income to our stockholders and meet certain other requirements. We may also be subject to certain state, local and franchise taxes. Under certain circumstances, federal income and excise taxes may be due on our undistributed taxable income. If we were to fail to meet these requirements, we would be subject to U.S. federal income tax, which could have a material adverse impact on our results of operations and amounts available for distributions to our stockholders. We believe that all of the

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criteria to maintain our REIT qualification have been met for the applicable periods, but there can be no assurance that these criteria will continue to be met in subsequent periods.

The Agency Business is operated through our TRS Consolidated Group and is subject to U.S. federal, state and local income taxes. In general, our TRS entities may hold assets that the REIT cannot hold directly and may engage in real estate or non-real estate-related business.

In the three and six months ended June 30, 2025, we recorded a tax provision of \$3.4 million and \$7.0 million, respectively. In the three and six months ended June 30, 2024, we recorded a tax provision of \$3.9 million and \$7.5 million, respectively. The tax provision recorded in the three months ended June 30, 2025 consisted of a current tax provision of \$5.0 million and a deferred tax benefit of \$1.6 million. The tax provision recorded in the six months ended June 30, 2025 consisted of a current tax provision of \$8.7 million and a deferred tax benefit of \$1.7 million. The tax provision recorded in the three months ended June 30, 2024 consisted of a current tax provision of \$6.8 million and a deferred tax benefit of \$2.9 million. The tax provision recorded in the six months ended June 30, 2024 consisted of a current tax provision of \$14.4 million and deferred tax benefit of \$6.9 million. Current and deferred taxes are primarily recorded on the portion of earnings (losses) recognized by us with respect to our interest in the TRS's. Deferred income tax assets and liabilities are calculated based on temporary differences between our U.S. GAAP consolidated financial statements and the federal, state, local tax basis of assets and liabilities of the consolidated balance sheets.

**Note 18 — Agreements and Transactions with Related Parties**

**Support Agreement and Employee Secondment Agreement.** We have a support agreement and a secondment agreement with ACM and certain of its affiliates and certain affiliates of a relative of our chief executive officer (“Service Recipients”) where we provide support services and seconded employees to the Service Recipients. The Service Recipients reimburse us for the costs of performing such services and the cost of the seconded employees. During the three and six months ended June 30, 2025, we incurred \$1.0 million and \$1.9 million, respectively, and, during the three and six months ended June 30, 2024, we incurred \$0.9 million and \$1.8 million, respectively, of costs for services provided and employees seconded to the Service Recipients, all of which are reimbursable to us and included in due from related party on the consolidated balance sheets.

**Other Related Party Transactions.** Due from related party was \$16.8 million and \$12.8 million at June 30, 2025 and December 31, 2024, respectively, which consisted primarily of amounts due from our affiliated servicing operations related to real estate transactions closing at the end of the quarter and amounts due from ACM for costs incurred in connection with the support and secondment agreements described above.

Due to related party was \$3.4 million and \$4.5 million at June 30, 2025 and December 31, 2024, respectively, and consisted of loan settlements, holdbacks and escrows to be remitted to our affiliated servicing operations related to real estate transactions.

Investments in equity affiliates, which represent related parties under GAAP, and their related disclosures, are included in Note 8.

In certain instances, our business requires our executives to charter privately owned aircraft in furtherance of our business. We have an aircraft time-sharing agreement with an entity controlled by our chief executive officer that owns a private aircraft. Pursuant to the agreement, we reimburse the aircraft owner for the required costs under Federal Aviation Administration regulations for the flights our executives’ charter. During the three and six months ended June 30, 2025, we reimbursed the aircraft owner \$0.7 million and \$0.9 million, respectively, and \$0.3 million for the three and six months ended June 30, 2024, for the flights chartered by our executives pursuant to the agreement.

In May 2025, we refinanced a \$32.5 million bridge loan with a new \$43.0 million bridge loan for an SFR BTR construction project. In 2020, we also made a \$3.5 million preferred equity investment in the same project, of which \$1.2 million was paid off in May 2025. An entity owned by an immediate family member of our chief executive officer also made an equity investment in the project and owned a 21.8% equity interest in the borrowing entity that increased to 26.6% in connection with the refinancing. Interest on the new loan decreased from SOFR plus 3.75% with a SOFR floor of 0.75% to SOFR plus 3.00% with a SOFR floor of 3.25% and matures in May 2026. The preferred equity investment has a 12.00% fixed rate and was scheduled to mature in December 2023, which was extended to May 2026. In connection with the extension, the borrower paid deferred interest of \$1.9 million. Interest income recorded from these loans was \$1.0 million and \$2.0 million for the three and six months ended June 30, 2025, respectively, and \$1.1 million and \$2.1 million for the three and six months ended June 30, 2024, respectively.

In May 2025, we refinanced a \$30.5 million bridge loan with a new \$36.2 million bridge loan, for an SFR BTR construction project. In 2020, we also made a \$4.6 million preferred equity investment in the same project. ACM and an entity owned by an immediate family member of our chief executive officer also made equity investments in the project and owned a combined 18.9% equity interest in the borrowing entity that increased to 33.7% in connection with the refinancing. Interest on the new loan decreased from SOFR plus 4.25% with a SOFR floor of 1.00% to SOFR plus 3.00% with a SOFR floor of 3.25% and matures in November 2025. The preferred equity

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investment has a 12.00% fixed rate and was scheduled to mature in April 2023, which was extended to November 2025. In connection with the extension, the borrower paid deferred interest of \$1.3 million. Interest income recorded from the loans was \$0.9 million and \$1.9 million for the three and six months ended June 30, 2025, respectively, and \$1.1 million and \$2.3 million for the three and six months ended June 30, 2024, respectively.

In May 2025, we refinanced a \$56.9 million bridge loan with a new \$58.4 million bridge loan for an SFR BTR construction project. Two of our officers made minority equity investments totaling \$0.5 million, representing approximately 4% of the total equity invested in the project. Interest on the new loan decreased from SOFR plus 5.50% with a SOFR floor of 3.25% to SOFR plus 2.75% with a SOFR floor of 3.50% and matures in May 2027. Interest income recorded from the loans was \$1.2 million and \$2.6 million for the three and six months ended June 30, 2025, respectively, and \$0.6 million and \$1.0 million for the three and six months ended June 30, 2024, respectively.

In February 2025, we refinanced a \$46.2 million bridge loan we purchased from ACM in 2022 with a new \$52.6 million bridge loan (\$12.8 million was funded at June 30, 2025) for an SFR BTR construction project. A consortium of investors (which includes, among other unaffiliated investors, certain of our officers with a minority ownership interest) owns 70% of the borrowing entity and an entity indirectly owned and controlled by an immediate family member of our chief executive officer owns 10% of the borrowing entity. Interest on the new loan decreased from SOFR plus 5.50% to SOFR plus 4.75% and matures in February 2027. Interest income recorded from the loans was \$0.3 million and \$0.6 million for the three and six months ended June 30, 2025, respectively, and \$0.2 million and \$0.4 million for the three and six months ended June 30, 2024, respectively.

In July 2024, we committed to fund a \$62.4 million bridge loan (\$12.2 million was funded at June 30, 2025) in an SFR BTR construction project. An entity owned by an immediate family member of our chief executive officer also made an equity investment in the project and owns a 3.34% equity interest in the borrowing entity. The loan has an interest rate of SOFR plus 4.25% with a SOFR floor of 3.50% and matures in July 2027. Interest income recorded from this loan was \$0.2 million and \$0.3 million for the three and six months ended June 30, 2025, respectively.

In May 2024, we committed to fund a \$42.5 million bridge loan (\$13.1 million was funded at June 30, 2025) in an SFR BTR construction project. An entity owned by an immediate family member of our chief executive officer also made an equity investment in the project and owns a 2.28% equity interest in the borrowing entity. The loan has an interest rate of SOFR plus 4.25% with a SOFR floor of 3.50% and matures in May 2027. Interest income recorded from this loan was \$0.3 million and \$0.4 million for the three and six months ended June 30, 2025, respectively, and less than \$0.1 million for both the three and six months ended June 30, 2024.

In 2022, we committed to fund a \$67.1 million bridge loan (\$46.4 million was funded at June 30, 2025) in an SFR BTR construction project. An entity owned by an immediate family member of our chief executive officer also made an equity investment in the project and owns a 2.25% equity interest in the borrowing entity. The loan has an interest rate of SOFR plus 4.63% with a SOFR floor of 0.25% and was scheduled to mature in May 2025, which was extended to May 2026. Interest income recorded from this loan was \$1.1 million and \$2.1 million for the three and six months ended June 30, 2025, respectively, and \$0.3 million and \$0.4 million for the three and six months ended June 30, 2024, respectively.

In 2022, we committed to fund a \$39.4 million bridge loan (\$37.7 million was funded at June 30, 2025) in an SFR BTR construction project. An entity owned by an immediate family member of our chief executive officer also made an equity investment in the project and owns a 2.25% equity interest in the borrowing entity. The loan has an interest rate of SOFR plus 4.00% with a SOFR floor of 0.25% and was scheduled to mature in March 2025, which was extended to March 2026. Interest income recorded from this loan was \$0.8 million and \$1.5 million for the three and six months ended June 30, 2025, respectively, and \$0.4 million and \$0.7 million for the three and six months ended June 30, 2024, respectively.

In 2021, we invested \$4.2 million for 49.3% interest in a limited liability company ("LLC") which purchased a retail property for \$32.5 million and assumed an existing \$26.0 million CMBS loan. A portion of the property can potentially be converted to office space, of which we have the right to occupy, in part. An entity owned by an immediate family member of our chief executive officer also made an investment in the LLC for a 10% ownership, is the managing member and holds the right to purchase our interest in the LLC.

In 2020, we originated a \$14.8 million Private Label loan and a \$3.4 million mezzanine loan on two multifamily properties owned in part by a consortium of investors (which includes, among other unaffiliated investors, certain of our officers and our chief executive officer) which owns a 50% interest in the borrowing entity. In 2020, we sold the Private Label loan to an unconsolidated affiliate of ours. The mezzanine loan bears interest at a 9.00% fixed rate and matures in April 2030. Interest income recorded from the mezzanine loan was \$0.1 million and \$0.2 million for the three and six months ended June 30, 2025, respectively, and less than \$0.1 million and \$0.2 million for the three and six months ended June 30, 2024, respectively.

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In 2019, we, along with ACM, certain executives of ours and a consortium of independent outside investors, formed AMAC III, a multifamily-focused commercial real estate investment fund sponsored and managed by our chief executive officer and one of his immediate family members. We committed to a \$30.0 million investment for an 18% interest in AMAC III. During the three and six months ended June 30, 2025, we recorded a loss associated with this investment of \$1.0 million and \$1.9 million, respectively, and \$0.7 million and \$1.2 million for the three and six months ended June 30, 2024, respectively. During the six months ended June 30, 2025 we made contributions of \$0.9 million. During both the three and six months ended June 30, 2024 we made contributions of \$2.6 million. In 2019, AMAC III originated a \$7.0 million mezzanine loan to a borrower with which we have an outstanding \$34.0 million bridge loan. In 2020, for full satisfaction of the mezzanine loan, AMAC III became the owner of the property. Also in 2020, the \$34.0 million bridge loan was refinanced with a \$35.4 million bridge loan, which has an interest rate of SOFR plus 3.50%, and was scheduled to mature in February 2025. In February 2025, we modified this loan to extend the maturity to February 2028 in exchange for a \$2.0 million paydown that was made in the first quarter of 2025. Interest income recorded from the bridge loan was \$0.7 million and \$1.3 million for the three and six months ended June 30, 2025, respectively, and \$0.8 million and \$1.6 million for the three and six months ended June 30, 2024, respectively.

In 2019, we converted an existing bridge loan into a \$2.0 million mezzanine loan with a fixed interest rate of 10.00%. The underlying multifamily property is owned in part by a consortium of investors (which includes, among other unaffiliated investors, certain of our officers and our chief executive officer) which owns interests ranging from 10.5% to 12.0% in the borrowing entities. The loan was scheduled to mature in May 2025, which was extended to February 2029. Interest income recorded from this loan was less than \$0.1 million and \$0.1 million for the three and six months ended June 30, 2025, respectively, and less than \$0.1 million and \$0.1 million for the three and six months ended June 30, 2024, respectively.

In 2018, we originated a \$21.7 million bridge loan on a multifamily property owned in part by a consortium of investors (which includes, among other unaffiliated investors, certain of our officers and our chief executive officer) which owns 75% in the borrowing entity. The loan has an interest rate of SOFR plus 4.75% with a SOFR floor of 0.25%, and was scheduled to mature in February 2025, which was modified to extend the maturity to February 2027 in exchange for \$3.0 million of additional collateral and a \$2.5 million paydown to be made in February 2026. In 2024, we recorded a \$5.5 million specific reserve on this loan. Interest income recorded from this loan was \$0.5 million and \$1.0 million for the three and six months ended June 30, 2025, respectively, and \$0.6 million and \$1.1 million, for the three and six months ended June 30, 2024, respectively.

In 2017, we originated a \$46.9 million Fannie Mae loan on a multifamily property owned in part by a consortium of investors (which includes, among other unaffiliated investors, certain of our officers) which owns a 17.6% interest in the borrowing entity. We carry a maximum loss-sharing obligation with Fannie Mae on this loan of up to 5% of the original UPB. Servicing revenue recorded from this loan was less than \$0.1 million for all periods presented.

In 2015, we invested \$9.6 million for 50% of ACM's indirect interest in a joint venture with a third party that was formed to invest in a residential mortgage banking business. We recorded a loss of \$1.4 million related to this investment for the six months ended June 30, 2025, and we recorded a loss of \$0.8 million and income of \$0.8 million related to this investment for the three and six months ended June 30, 2024, respectively. During the three and six months ended June 30, 2025, we received distributions of \$5.6 million and \$6.1 million, and during both the three and six months ended June 30, 2024, we received distributions of \$7.7 million, which were classified as returns of capital. In April 2025, Wakefield entered into an agreement to sell its interest in the residential mortgage banking business for \$117.3 million. Based on the terms of this agreement, \$22.0 million was allocated to us, which is equivalent to the carrying value of our investment, and therefore do not expect to record a gain or loss on the transaction. The transaction closed once the entire sales price was paid, which was due in installments as follows: \$15.0 million on or before April 1, 2025; \$15.0 million on or before April 30, 2025; and the remaining \$87.3 million on or before December 15, 2025. The first two installments were made in April, for which we received \$5.6 million as our allocable share, and the final installment was made on July 31, 2025, for which we received \$16.4 million as our allocable share.

We, along with an executive officer of ours and a consortium of independent outside investors, hold equity investments in a portfolio of multifamily properties referred to as the "Lexford" portfolio, which is managed by an entity owned primarily by a consortium of affiliated investors, including our chief executive officer and an executive officer of ours. Based on the terms of the management contract, the management company is entitled to 4.75% of gross revenues of the underlying properties, along with the potential to share in the proceeds of a sale or restructuring of the debt. In 2018, the owners of Lexford restructured part of its debt and we originated 12 bridge loans totaling \$280.5 million, which were used to repay in full certain existing mortgage debt and to renovate 72 multifamily properties included in the portfolio. The loans were originated in 2018, had interest rates of LIBOR plus 4.00% and were scheduled to mature in June 2021. During 2019, the borrower made payoffs and partial paydowns of principal totaling \$250.0 million and in 2020, the remaining balance of the loans were refinanced with a \$34.6 million Private Label loan, which bears interest at a fixed rate of 3.30% and matures in March 2030. In 2020, we sold the Private Label loan to an unconsolidated affiliate of ours. Further, as part of this 2018 restructuring, \$50.0 million in unsecured financing was provided by an unsecured lender to certain parent entities of the property owners. ACM owns slightly less than half of the unsecured lender entity and, therefore, provided slightly less than half of the unsecured lender financing. In addition, in connection with our equity investment, we received distributions totaling \$3.4 million for both the three and six months ended June 30, 2025, and \$4.2 million for both the three and six months ended June 30, 2024. Separate from the loans we originated in 2018, we

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provide limited (“bad boy”) guarantees for certain other debt controlled by Lexford. The bad boy guarantees may become a liability for us upon standard “bad” acts such as fraud or a material misrepresentation by Lexford or us. At June 30, 2025, this debt had an aggregate outstanding balance of approximately \$400.0 million and is scheduled to mature through 2029.

Several of our executives, including our chief financial officer, corporate secretary and our chairman, chief executive officer and president, hold similar positions for ACM. Our chief executive officer and his affiliated entities (“the Kaufman Entities”) together beneficially own approximately 35% of the outstanding membership interests of ACM and certain of our employees and directors also hold an ownership interest in ACM. Furthermore, one of our directors serves as the trustee and co-trustee of two of the Kaufman Entities that hold membership interests in ACM. At June 30, 2025, ACM holds 2,535,870 shares of our common stock and 10,483,930 OP Units, which represents 6.2% of the voting power of our outstanding stock. Our Board of Directors approved a resolution under our charter allowing our chief executive officer and ACM, (which our chief executive officer has a controlling equity interest in), to own more than the 5% ownership interest limit of our common stock as stated in our amended charter.

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**Note 19 — Segment Information**

As described in Note 1, we operate through two business segments – our Structured Business and our Agency Business. The summarized statements of income and balance sheet data, as well as certain other data, by segment are included in the following tables (\$ in thousands). Specifically identifiable costs are recorded directly to each business segment. For items not specifically identifiable, costs have been allocated between the business segments using the most meaningful allocation methodologies, which was predominately direct labor costs (i.e., time spent working on each business segment). Such costs include, but are not limited to, compensation and employee related costs, selling and administrative expenses and stock-based compensation. Intersegment revenue and expenses have been eliminated in the computation of total revenue and operating income.

Our chief operating decision maker (“CODM”) is Ivan Kaufman, our chief executive officer. The CODM uses both net interest income and net income for each segment predominantly in the annual budget and forecasting process. The CODM considers both budget and actual results on a quarterly basis for both profit measures when making decisions about the allocation of operating and capital resources to each segment. The CODM also uses segment net interest income and net income to assess the performance of each segment by comparing the results of each segment with one another and in determining the compensation of certain employees.

	Three Months Ended June 30, 2025			
	Structured Business	Agency Business	Other (1)	Consolidated
Interest income	\$ 229,980	\$ 10,323	\$ —	\$ 240,303
Interest expense	165,858	5,720	—	171,578
Net interest income	64,122	4,603	—	68,725
<b>Other revenue:</b>				
Gain on sales, including fee-based services, net	—	13,658	—	13,658
Mortgage servicing rights	—	10,930	—	10,930
Servicing revenue	—	45,204	—	45,204
Amortization of MSRs	—	(17,767)	—	(17,767)
Property operating income	5,452	—	—	5,452
Gain on derivative instruments, net	—	219	—	219
Other income, net	2,105	1,884	—	3,989
Total other revenue	7,557	54,128	—	61,685
<b>Other expenses:</b>				
Employee compensation and benefits	16,018	20,905	—	36,923
Commissions	—	4,258	—	4,258
Selling and administrative	7,590	7,269	—	14,859
Property operating expenses	6,802	—	—	6,802
Depreciation and amortization	5,456	392	—	5,848
Provision for loss sharing	—	4,215	—	4,215
Provision for credit losses (net of recoveries)	16,112	2,892	—	19,004
Total other expenses	51,978	39,931	—	91,909
Income before loss on real estate, income from equity affiliates and income taxes	19,701	18,800	—	38,501
Loss on real estate	(1,448)	—	—	(1,448)
Income from equity affiliates	2,654	—	—	2,654
Provision for income taxes	(1,277)	(2,121)	—	(3,398)
Net income	19,630	16,679	—	36,309
Preferred stock dividends	10,342	—	—	10,342
Net income attributable to noncontrolling interest	—	—	2,015	2,015
Net income attributable to common stockholders	\$ 9,288	\$ 16,679	\$ (2,015)	\$ 23,952

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	Three Months Ended June 30, 2024			
	Structured Business	Agency Business	Other (1)	Consolidated
Interest income	\$ 282,077	\$ 15,111	\$ —	\$ 297,188
Interest expense	203,062	6,165	—	209,227
Net interest income	79,015	8,946	—	87,961
<b>Other revenue:</b>				
Gain on sales, including fee-based services, net	—	17,448	—	17,448
Mortgage servicing rights	—	14,534	—	14,534
Servicing revenue	—	46,797	—	46,797
Amortization of MSRs	—	(16,887)	—	(16,887)
Property operating income	1,444	—	—	1,444
Loss on derivative instruments, net	—	(275)	—	(275)
Other income, net	1,975	106	—	2,081
Total other revenue	3,419	61,723	—	65,142
<b>Other expenses:</b>				
Employee compensation and benefits	15,805	21,449	—	37,254
Commissions	—	5,582	—	5,582
Selling and administrative	5,828	6,995	—	12,823
Property operating expenses	1,584	—	—	1,584
Depreciation and amortization	1,250	1,173	—	2,423
Provision for loss sharing (net of recoveries)	—	4,333	—	4,333
Provision for credit losses (net of recoveries)	28,030	1,534	—	29,564
Total other expenses	52,497	41,066	—	93,563
Income before extinguishment of debt, gain on real estate, income from equity affiliates and income taxes	29,937	29,603	—	59,540
Loss on extinguishment of debt	(412)	—	—	(412)
Gain on real estate	3,813	—	—	3,813
Income from equity affiliates	2,793	—	—	2,793
Benefit from (provision for) income taxes	865	(4,766)	—	(3,901)
Net income	36,996	24,837	—	61,833
Preferred stock dividends	10,342	—	—	10,342
Net income attributable to noncontrolling interest	—	—	4,094	4,094
Net income attributable to common stockholders	\$ 26,654	\$ 24,837	\$ (4,094)	\$ 47,397

(1) Includes income allocated to the noncontrolling interest holders not allocated to the two reportable segments.

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	Six Months Ended June 30, 2025			
	Structured Business	Agency Business	Other (1)	Consolidated
Interest income	\$ 460,067	\$ 20,930	\$ —	\$ 480,997
Interest expense	327,437	9,392	—	336,829
Net interest income	132,630	11,538	—	144,168
<b>Other revenue:</b>				
Gain on sales, including fee-based services, net	—	26,439	—	26,439
Mortgage servicing rights	—	19,061	—	19,061
Servicing revenue	—	88,565	—	88,565
Amortization of MSRs	—	(35,525)	—	(35,525)
Property operating income	9,839	—	—	9,839
Gain on derivative instruments, net	—	3,619	—	3,619
Other income, net	4,183	4,224	—	8,407
Total other revenue	14,022	106,383	—	120,405
<b>Other expenses:</b>				
Employee compensation and benefits	34,175	44,171	—	78,346
Commissions	—	8,871	—	8,871
Selling and administrative	16,521	14,650	—	31,171
Property operating expenses	10,276	—	—	10,276
Depreciation and amortization	8,809	783	—	9,592
Provision for loss sharing	—	6,002	—	6,002
Provision for loan losses (net of recoveries)	25,266	2,813	—	28,079
Total other expenses	95,047	77,290	—	172,337
Income before extinguishment of debt, loss on real estate, income from equity affiliates and income taxes	51,605	40,631	—	92,236
Loss on extinguishment of debt	(2,319)	—	—	(2,319)
Loss on real estate	(4,258)	—	—	(4,258)
Income from equity affiliates	1,020	—	—	1,020
Provision for income taxes	(639)	(6,350)	—	(6,989)
Net income	45,409	34,281	—	79,690
Preferred stock dividends	20,684	—	—	20,684
Net income attributable to noncontrolling interest	—	—	4,617	4,617
Net income attributable to common stockholders	\$ 24,725	\$ 34,281	\$ (4,617)	\$ 54,389

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	Six Months Ended June 30, 2024			
	Structured Business	Agency Business	Other (1)	Consolidated
Interest income	\$ 589,965	\$ 28,515	\$ —	\$ 618,480
Interest expense	415,661	11,242	—	426,903
Net interest income	174,304	17,273	—	191,577
<b>Other revenue:</b>				
Gain on sales, including fee-based services, net	—	34,114	—	34,114
Mortgage servicing rights	—	24,733	—	24,733
Servicing revenue	—	94,954	—	94,954
Amortization of MSRs	—	(33,518)	—	(33,518)
Property operating income	3,014	—	—	3,014
Loss on derivative instruments, net	—	(5,533)	—	(5,533)
Other income, net	4,275	139	—	4,414
Total other revenue	7,289	114,889	—	122,178
<b>Other expenses:</b>				
Employee compensation and benefits	34,352	44,872	—	79,224
Commissions	—	11,305	—	11,305
Selling and administrative	12,624	14,132	—	26,756
Property operating expenses	3,262	—	—	3,262
Depreciation and amortization	2,648	2,346	—	4,994
Provision for loss sharing (net of recoveries)	—	4,607	—	4,607
Provision for credit losses (net of recoveries)	45,806	2,876	—	48,682
Total other expenses	98,692	80,138	—	178,830
Income before extinguishment of debt, gain on real estate, income from equity affiliates and income taxes	82,901	52,024	—	134,925
Loss on extinguishment of debt	(412)	—	—	(412)
Gain on real estate	3,813	—	—	3,813
Income from equity affiliates	4,211	—	—	4,211
Benefit from (provision for) income taxes	784	(8,277)	—	(7,493)
Net income	91,297	43,747	—	135,044
Preferred stock dividends	20,684	—	—	20,684
Net income attributable to noncontrolling interest	—	—	9,090	9,090
Net income attributable to common stockholders	\$ 70,613	\$ 43,747	\$ (9,090)	\$ 105,270

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	June 30, 2025		
	Structured Business	Agency Business	Consolidated
<b>Assets:</b>			
Cash and cash equivalents	\$ 65,771	\$ 189,971	\$ 255,742
Restricted cash	63,713	27,231	90,944
Loans and investments, net	11,333,023	—	11,333,023
Loans held-for-sale, net	—	361,447	361,447
Capitalized mortgage servicing rights, net	—	348,326	348,326
Securities held-to-maturity, net	—	156,920	156,920
Investments in equity affiliates	71,796	—	71,796
Real estate owned, net	365,186	—	365,186
Goodwill and other intangible assets	12,500	74,836	87,336
Other assets and due from related party	411,439	80,880	492,319
<b>Total assets</b>	<b>\$ 12,323,428</b>	<b>\$ 1,239,611</b>	<b>\$ 13,563,047</b>
<b>Liabilities:</b>			
Debt obligations	\$ 9,758,138	\$ 329,484	\$ 10,087,622
Allowance for loss-sharing obligations	—	89,757	89,757
Other liabilities and due to related parties	219,877	71,920	291,797
<b>Total liabilities</b>	<b>\$ 9,978,015</b>	<b>\$ 491,161</b>	<b>\$ 10,469,174</b>
<b>December 31, 2024</b>			
<b>Assets:</b>			
Cash and cash equivalents	\$ 58,188	\$ 445,615	\$ 503,803
Restricted cash	134,320	22,056	156,376
Loans and investments, net	11,033,997	—	11,033,997
Loans held-for-sale, net	—	435,759	435,759
Capitalized mortgage servicing rights, net	—	368,678	368,678
Securities held-to-maturity, net	—	157,154	157,154
Investments in equity affiliates	76,312	—	76,312
Real estate owned, net	176,543	—	176,543
Goodwill and other intangible assets	12,500	75,619	88,119
Other assets and due from related party	415,310	78,930	494,240
<b>Total assets</b>	<b>\$ 11,907,170</b>	<b>\$ 1,583,811</b>	<b>\$ 13,490,981</b>
<b>Liabilities:</b>			
Debt obligations	\$ 9,500,901	\$ 422,661	\$ 9,923,562
Allowance for loss-sharing obligations	—	83,150	83,150
Other liabilities and due to related parties	244,948	87,351	332,299
<b>Total liabilities</b>	<b>\$ 9,745,849</b>	<b>\$ 593,162</b>	<b>\$ 10,339,011</b>

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	<u>Three Months Ended June 30,</u>		<u>Six Months Ended June 30,</u>	
	<u>2025</u>	<u>2024</u>	<u>2025</u>	<u>2024</u>
<b>Origination Data:</b>				
<u>Structured Business</u>				
Bridge:				
Multifamily	\$ 103,300	\$ 19,650	\$ 471,050	\$ 58,885
SFR	530,986	185,500	887,280	356,990
Land	—	10,350	—	10,350
	<u>634,286</u>	<u>215,500</u>	<u>1,358,330</u>	<u>426,225</u>
Mezzanine / Preferred Equity	6,999	11,684	11,439	56,813
Construction - Multifamily	75,259	—	93,896	—
Total New Loan Originations	<u>\$ 716,544</u>	<u>\$ 227,184</u>	<u>\$ 1,463,665</u>	<u>\$ 483,038</u>
Number of Loans Originated	19	45	39	104
Commitments:				
SFR	\$ 232,384	\$ 277,260	\$ 394,784	\$ 688,877
Construction - Multifamily	173,000	—	265,000	—
Total Commitments	<u>\$ 405,384</u>	<u>\$ 277,260</u>	<u>\$ 659,784</u>	<u>\$ 688,877</u>
Loan Runoff	\$ 519,709	\$ 629,641	\$ 941,650	\$ 1,269,659
<u>Agency Business</u>				
<i>Origination Volumes by Investor:</i>				
Fannie Mae	\$ 683,206	\$ 742,724	\$ 1,041,017	\$ 1,201,153
Freddie Mac	150,339	346,821	328,359	716,923
Private Label	—	34,714	44,925	50,124
FHA	—	—	16,041	—
SFR - Fixed Rate	23,552	24,996	32,663	27,314
Total New Loan Originations	<u>\$ 857,097</u>	<u>\$ 1,149,255</u>	<u>\$ 1,463,005</u>	<u>\$ 1,995,514</u>
Total Loan Commitment Volume	<u>\$ 852,766</u>	<u>\$ 1,099,713</u>	<u>\$ 1,498,167</u>	<u>\$ 2,033,956</u>
<b>Agency Business Loan Sales Data:</b>				
Fannie Mae	\$ 657,305	\$ 731,237	\$ 1,013,021	\$ 1,457,135
Freddie Mac	114,464	332,921	412,949	662,600
Private Label	—	34,714	—	50,124
FHA	18,366	11,419	85,908	23,488
SFR - Fixed Rate	16,885	24,996	25,996	27,314
Total Loan Sales	<u>\$ 807,020</u>	<u>\$ 1,135,287</u>	<u>\$ 1,537,874</u>	<u>\$ 2,220,661</u>
Sales Margin (fee-based services as a % of loan sales)	<u>1.69 %</u>	<u>1.54 %</u>	<u>1.72 %</u>	<u>1.54 %</u>
MSR Rate (MSR income as a % of loan commitments) (1)	<u>1.28 %</u>	<u>1.32 %</u>	<u>1.27 %</u>	<u>1.22 %</u>

(1) Excluding \$160.2 million of loan commitments not serviced for a fee from the first quarter of 2024 the MSR rate was 1.32% for the six months ended June 30, 2024.

**ARBOR REALTY TRUST, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

Key Servicing Metrics for Agency Business:	June 30, 2025		
	Servicing Portfolio UPB	Wtd. Avg. Servicing Fee Rate (basis points)	Wtd. Avg. Life of Portfolio (years)
Fannie Mae	\$ 22,999,772	45.8	5.9
Freddie Mac	6,100,091	21.3	6.5
Private Label	2,599,971	18.7	5.0
FHA	1,497,551	14.0	19.9
SFR - Fixed Rate	287,065	20.0	4.2
Bridge	278,116	10.4	2.6
Total	\$ 33,762,566	37.4	6.5

Key Servicing Metrics for Agency Business:	December 31, 2024		
	Servicing Portfolio UPB	Wtd. Avg. Servicing Fee Rate (basis points)	Wtd. Avg. Life of Portfolio (years)
Fannie Mae	\$ 22,730,056	46.4	6.4
Freddie Mac	6,077,020	21.5	6.8
Private Label	2,605,980	18.7	5.5
FHA	1,506,948	14.1	19.2
Bridge	278,494	10.4	3.0
SFR - Fixed Rate	271,859	20.1	4.4
Total	\$ 33,470,357	37.8	6.9

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

*You should read the following discussion in conjunction with the unaudited consolidated interim financial statements, and related notes and the section entitled "Forward-Looking Statements" included herein.*

### Overview

Through our Structured Business, we invest in a diversified portfolio of structured finance assets in the multifamily, SFR and commercial real estate markets, primarily consisting of bridge loans, in addition to mezzanine loans, junior participating interests in first mortgages and preferred equity. We also invest in real estate-related joint ventures and may directly acquire real property and invest in real estate-related notes and certain mortgage-related securities.

Through our Agency Business, we originate, sell and service a range of multifamily finance products through Fannie Mae and Freddie Mac, Ginnie Mae, FHA and HUD. We retain the servicing rights and asset management responsibilities on substantially all loans we originate and sell under the GSE and HUD programs. We are an approved Fannie Mae DUS lender, seller/servicer nationally, a Freddie Mac Optigo® Conventional Loan and SBL lender, seller/servicer nationally and a HUD MAP and LEAN senior housing/healthcare lender nationally. We also originate and retain the servicing rights on permanent financing loans that are generally underwritten using the guidelines of our existing agency loans sold to the GSEs, which we refer to as "Private Label" loans, and originate and sell finance products through CMBS programs. We either sell the Private Label loans instantaneously or pool and securitize them and sell certificates in the securitizations to third party investors, while retaining the highest risk bottom tranche certificate of the securitization.

We conduct our operations to qualify as a REIT. A REIT is generally not subject to federal income tax on its taxable income that is distributed to its stockholders; provided that at least 90% of its REIT-taxable income is distributed and provided that certain other requirements are met.

Our operating performance is primarily driven by the following factors:

***Net interest income earned on our investments.*** Net interest income represents the amount by which the interest income earned on our assets exceeds the interest expense incurred on our borrowings. If the yield on our assets increases or the cost of borrowings decreases, this will have a positive impact on earnings. However, if the yield earned on our assets decreases or the cost of borrowings increases, this will have a negative impact on earnings. Net interest income is also directly impacted by the size and performance of our asset portfolio. We recognize the bulk of our net interest income from our Structured Business. Additionally, we recognize net interest income from loans originated through our Agency Business, which are generally sold within 60 days of origination.

***Fees and other revenues recognized from originating, selling and servicing mortgage loans through the GSE and HUD programs.*** Revenue recognized from the origination and sale of mortgage loans consists of gains on sale of loans (net of any direct loan origination costs incurred), commitment fees, broker fees, loan assumption fees and loan origination fees. These gains and fees are collectively referred to as gain on sales, including fee-based services, net. We record income from MSRs at the time of commitment to the borrower, which represents the fair value of the expected net future cash flows associated with the rights to service mortgage loans that we originate, with the recognition of a corresponding asset upon sale. We also record servicing revenue which consists of fees received for servicing mortgage loans, net of amortization on the MSR assets recorded. Although we have long-established relationships with the GSE and HUD agencies, our operating performance would be negatively impacted if our business relationships with these agencies deteriorate. Additionally, we also recognize revenue from originating, selling and servicing our Private Label loans.

One of our core business strategies is to generate additional agency lending opportunities by refinancing our multifamily balance sheet bridge loan portfolio when it is practical and appropriate to do so. We execute this strategy by underwriting the multifamily bridge loans we originate to a potential future agency financing. We then continue to work with our borrowers on this execution through the life cycle of the multifamily bridge loan. When effective, this strategy allows us to recapture refinancing opportunities, deleverage our balance sheet, and generate additional income streams through our capital-light Agency Business.

***Income earned from our structured transactions.*** Our structured transactions are primarily comprised of investments in equity affiliates, which represent unconsolidated joint venture investments formed to acquire, develop and/or sell real estate-related assets. Operating results from these investments can be difficult to predict and can vary significantly period-to-period. When interest rates rise, the income from these investments can be significantly and negatively impacted. In addition, we periodically receive distributions from our equity investments. It is difficult to forecast the timing of such payments, which can be substantial in any given quarter. We account for structured transactions within our Structured Business.

***Credit quality of our loans and investments, including our servicing portfolio.*** Effective portfolio management is essential to maximize the performance and value of our loan and investment and servicing portfolios. Maintaining the credit quality of the loans in our portfolios is of critical importance. Loans that do not perform in accordance with their terms may have a negative impact on earnings and liquidity.

## Significant Developments During the Second Quarter of 2025

### *Financing and Capital Markets Activity*

- Closed our first build-to-rent collateralized securitization vehicle totaling \$801.9 million, of which \$682.6 million consisted of investment grade notes. We retained \$41.0 million of the investment grade notes, along with the below investment grade notes totaling \$119.3 million.

### *Structured Business Activity*

- Balance sheet portfolio of \$11.61 billion (up 1%), as loan originations of \$716.5 million outpaced loan runoff totaling \$519.7 million;
- We modified 8 loans with a total UPB of \$251.9 million. Six of these loans with a total UPB of \$144.9 million were modified to provide temporary rate relief through a pay and accrual feature (see Note 3 for details);
- We foreclosed on 6 loans with a total UPB of \$188.2 million, 3 of which we took back the underlying collateral as REO assets totaling \$72.3 million and 3 were sold totaling \$115.9 million. In addition, we sold an existing \$7.1 million REO asset; and
- In April 2025, Wakefield entered into an agreement to sell its interest in a residential mortgage banking business (an equity investment we refer to as ARI), as described in Note 8.

**Agency Business Activity.** Servicing portfolio of \$33.76 billion (up \$277.7 million); Agency originations of \$857.1 million, including \$88.5 million of new Agency loans that were recaptured from our structured Business runoff.

**Subsequent Event.** In July 2025, we issued \$500.0 million aggregate principal amount of 7.875% senior unsecured notes due in 2030 through a private offering. The proceeds are being used to repay the remaining outstanding 7.50% convertible notes due August 2025 and to add ~\$200 million of liquidity.

### **Current Market Conditions, Risks and Recent Trends**

During 2024, the Federal Reserve lowered the federal funds rate three times totaling a 100-basis point reduction, which marked the first rate cuts since 2020. Although short-term rates are predicted to continue to decline with additional rate cuts of up to 50 basis points in the second half of 2025, we currently remain in a high-interest rate environment, which could persist longer than anticipated if certain key economic indicators fail to align with the Federal Reserve's expectations. Although short-term interest rates have declined, long-term interest rates have increased significantly and remain highly volatile since the announcement of the current administrator's imposition of increased tariffs and macroeconomic uncertainty. Since September 2024, the 5-year and 10-year interest rates have increased substantially, with the 10-year rate moving from a low of approximately 3.60% in September 2024 to a high of approximately 4.80% in January 2025 and has recently fluctuated between 4.25% and 4.50%. Analysts currently hold mixed expectations regarding the future trajectory of long-term rates for the remainder of 2025 due to the uncertainty regarding long-term inflation, fiscal policy, increased federal spending and larger deficits as a result of the recent enactment of the One Big Beautiful Bill Act ("OBBBA"), as described below.

As a result of the significant volatility in rates and the unpredictable impact of the tariff negotiations and the OBBBA, it is very difficult to predict where short and long-term rates will settle for the remainder of the year.

This elevated and unpredictable rate environment has resulted in, and may continue to result in, increased payment delinquencies and defaults, increased loan modifications and foreclosures and declining real estate values of certain asset classes, all of which have impacted, and may continue to impact, our future results of operations, financial condition, business prospects and ability to make distributions to our stockholders. Additionally, this high-interest rate environment has created, and may continue to create, increased headwinds for commercial real estate which has led to decreased origination volumes, especially in our GSE/Agency business in 2025, negatively impacting the ability for borrowers to refinance our balance sheet loans with fixed rate agency products. This environment could also limit our ability to resolve delinquent loans, leading to potential additional foreclosures and REO assets on our balance sheet, all of which could have a further material adverse effect on our future results of operations, financial condition, liquidity and ability to make distributions to our stockholders.

We employ rigorous risk management and underwriting practices to proactively maintain the quality of our loan portfolio and work very closely with borrowers to mitigate potential losses, while safeguarding the integrity of our portfolio, which may include modifying original loan terms. Given the current elevated interest rate environment, we cannot guarantee that our loan portfolio will continue to perform under the current loan terms.

In general, a rising or high-interest rate environment positively impacts our net interest income since our structured loan portfolio exceeds our corresponding debt balances, and the vast majority of our loan portfolio is floating rate based on SOFR. Additionally, since a sizeable portion of our debt consists of fixed-rate instruments (such as senior unsecured notes), as compared to our structured loan portfolio, the increase in interest income from high interest rates tends to outpace the rise in interest expense on our debt. Furthermore, our earnings on escrows and cash balances also benefit from an elevated rate environment. However, the prolonged period of elevated interest rates has also led to an increase in loan delinquencies, a decrease in loan originations and lower cash and escrow balances, which is having, and may continue to have, a negative impact on our net interest income. Additionally, the prolonged high-interest rate environment has

contributed to a decline in certain commercial real estate values, leading to increased reserves, when the collateral value is considered insufficient to fully repay the loans.

The above mentioned short-term interest rate reductions have resulted, and will continue to result, in a decrease in the net interest income on our floating rate loan book and reductions in the earnings on our cash and escrow balances. For additional details, see “Quantitative and Qualitative Disclosures about Market Risk” below.

The elevated and volatile interest rates, along with geopolitical uncertainty, has caused some disruptions in certain segments of the financial services, real estate, and credit markets, leading to tighter liquidity conditions. Despite these periodic disruptions, we have been successful in raising capital through various vehicles, when needed, to continue to operate and strengthen our business.

The increased cost of credit, or degradation in debt financing terms, has impacted, and may continue to impact, our ability to identify and execute investments on attractive terms, or at all. Additionally, although the majority of our cash is currently on deposit with major financial institutions, our balances often exceed insured limits. We limit the exposure relating to these balances by diversifying them among various counterparties. Generally, deposits may be redeemed upon demand and are maintained at financial institutions with reputable credit and, therefore, we believe we bear minimal credit risk.

We are a national originator with Fannie Mae and Freddie Mac, and the GSEs remain the most significant providers of capital to the multifamily market. FHFA set its 2025 Caps for Fannie Mae and Freddie Mac at \$73 billion for each enterprise for a total opportunity of \$146 billion, which is an increase from its 2024 Caps of \$70 billion for each enterprise. FHFA stated they will continue to monitor the market and reserves the right to increase the 2025 Caps if warranted, however, they will not reduce the 2025 Caps if the market is smaller than initially projected. To promote affordable housing preservation, loans classified as supporting workforce housing properties will be exempt from the 2025 Caps. Workforce housing loans preserve rents at affordable levels in multifamily properties, typically without the use of public subsidies. The 2025 Caps will continue to mandate that at least 50% be directed towards mission driven, affordable housing, with affordability levels corresponding to 80%-120% of area median income, depending on the market. Our originations with the GSEs are highly profitable executions as they provide significant gains from the sale of our loans, non-cash gains related to MSR, and servicing revenues. As discussed above, the current high-interest rate environment could lead to a continued decline in our GSE originations, which could continue to negatively impact our financial results. We are also unsure whether FHFA will impose stricter limitations on GSE multifamily production volume in the future.

On July 4, 2025, the OBBBA was enacted into law. This comprehensive legislation introduces wide-ranging changes to federal tax policy, entitlement programs, immigration enforcement and infrastructure investment. The OBBBA includes potential changes to broader corporate tax provisions that may affect certain aspects of our business operations and tax exposure over the course of the next few years. Additionally, various indirect components of the legislation, such as modifications to entitlement funding, increased federal spending and shifts in fiscal and regulatory priorities, may influence the capital markets, interest rate environment and demand for commercial real estate finance. We are reviewing the potential implications of the new law, including interpretive guidance related to corporate taxation, and as a result of the complexity of the legislation and the evolving nature of its implementation, it is difficult to predict the effects of this legislation on our business, financial condition, results of operations or the real estate markets in general.

## **Changes in Financial Condition**

### *Assets — Comparison of balances at June 30, 2025 to December 31, 2024:*

Our Structured loan and investment portfolio balance was \$11.61 billion and \$11.30 billion at June 30, 2025 and December 31, 2024, respectively. This increase was primarily due to loan originations exceeding loan runoff by \$522.0 million (see below for details), partially offset by loans we foreclosed on and received ownership of the underlying collateral as REO assets.

The portfolio had a weighted average current interest pay rate of 7.03% and 6.90% at June 30, 2025 and December 31, 2024, respectively. Including certain fees earned and costs, the weighted average current interest rate was 7.86% and 7.80% at June 30, 2025 and December 31, 2024, respectively. Our debt that finances our Structured loan and investment portfolio totaled \$9.61 billion and \$9.46 billion at June 30, 2025 and December 31, 2024, respectively, with a weighted average funding cost of 6.52% and 6.55%, respectively, which excludes financing costs. Including financing costs, the weighted average funding rate was 6.88% at both June 30, 2025 and December 31, 2024.

Activity from our Structured Business portfolio is comprised of the following (\$ in thousands):

	Three Months Ended June 30, 2025		Six Months Ended June 30, 2025	
	\$		\$	
Loans originated	\$	716,544	\$	1,463,665
Number of loans		19		39
Weighted average interest rate		8.75 %		8.69 %
Loan runoff	\$	519,709	\$	941,650
Number of loans		41		69
Weighted average interest rate		8.63 %		8.59 %
Loans modified	\$	251,905	\$	1,201,735
Number of loans		8		29
Loans extended	\$	1,231,786	\$	2,501,187
Number of loans		77		140

Loans held-for-sale from the Agency Business decreased \$74.3 million, primarily from loan sales exceeding originations by \$74.9 million as noted in the following table. Activity from our Agency Business portfolio is comprised of the following (in thousands):

	Three Months Ended June 30, 2025		Six Months Ended June 30, 2025	
	Loan Originations	Loan Sales	Loan Originations	Loan Sales
Fannie Mae	\$ 683,206	\$ 657,305	\$ 1,041,017	\$ 1,013,021
Freddie Mac	150,339	114,464	328,359	412,949
Private Label	—	—	44,925	—
FHA	—	18,366	16,041	85,908
SFR - Fixed Rate	23,552	16,885	32,663	25,996
Total	\$ 857,097	\$ 807,020	\$ 1,463,005	\$ 1,537,874

Investments in equity affiliates decreased \$4.5 million, primarily due to distributions totaling \$8.5 million received from our investments in a residential mortgage banking business, AWC and Fifth Wall and losses totaling \$3.3 million from the residential mortgage business and AMAC III investments, partially offset by contributions totaling \$6.5 million made for our investments in AWC, Fifth Wall and AMAC III.

Real estate owned increased \$188.6 million, primarily due to the foreclosure of ten multifamily bridge loans, through which we took back the underlying collateral, partially offset by the sale of three multifamily properties.

#### **Liabilities – Comparison of balances at June 30, 2025 to December 31, 2024:**

Credit and repurchase facilities increased \$1.16 billion, primarily due to refinancing loans from the unwind of two CLOs with our new \$1.15 billion repurchase facility and loan originations exceeding runoff in our Structured Business, partially offset by transferring loans into BTR CLO 1.

Securitized debt decreased \$1.11 billion, primarily due to the unwind of CLO 14 and CLO 19 totaling \$1.08 billion and paydowns on our existing securitizations of \$519.7 million, partially offset by the issuance of BTR CLO 1 where we issued \$491.4 million of notes to third-party investors.

Mortgage notes payable — real estate owned increased \$109.7 million, primarily due to the addition of mortgage notes payable totaling \$158.9 million on new REO assets and financing received on an existing REO asset, partially offset by the payoff of \$49.1 million of mortgage notes payable associated with the sale of REO assets.

Other liabilities decreased \$28.6 million, primarily due to payments of accrued incentive compensation and commissions during the first half of 2025, related to 2024 performance, a decrease in accrued interest payable as a result of the unwind of CLOs and paydowns on remaining securitizations and lower current tax liabilities.

## Equity

See Note 16 for details of our issuances of common stock, dividends declared and deferred compensation transactions.

## Agency Servicing Portfolio

The following table sets forth the characteristics of our loan servicing portfolio collateralizing our mortgage servicing rights and servicing revenue (\$ in thousands):

June 30, 2025										
Product	Portfolio UPB	Loan Count	Wtd. Avg. Age of Portfolio (years)	Wtd. Avg. Life of Portfolio (years)	Interest Rate Type		Wtd. Avg. Note Rate	Annualized Prepayments as a % of Portfolio (1)	Delinquencies as a % of Portfolio (2)	
					Fixed	Adjustable				
Fannie Mae	\$ 22,999,772	2,660	4.1	5.9	97 %	3 %	4.64 %	3.39 %	2.09 %	
Freddie Mac	6,100,091	1,135	3.5	6.5	87 %	13 %	4.96 %	5.01 %	3.93 %	
Private Label	2,599,971	161	3.9	5.0	100 %	—	4.15 %	—	0.43 %	
FHA	1,497,551	104	4.0	19.9	100 %	—	3.83 %	2.29 %	—	
SFR - Fixed Rate	287,065	51	3.0	4.2	98 %	2 %	5.56 %	4.47 %	1.57 %	
Bridge	278,116	3	2.5	2.6	85 %	15 %	6.37 %	—	—	
<b>Total</b>	<b>\$ 33,762,566</b>	<b>4,114</b>	<b>4.0</b>	<b>6.5</b>	<b>95 %</b>	<b>5 %</b>	<b>4.64 %</b>	<b>3.35 %</b>	<b>2.18 %</b>	

  

December 31, 2024										
Product	Portfolio UPB	Loan Count	Wtd. Avg. Age of Portfolio (years)	Wtd. Avg. Life of Portfolio (years)	Interest Rate Type		Wtd. Avg. Note Rate	Annualized Prepayments as a % of Portfolio (1)	Delinquencies as a % of Portfolio (2)	
					Fixed	Adjustable				
Fannie Mae	\$ 22,730,056	2,644	3.9	6.4	96 %	4 %	4.60 %	2.19 %	1.27 %	
Freddie Mac	6,077,020	1,159	3.3	6.8	86 %	14 %	4.91 %	5.78 %	3.63 %	
Private Label	2,605,980	161	3.4	5.5	100 %	—	4.15 %	—	0.43 %	
FHA	1,506,948	106	3.6	19.2	100 %	—	3.79 %	—	—	
Bridge	278,494	3	2.0	3.0	85 %	15 %	6.41 %	—	—	
SFR - Fixed Rate	271,859	52	2.8	4.4	100 %	—	5.47 %	9.02 %	1.66 %	
<b>Total</b>	<b>\$ 33,470,357</b>	<b>4,125</b>	<b>3.7</b>	<b>6.9</b>	<b>95 %</b>	<b>5 %</b>	<b>4.60 %</b>	<b>2.61 %</b>	<b>1.57 %</b>	

- (1) Prepayments reflect loans repaid prior to six months from the loan maturity. The majority of our loan servicing portfolio has a prepayment protection term and therefore, we may collect a prepayment fee which is included as a component of servicing revenue, net. See Note 5 for details.
- (2) Delinquent loans reflect loans that are contractually 60 days or more past due. At June 30, 2025 and December 31, 2024, delinquent loans totaled \$735.0 million and \$524.5 million, respectively. At June 30, 2025, there was one loan totaling \$24.4 million in bankruptcy and eighteen loans totaling \$95.3 million have been foreclosed. At December 31, 2024, there were two loans totaling \$4.8 million in bankruptcy and six loans totaling \$28.2 million were foreclosed.

Our Agency Business servicing portfolio represents commercial real estate loans, which are generally transferred or sold within 60 days from the date the loan is funded. Primarily all loans in our servicing portfolio are collateralized by multifamily properties. In addition, we are generally required to share in the risk of any losses associated with loans sold under the Fannie Mae DUS program, see Note 11.

**Comparison of Results of Operations for the Three Months Ended June 30, 2025 and 2024**

The following table provides our consolidated operating results (\$ in thousands):

	Three Months Ended June 30,		Increase / (Decrease)	
	2025	2024	Amount	Percent
Interest income	\$ 240,303	\$ 297,188	\$ (56,885)	(19)%
Interest expense	171,578	209,227	(37,649)	(18)%
Net interest income	68,725	87,961	(19,236)	(22)%
<b>Other revenue:</b>				
Gain on sales, including fee-based services, net	13,658	17,448	(3,790)	(22)%
Mortgage servicing rights	10,930	14,534	(3,604)	(25)%
Servicing revenue, net	27,437	29,910	(2,473)	(8)%
Property operating income	5,452	1,444	4,008	nm
Gain (loss) on derivative instruments, net	219	(275)	494	nm
Other income, net	3,989	2,081	1,908	92%
Total other revenue	61,685	65,142	(3,457)	(5)%
<b>Other expenses:</b>				
Employee compensation and benefits	41,181	42,836	(1,655)	(4)%
Selling and administrative	14,859	12,823	2,036	16%
Property operating expenses	6,802	1,584	5,218	nm
Depreciation and amortization	5,848	2,423	3,425	141%
Provision for loss sharing (net of recoveries)	4,215	4,333	(118)	(3)%
Provision for credit losses (net of recoveries)	19,004	29,564	(10,560)	(36)%
Total other expenses	91,909	93,563	(1,654)	(2)%
Income before extinguishment of debt, (loss) gain on real estate, income from equity affiliates and income taxes	38,501	59,540	(21,039)	(35)%
Loss on extinguishment of debt	—	(412)	412	nm
(Loss) gain on real estate	(1,448)	3,813	(5,261)	nm
Income from equity affiliates	2,654	2,793	(139)	(5)%
Provision for income taxes	(3,398)	(3,901)	503	(13)%
Net income	36,309	61,833	(25,524)	(41)%
Preferred stock dividends	10,342	10,342	—	—%
Net income attributable to noncontrolling interest	2,015	4,094	(2,079)	(51)%
Net income attributable to common stockholders	\$ 23,952	\$ 47,397	\$ (23,445)	(49)%

nm — not meaningful

The following table presents the average balance of our Structured Business interest-earning assets and interest-bearing liabilities, associated interest income (expense) and the corresponding weighted average yields (\$ in thousands):

	Three Months Ended June 30,					
	2025			2024		
	Average Carrying Value (1)	Interest Income / Expense	W/A Yield / Financing Cost (2)	Average Carrying Value (1)	Interest Income / Expense	W/A Yield / Financing Cost (2)
<i>Structured Business interest-earning assets:</i>						
Bridge loans	\$ 11,061,695	\$ 216,637	7.86 %	\$ 11,764,635	\$ 263,356	8.98 %
Mezzanine	256,527	6,276	9.81 %	264,014	6,736	10.23 %
Preferred equity investments	150,047	3,657	9.78 %	117,035	2,138	7.33 %
Other	60,595	1,858	12.30 %	5,326	137	10.32 %
Core interest-earning assets	11,528,864	228,428	7.95 %	12,151,010	272,367	8.99 %
Cash equivalents	189,090	1,552	3.29 %	795,376	9,710	4.90 %
Total interest-earning assets	\$ 11,717,954	\$ 229,980	7.87 %	\$ 12,946,386	\$ 282,077	8.74 %
<i>Structured Business interest-bearing liabilities:</i>						
Credit and repurchase facilities	\$ 4,499,752	\$ 83,459	7.44 %	\$ 2,683,532	\$ 56,518	8.45 %
CLO	3,296,933	53,793	6.54 %	6,242,504	115,545	7.42 %
Unsecured debt	1,532,500	24,954	6.53 %	1,542,500	23,941	6.23 %
Q Series securitization	37,950	693	7.32 %	183,448	3,711	8.11 %
Trust preferred	154,336	2,959	7.69 %	154,336	3,347	8.70 %
Total interest-bearing liabilities	\$ 9,521,471	165,858	6.99 %	\$ 10,806,320	203,062	7.54 %
Net interest income		\$ 64,122			\$ 79,015	

(1) Based on UPB for loans, amortized cost for securities and principal amount of debt.

(2) Weighted average yield calculated based on annualized interest income or expense divided by average carrying value.

#### *Net Interest Income*

The decrease in interest income was mainly due to a \$52.1 million decrease from our Structured Business. The decline was primarily due to a decrease in the average yield on core interest-earning assets and a decrease in the average balance of our core interest-earning assets, as loan runoff exceeded loan originations in 2024. The decrease in the average yield was mainly from a decrease in SOFR and a reduction in back interest earned on delinquent and modified loans, as well as an increase in new delinquencies. To a lesser extent, the decline also reflects a decrease in interest earned on our cash balances, as a result of lower average balances and a decrease in SOFR.

The decrease in interest expense was mainly due to a \$37.2 million decrease from our Structured Business, primarily due to a decline in the average balance of our interest-bearing liabilities, from loan runoff and note paydowns in our securitizations and senior unsecured notes, and a decrease in the average cost of interest-bearing liabilities, mainly from a decrease in SOFR.

#### *Agency Business Revenue*

The decrease in gain on sales, including fee-based services, net was primarily due to a 29% decrease in loan sales volume (\$328.3 million), partially offset by a 10% increase in the sales margin from 1.54% to 1.69%. The increase in the sales margin was mainly due to the portfolio mix in 2025 that produced higher margins.

The decrease in income from MSRs was primarily due to a 22% decrease in loan commitment volume (\$246.9 million).

The decrease in servicing revenue, net was primarily due to a decrease in earnings on escrow balances from lower average balances and a decrease in the applicable interest rate.

*Other Income (Loss)*

The increases in property operating income and expenses were due to the addition of several new REO assets. This is also the reason for the increase in depreciation and amortization.

The increase in other income, net was primarily due to increases in the fair values of our Private Label loans and loan fees from our Agency Business.

*Other Expenses*

The decrease in employee compensation and benefits expense was primarily due to decreases in commissions and incentive compensation from lower GSE/Agency loan sales volume and bonus allocation targets.

The increase in selling and administrative expenses was primarily due to increases in legal and professional fees.

The decrease in the provision for credit losses (net of recoveries) was primarily related to general improvements in the forecasted outlook for commercial real estate in 2025 and a decrease in specifically impaired loans, net of recoveries.

*(Loss) Gain on Real Estate*

The loss on real estate in 2025 is substantially comprised of losses on below market debt totaling \$1.5 million related to financing on the sale of several REO assets. The \$3.8 million gain on real estate in 2024 represents the gain recognized on the sale of an REO asset.

*Income from Equity Affiliates*

Income from equity affiliates in 2025 primarily reflects a \$3.4 million distribution received from our Lexford joint venture, partially offset by a \$1.0 million loss from our AMAC III investment; while income in 2024 primarily reflects a \$4.2 million distribution received from Lexford, partially offset by losses from our investments in a residential mortgage banking business and AMAC III totaling \$1.5 million.

*Provision for Income Taxes*

In the three months ended June 30, 2025, we recorded a tax provision of \$3.4 million, which consisted of a current tax provision of \$5.0 million and a deferred tax benefit of \$1.6 million. In the three months ended June 30, 2024, we recorded a tax provision of \$3.9 million, which consisted of a current tax provision of \$6.8 million and a deferred tax benefit of \$2.9 million.

*Net Income Attributable to Noncontrolling Interest*

The noncontrolling interest relates to the outstanding OP Units (see Note 16). There were 16,173,761 and 16,293,589 OP Units outstanding at June 30, 2025 and 2024, respectively, which represented 7.8% and 8.0% of our outstanding stock at June 30, 2025 and 2024, respectively.

**Comparison of Results of Operations for the Six Months Ended June 30, 2025 and 2024**

The following table provides our consolidated operating results (\$ in thousands):

	Six Months Ended June 30,		Increase / (Decrease)	
	2025	2024	Amount	Percent
Interest income	\$ 480,997	\$ 618,480	\$ (137,483)	(22) %
Interest expense	336,829	426,903	(90,074)	(21) %
Net interest income	144,168	191,577	(47,409)	(25) %
<b>Other revenue:</b>				
Gain on sales, including fee-based services, net	26,439	34,114	(7,675)	(22) %
Mortgage servicing rights	19,061	24,733	(5,672)	(23) %
Servicing revenue, net	53,040	61,436	(8,396)	(14) %
Property operating income	9,839	3,014	6,825	nm %
Gain (loss) on derivative instruments, net	3,619	(5,533)	9,152	nm %
Other income, net	8,407	4,414	3,993	90 %
Total other revenue	120,405	122,178	(1,773)	(1) %
<b>Other expenses:</b>				
Employee compensation and benefits	87,217	90,529	(3,312)	(4) %
Selling and administrative	31,171	26,756	4,415	17 %
Property operating expenses	10,276	3,262	7,014	nm %
Depreciation and amortization	9,592	4,994	4,598	92 %
Provision for loss sharing (net of recoveries)	6,002	4,607	1,395	30 %
Provision for credit losses (net of recoveries)	28,079	48,682	(20,603)	(42) %
Total other expenses	172,337	178,830	(6,493)	(4) %
Income before extinguishment of debt, (loss) gain on real estate, income from equity affiliates and income taxes	92,236	134,925	(42,689)	(32) %
Loss on extinguishment of debt	(2,319)	(412)	(1,907)	nm %
(Loss) gain on real estate	(4,258)	3,813	(8,071)	nm %
Income from equity affiliates	1,020	4,211	(3,191)	(76) %
Provision for income taxes	(6,989)	(7,493)	504	(7) %
Net income	79,690	135,044	(55,354)	(41) %
Preferred stock dividends	20,684	20,684	—	— %
Net income attributable to noncontrolling interest	4,617	9,090	(4,473)	(49) %
Net income attributable to common stockholders	\$ 54,389	\$ 105,270	\$ (50,881)	(48) %

nm — not meaningful

The following table presents the average balance of our Structured Business interest-earning assets and interest-bearing liabilities, associated interest income (expense) and the corresponding weighted average yields (\$ in thousands):

	Six Months Ended June 30,					
	2025			2024		
	Average Carrying Value (1)	Interest Income / Expense	W/A Yield / Financing Cost (2)	Average Carrying Value (1)	Interest Income / Expense	W/A Yield / Financing Cost (2)
<i>Structured Business interest-earning assets:</i>						
Bridge loans	\$ 11,019,472	\$ 435,647	7.97%	\$ 11,964,674	\$ 549,473	9.21%
Mezzanine	256,809	12,463	9.79%	256,998	13,613	10.62%
Preferred equity investments	149,449	7,325	9.88%	106,972	3,738	7.01%
Other	36,031	2,075	11.61%	5,919	303	10.27%
Core interest-earning assets	11,461,761	457,510	8.05%	12,334,563	567,127	9.22%
Cash equivalents	149,931	2,557	3.44%	910,016	22,838	5.03%
Total interest-earning assets	\$ 11,611,692	\$ 460,067	7.99%	\$ 13,244,579	\$ 589,965	8.93%
<i>Structured Business interest-bearing liabilities:</i>						
Credit and repurchase facilities	\$ 3,955,280	\$ 147,798	7.54%	\$ 2,724,226	\$ 114,492	8.43%
CLO	3,788,566	122,273	6.51%	6,430,933	237,407	7.40%
Unsecured debt	1,532,500	49,908	6.57%	1,587,500	49,269	6.22%
Q Series securitization	39,803	1,561	7.91%	193,096	7,802	8.10%
Trust preferred	154,336	5,897	7.71%	154,336	6,691	8.69%
Total interest-bearing liabilities	\$ 9,470,485	\$ 327,437	6.97%	\$ 11,090,091	\$ 415,661	7.52%
Net interest income		\$ 132,630			\$ 174,304	

(1) Based on UPB for loans, amortized cost for securities and principal amount of debt.

(2) Weighted average yield calculated based on annualized interest income or expense divided by average carrying value.

#### *Net Interest Income*

The decrease in interest income was mainly due to a \$129.9 million decrease from our Structured Business. The decline was primarily due to a decrease in the average yield on core interest-earning assets and a decrease in the average balance of our core interest-earning assets, as loan runoff exceeded loan originations in 2024. The decrease in the average yield was mainly from a decrease in SOFR and a reduction in back interest earned on delinquent and modified loans, as well as an increase in new delinquencies. To a lesser extent, the decline also reflects a decrease in interest earned on our cash balances, as a result of lower average balances and a decrease in SOFR.

The decrease in interest expense was mainly due to a \$88.2 million decrease from our Structured Business, primarily due to a decline in the average balance of our interest-bearing liabilities, from loan runoff and note paydowns in our securitizations and senior unsecured notes, and a decrease in the average cost of interest-bearing liabilities, mainly from a decrease in SOFR.

#### *Agency Business Revenue*

The decrease in gain on sales, including fee-based services, net was primarily due to a 31% decrease in loan sales volume (\$682.8 million), partially offset by a 12% increase in the sales margin from 1.54% to 1.72%. The increase in the sales margin was mainly due to the portfolio mix in 2025 that produced higher margins.

The decrease in income from MSRs was primarily due to a 26% decrease in loan commitment volume (\$535.8 million), partially offset by a 4% increase in the MSR rate from 1.22% to 1.27%.

The decrease in servicing revenue, net was primarily due to a decrease in earnings on escrow balances from lower average balances and a decrease in the applicable interest rate.

#### *Other Income (Loss)*

The increases in property operating income and expenses were due to the addition of several new REO assets. This is also the reason for the increase in depreciation and amortization.

The gains and losses on derivative instruments in 2025 and 2024 were related to changes in the fair values of our forward sale commitments and swaps held by our Agency Business as a result of changes in market interest rates as well as from the timing of GSE Agency loan sales.

The increase in other income, net was primarily due to increases in the fair values of our Private Label loans and loan fees from our Agency Business.

#### *Other Expenses*

The decrease in employee compensation and benefits expense was primarily due to decreases in commissions and incentive compensation from lower GSE/Agency loan sales volume and bonus allocation targets.

The increase in selling and administrative expenses was primarily due to increases in legal and professional fees.

The increase in the provision for loss sharing (net of recoveries) reflects an increase in general reserves as a result of portfolio growth.

The decrease in the provision for credit losses (net of recoveries) primarily reflects a decrease in specifically impaired loans.

#### *Loss on Extinguishment of Debt*

The loss on extinguishment of debt in both 2025 and 2024 reflects deferred financing fees recognized in connection with the unwind of CLOs.

#### *(Loss) Gain on Real Estate*

The loss on real estate in 2025 is comprised of \$4.3 million in loss on below market debt related to financing on the sale of several existing REO assets and a \$1.8 million loss on the foreclosure of loans we took back as REO assets, partially offset by a \$1.9 million gain on the REO sales. The \$3.8 million gain on real estate in 2024 represents the gain recognized on the sale of an REO asset.

#### *Income from Equity Affiliates*

Income from equity affiliates in 2025 primarily reflects a \$3.4 million distribution received from our Lexford joint venture and income of \$0.8 million from our Fifth Wall investment, partially offset by losses from our investments in a residential mortgage banking business and AMAC III totaling \$3.3 million. Income from equity affiliates in 2024 primarily reflects a \$4.2 million distribution received from Lexford and \$0.8 million in income from our investment in a residential mortgage banking business, partially offset by a \$1.2 million loss from our AMAC III investment.

#### *Provision for Income Taxes*

In the six months ended June 30, 2025, we recorded a tax provision of \$7.0 million, which consisted of a current tax provision of \$8.7 million and a deferred tax benefit of \$1.7 million. In the six months ended June 30, 2024, we recorded a tax provision of \$7.5 million, which consisted of a current tax provision of \$14.4 million and a deferred tax benefit of \$6.9 million.

#### *Net Income Attributable to Noncontrolling Interest*

The noncontrolling interest relates to the outstanding OP Units (see Note 16). There were 16,173,761 and 16,293,589 OP Units outstanding at June 30, 2025 and 2024, respectively, which represented 7.8% and 8.0% of our outstanding stock at June 30, 2025 and 2024, respectively.

### **Liquidity and Capital Resources**

**Sources of Liquidity.** Liquidity is a measure of our ability to meet our potential cash requirements, including ongoing commitments to repay borrowings, satisfaction of collateral requirements under the Fannie Mae DUS risk-sharing agreement and, as an approved designated seller/servicer of Freddie Mac's SBL program, operational liquidity requirements of the GSE agencies, fund new loans and investments, fund operating costs and distributions to our stockholders, as well as other general business needs. Our primary sources of funds for liquidity consist of proceeds from equity and debt offerings, proceeds from CLOs and securitizations, debt facilities and cash flows from operations. We closely monitor our liquidity position and believe our existing sources of funds and access to additional liquidity will be adequate to meet our liquidity needs.

The elevated and volatile interest rates, along with geopolitical uncertainty, has caused some disruptions in certain segments of the financial services, real estate, and credit markets, leading to tighter liquidity conditions. The increased cost of credit, or degradation in debt financing terms, has impacted, and may continue to impact, our ability to identify and execute investments on attractive terms, or at all. If our financing sources, borrowers and their tenants continue to be impacted by these adverse economic and market conditions, or by the other risks disclosed in our filings with the SEC, it would have a material adverse effect on our liquidity and capital resources.

As described in Note 10, certain of our repurchase facilities include margin call provisions associated with changes in interest spreads which are designed to limit the lenders credit exposure. If we experience significant decreases in the value of the properties serving as collateral under these repurchase agreements, which is set by the lenders based on current market conditions, the lenders have the right to require us to repay all, or a portion, of the funds advanced, or provide additional collateral. While we expect to extend or renew all of our facilities as they mature, we cannot provide assurance that they will be extended or renewed on as favorable terms.

We had \$9.61 billion in total structured debt outstanding at June 30, 2025. Of this total, \$5.21 billion, or 54%, does not contain mark-to-market provisions and is comprised of non-recourse securitized debt, senior unsecured debt and junior subordinated notes. The remaining \$4.40 billion of debt is in credit and repurchase facilities with several different banks that we have long-standing relationships with. At June 30, 2025, we had \$1.93 billion of debt from credit and repurchase facilities that were subject to margin calls related to changes in interest spreads.

At July 29, 2025, we had approximately \$600 million in cash and liquidity. In addition to our ability to extend our credit and repurchase facilities and raise funds from equity and debt offerings, we also have a \$33.76 billion agency servicing portfolio at June 30, 2025, which is mostly prepayment protected and generates approximately \$126 million per year in recurring gross cash flow.

To maintain our status as a REIT under the Internal Revenue Code, we must distribute annually at least 90% of our REIT-taxable income. These distribution requirements limit our ability to retain earnings and thereby replenish or increase capital for operations. However, we believe that our capital resources and access to financing will provide us with financial flexibility and market responsiveness at levels sufficient to meet current and anticipated capital and liquidity requirements.

**Cash Flows.** Cash flows provided by operating activities totaled \$210.6 million during the six months ended June 30, 2025 and consisted primarily of net income (adjusted for the increase in CECL reserves of \$34.1 million) of \$113.8 million and net cash inflows of \$70.6 million from loan sales exceeding loan originations in our Agency Business.

Cash flows used in investing activities totaled \$522.1 million during the six months ended June 30, 2025. Loan and investment activity (originations and payoffs/paydowns) comprise the majority of our investing activities. Loan originations from our Structured Business totaling \$1.48 billion, net of payoffs and paydowns of \$962.0 million, resulted in net cash outflows of \$522.4 million.

Cash flows used in financing activities totaled \$2.0 million during the six months ended June 30, 2025 and consisted primarily of \$1.11 billion of net securitized debt activity (payoffs and paydowns exceeded proceeds) and \$172.4 million of distributions to our stockholders and OP Unit holders, partially offset by net cash inflows of \$1.16 billion from debt facility activities (financed loan originations were greater than facility paydowns) and net cash inflows of \$109.7 million from mortgage notes payable activities (proceeds exceeded payoffs and paydowns).

**Agency Business Requirements.** The Agency Business is subject to supervision by certain regulatory agencies. Among other things, these agencies require us to meet certain minimum net worth, operational liquidity and restricted liquidity collateral requirements, purchase and loss obligations and compliance with reporting requirements. Our adjusted net worth and operational liquidity exceeded the agencies' requirements at June 30, 2025. Our restricted liquidity and purchase and loss obligations were satisfied with letters of credit totaling \$75.0 million and cash. See Note 14 for details about our performance regarding these requirements.

We also enter into contractual commitments with borrowers providing rate lock commitments while simultaneously entering into forward sale commitments with investors. These commitments are outstanding for short periods of time (generally less than 60 days) and are described in Note 12.

**Debt Facilities.** We maintain various forms of short-term and long-term financing arrangements. Borrowings underlying these arrangements are primarily secured by a significant amount of our loans and investments and substantially all our loans held-for-sale. The following is a summary of our debt facilities (\$ in thousands):

Debt Instruments	June 30, 2025			
	Commitment	UPB (1)	Available	Maturity Dates (2)
<b>Structured Business</b>				
Credit and repurchase facilities	\$ 8,685,724	\$ 4,400,260	\$ 4,285,464	2025 - 2028
Securitized debt (3)	3,523,470	3,523,470	—	2025 - 2028
Senior unsecured notes	1,245,000	1,245,000	—	2026 - 2028
Convertible senior unsecured notes	287,500	287,500	—	2025
Junior subordinated notes	154,336	154,336	—	2034 - 2037
Mortgage notes payable - real estate owned	184,618	184,618	—	2025 - 2026
Structured Business total	14,080,648	9,795,184	4,285,464	
<b>Agency Business</b>				
Credit and repurchase facilities (4)	1,800,000	329,860	1,470,140	2025 - 2026
Consolidated total	\$ 15,880,648	\$ 10,125,044	\$ 5,755,604	

(1) Excludes the impact of deferred financing costs.

(2) See Note 14 for a breakdown of debt maturities by year. These maturity dates exclude extension options.

(3) Maturity dates represent the weighted average remaining maturity based on the underlying collateral at June 30, 2025.

(4) The \$750 million As Soon as Pooled ® Plus (“ASAP”) agreement we have with Fannie Mae has no expiration date.

We utilize our credit and repurchase facilities primarily to finance our loan originations on a short-term basis prior to loan securitizations, including through CLOs. The timing, size and frequency of our securitizations impact the balances of these borrowings and produce some fluctuations. The following table provides additional information regarding the balances of our borrowings (in thousands):

Quarter Ended	Quarterly Average UPB	End of Period UPB	Maximum UPB at Any Month End
June 30, 2025	\$ 4,846,239	\$ 4,730,120	\$ 4,922,270
March 31, 2025	3,609,646	4,791,967	4,803,572
December 31, 2024	3,412,416	3,607,907	3,793,231
September 30, 2024	3,082,185	3,264,033	3,299,414
June 30, 2024	3,078,714	3,167,067	3,280,998

Our debt facilities, including their restrictive covenants, are described in Note 10.

**Off-Balance Sheet Arrangements.** At June 30, 2025, we had no off-balance sheet arrangements.

**Inflation.** During 2024, the Federal Reserve lowered the federal funds rate three times totaling a 100-basis point reduction, which marked the first rate cuts since 2020. Although short-term rates are predicted to continue to decline with additional rate cuts of up to 50 basis points in the second half of 2025, we currently remain in a high-interest rate environment, which could persist longer than anticipated if certain key economic indicators fail to align with the Federal Reserve’s expectations. Although short-term interest rates have declined, long-term interest rates have increased significantly and remain highly volatile since the announcement of the current administrator’s imposition of increased tariffs and macroeconomic uncertainty. Since September 2024, the 5-year and 10-year interest rates have increased substantially, with the 10-year rate moving from a low of approximately 3.60% in September 2024 to a high of approximately 4.80% in January 2025 and has recently fluctuated between 4.25% and 4.50%. Analysts currently hold mixed expectations regarding the future trajectory of long-term rates for the remainder of 2025 due to the uncertainty regarding long-term inflation, fiscal policy, increased federal spending and larger deficits as a result of the recent enactment of the OBBBA. As a result of the significant volatility in rates and the unpredictable impact of the tariff negotiations and the OBBBA, it is very difficult to predict where short and long-term rates will settle for the remainder of the year.

This elevated and unpredictable rate environment has resulted in, and may continue to result in, increased payment delinquencies and defaults, increased loan modifications and foreclosures and declining real estate values of certain asset classes, all of which have impacted, and may continue to impact, our future results of operations, financial condition, business prospects and ability to make distributions to our stockholders. Additionally, this high-interest rate environment has created, and may continue to create, increased headwinds for commercial real estate which has led to decreased origination volumes, especially in our GSE/Agency business in 2025,

negatively impacting the ability for borrowers to refinance our balance sheet loans with fixed rate agency products. This environment could also limit our ability to resolve delinquent loans, leading to potential additional foreclosures and REO assets on our balance sheet, all of which could have a further material adverse effect on our future results of operations, financial condition, liquidity and ability to make distributions to our stockholders.

For additional details, see “Current Market Conditions, Risks and Recent Trends” above and “Quantitative and Qualitative Disclosures about Market Risk” below.

**Contractual Obligations.** During the six months ended June 30, 2025, the following significant changes were made to our contractual obligations disclosed in our 2024 Annual Report:

- Entered into a new repurchase facility totaling \$1.15 billion;
- Unwound CLO 14 and 19 repaying \$1.08 billion of outstanding notes;
- Closed a collateralized securitization vehicle (BTR CLO 1) totaling \$801.9 million of notes issued, of which notes totaling \$160.3 million were retained by us;
- Paid down outstanding notes on existing securitizations totaling \$519.7 million; and
- Modified an existing debt facility resulting in an increase in the committed amount by \$200.0 million.

In July 2025, we issued \$500.0 million aggregate principal amount of 7.875% senior unsecured notes due July 2030 in a private offering. We are using a portion of the net proceeds from this offering to repay our remaining outstanding 7.50% convertible notes due August 2025.

In July 2025, we amended a repurchase facility to temporarily increase the facility size by \$500.0 million, effective through August 2025. We also amended a joint repurchase facility reducing the facility size by \$500.0 million and extended the maturity date to July 2027, with a one-year extension option.

Refer to Note 14 for a description of our debt maturities by year and unfunded commitments at June 30, 2025.

### **Derivative Financial Instruments**

We enter into derivative financial instruments in the normal course of business to manage the potential loss exposure caused by fluctuations of interest rates. See Note 12 for details.

### **Critical Accounting Policies**

Refer to Note 2 of the Notes to Consolidated Financial Statements in our 2024 Annual Report for a discussion of our critical accounting policies. During the six months ended June 30, 2025, there were no material changes to these policies.

### **Non-GAAP Financial Measures**

**Distributable Earnings.** We are presenting distributable earnings because we believe it is an important supplemental measure of our operating performance and is useful to investors, analysts and other parties in the evaluation of REITs and their ability to provide dividends to stockholders. Dividends are one of the principal reasons investors invest in REITs. To maintain REIT status, REITs are required to distribute at least 90% of their REIT-taxable income. We consider distributable earnings in determining our quarterly dividend and believe that, over time, distributable earnings is a useful indicator of our dividends per share.

We define distributable earnings as net income (loss) attributable to common stockholders computed in accordance with GAAP, adjusted for accounting items such as depreciation and amortization (adjusted for unconsolidated joint ventures), non-cash stock-based compensation expense, income from MSRs, amortization and write-offs of MSRs, gains/losses on derivative instruments primarily associated with Private Label loans not yet sold and securitized, changes in fair value of GSE-related derivatives that temporarily flow through earnings, deferred tax provision (benefit), CECL provisions for credit losses (adjusted for realized losses as described below), and gains/losses on the receipt of real estate from the settlement of loans (prior to the sale of the real estate). We also add back one-time charges such as acquisition costs and one-time gains/losses on the early extinguishment of debt and redemption of preferred stock.

We reduce distributable earnings for realized losses in the period we determine that a loan is deemed nonrecoverable in whole or in part. Loans are deemed nonrecoverable upon the earlier of: (1) when the loan receivable is settled (i.e., when the loan is repaid, or in the case of foreclosure, when the underlying asset is sold); or (2) when we determine that it is nearly certain that all amounts due will not be collected. The realized loss amount is equal to the difference between the cash received, or expected to be received, and the book value of the asset.

Distributable earnings is not intended to be an indication of our cash flows from operating activities (determined in accordance with GAAP) or a measure of our liquidity, nor is it entirely indicative of funding our cash needs, including our ability to make cash

distributions. Our calculation of distributable earnings may be different from the calculations used by other companies and, therefore, comparability may be limited.

Distributable earnings are as follows (\$ in thousands, except share and per share data):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2025	2024	2025	2024
Net income attributable to common stockholders	\$ 23,952	\$ 47,397	\$ 54,389	\$ 105,270
Adjustments:				
Net income attributable to noncontrolling interest	2,015	4,094	4,617	9,090
Income from mortgage servicing rights	(10,930)	(14,534)	(19,061)	(24,733)
Deferred tax benefit	(1,603)	(2,944)	(1,741)	(6,896)
Amortization and write-offs of MSRs	19,825	19,518	40,689	37,936
Depreciation and amortization	6,582	3,044	11,149	6,239
Loss on extinguishment of debt	—	412	2,319	412
Provision for credit losses, net	8,435	31,457	9,192	46,260
(Gain) loss on derivative instruments, net	(674)	371	(5,371)	5,894
Loss on real estate	1,857	—	4,667	—
Stock-based compensation	2,610	2,750	8,545	8,772
Distributable earnings (1)	\$ 52,069	\$ 91,565	\$ 109,394	\$ 188,244
Diluted weighted average shares outstanding - GAAP (1)	209,003,002	205,487,711	207,938,574	205,499,619
Less: Convertible notes dilution (2)	—	—	—	—
Diluted weighted average shares outstanding - distributable earnings (1)	209,003,002	205,487,711	207,938,574	205,499,619
Diluted distributable earnings per share (1)	\$ 0.25	\$ 0.45	\$ 0.53	\$ 0.92

(1) Amounts are attributable to common stockholders and OP Unit holders. The OP Units are redeemable for cash, or at our option for shares of our common stock on a one-for-one basis.

(2) The diluted weighted average shares outstanding are adjusted to exclude the potential shares issuable upon conversion and settlement of our convertible senior notes principal balance. No adjustment was necessary for all periods presented, as their effect was anti-dilutive and not reflected in the GAAP diluted weighted average shares outstanding.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk

We disclosed a quantitative and qualitative analysis regarding market risk in Item 7A of our 2024 Annual Report. That information is supplemented by the information included above in Item 2 of this report. Other than the developments described thereunder, there have been no material changes in our exposure to market risk since December 31, 2024.

The following table projects the potential impact on interest (in thousands) for a 12-month period, assuming a hypothetical instantaneous increase or decrease of 50 basis points and a decrease of 100 basis points in corresponding interest rates. Since it is unlikely that interest

rates will significantly increase in the near future as a result of the current high interest rate environment, we have excluded the impact of a 100 basis point increase in corresponding interest rates.

	Assets (Liabilities) Subject to Interest Rate Sensitivity (1)	50 Basis Point Increase	50 Basis Point Decrease	100 Basis Point Decrease
Interest income from loans and investments	\$ 11,609,235	\$ 49,058	\$ (46,585)	\$ (89,615)
Interest expense from debt obligations	(9,795,184)	41,452	(40,854)	(81,402)
Impact to net interest income from loans and investments		7,606	(5,731)	(8,213)
Interest income from cash, restricted cash and escrow balances (2)	1,743,422	8,717	(8,717)	(17,434)
Total impact from hypothetical changes in interest rates		\$ 16,323	\$ (14,448)	\$ (25,647)

(1) Represents the UPB of our structured loan portfolio, the principal balance of our debt and the account balances of our cash, restricted cash and escrows at June 30, 2025.

(2) Our cash, restricted cash and escrows are currently earning interest at a weighted average blended rate of approximately 4.0%, or approximately \$70 million annually. Interest income earned on our cash and restricted cash is included as a component of interest income and interest income earned on escrows is included as a component of servicing revenue, net in the consolidated statements of income. The interest earned on our cash, restricted cash and escrows is based on an average daily balance and may be different from the end of period balance.

We entered into treasury futures to hedge our exposure to changes in interest rates inherent in (1) our held-for-sale Agency Business Private Label loans from the time the loans are rate locked until sale and securitization, and (2) our Agency Business SFR – fixed rate loans from the time the loans are originated until the time they can be financed with match term fixed rate securitized debt. Our treasury futures are tied to the 5-year and 10-year treasury rates and hedge our exposure to Private Label loans, until the time they are securitized, and changes in the fair value of our held-for-sale Agency Business SFR – fixed rate loans. A 50 basis point and a 100 basis point increase to the 5-year and 10-year treasury rates on our treasury futures held at June 30, 2025 would have resulted in a gain of \$0.7 million and \$2.3 million, respectively, in the six months ended June 30, 2025, while a 50 basis point and a 100 basis point decrease in the rates would have resulted in a loss of \$2.7 million and \$4.4 million, respectively.

Our Agency Business originates, sells and services a range of multifamily finance products with Fannie Mae, Freddie Mac and HUD. Our loans held-for-sale to these agencies are not currently exposed to interest rate risk during the loan commitment, closing and delivery process. The sale or placement of each loan to an investor is negotiated prior to closing on the loan with the borrower, and the sale or placement is generally effectuated within 60 days of closing. The coupon rate for the loan is set after we establish the interest rate with the investor.

In addition, the fair value of our MSRs is subject to market risk since a significant driver of the fair value of these assets is the discount rates. A 100 basis point increase in the weighted average discount rate would decrease the fair value of our MSRs by \$13.7 million at June 30, 2025, while a 100 basis point decrease would increase the fair value by \$14.4 million.

#### Item 4. Controls and Procedures

Management, with the participation of our chief executive officer and chief financial officer, has evaluated the effectiveness of our disclosure controls and procedures at June 30, 2025. Based on this evaluation, our chief executive officer and chief financial officer have concluded that our disclosure controls and procedures were effective at June 30, 2025.

There were no changes in our internal control over financial reporting during the quarter ended June 30, 2025 that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

## PART II. OTHER INFORMATION

### Item 1. Legal Proceedings

Information with respect to certain legal proceedings is set forth in Note 14 and is incorporated herein by reference.

### Item 1A. Risk Factors

There have been no material changes to the risk factors set forth in Item 1A of our 2024 Annual Report.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

We have a share repurchase program providing for the repurchase of up to \$150.0 million of our outstanding common stock. The repurchase of our common stock may be made from time to time in the open market, through privately negotiated transactions, or otherwise in compliance with Rule 10b-18 and Rule 10b5-1 under the Exchange Act, based on our stock price, general market conditions, applicable legal requirements and other factors. At June 30, 2025, there was \$138.6 million available for repurchase under this program. The program may be discontinued or modified at any time.

**Purchases of Equity Securities by the Issuer and Affiliated Purchasers**

The following table sets forth all purchases made by or on behalf of us or any "affiliated purchaser," as defined in Rule 10b-18(a)(3) under the Exchange Act, of shares of our common stock during the three months ended June 30, 2025 (\$ in thousands, except share and per share data):

Period	Total Number of Shares Purchased <sup>(1)</sup>	Average Price Paid per Share	Total Number of Shares Purchased as Part of a Publicly Announced Program	Approximate Dollar Value of Shares That May Yet Be Purchased Under the Program
April 1 - 30, 2025	—	\$ —	—	\$ —
May 1 - 31, 2025	220,000	9.21	—	—
June 1 - 30, 2025	13,821	9.45	—	—
Total	233,821	\$ 9.23		

<sup>(1)</sup> These shares were purchased by affiliated purchasers of ours and we have not repurchased any shares under our share repurchase program during the three months ended June 30, 2025.

**Item 5. Other Information**

During the period covered by this report, no Arbor director or officer adopted, modified or terminated any "Rule 10b5-1 trading arrangement" or "non-Rule 10b5-1 trading arrangement," as each term is defined in Item 408 of Regulation S-K.

**Item 6. Exhibits**

Exhibit #	Description	Incorporated by Reference		
		Form	Exhibit #	Filing Date
3.1	<a href="#">Articles of Incorporation of Arbor Realty Trust, Inc.</a>	S-11	3.1	11/13/03
3.2	<a href="#">Articles of Amendment to Articles of Incorporation of Arbor Realty Trust, Inc.</a>	10-Q	3.2	08/07/07
3.3	<a href="#">Amended and Restated Bylaws of Arbor Realty Trust, Inc.</a>	8-K	3.1	12/01/20
4.1	<a href="#">Indenture, dated as of July 9, 2025, between Arbor Realty Trust, Inc. and UMB Bank, NA, as trustee</a>	8-K	4.1	07/09/25
4.2	<a href="#">Form of 7.875% Senior Notes due 2030 (included in Exhibit 4.1 hereto)</a>	8-K	4.2	07/09/25
31.1	<a href="#">Certification of Chief Executive Officer pursuant to Exchange Act Rule 13a-14</a>			
31.2	<a href="#">Certification of Chief Financial Officer pursuant to Exchange Act Rule 13a-14</a>			
32	<a href="#">Certifications of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</a>			
101	Financial statements from the Quarterly Report on Form 10-Q of Arbor Realty Trust, Inc. for the quarter ended June 30, 2025, filed on August 1, 2025, formatted in Inline Extensible Business Reporting Language (“XBRL”): (1) the Consolidated Balance Sheets, (2) the Consolidated Statements of Income, (3) the Consolidated Statements of Changes in Equity, (4) the Consolidated Statements of Cash Flows and (5) the Notes to Consolidated Financial Statements.			
104	Cover Page Interactive Data File (formatted in Inline XBRL and contained in Exhibit 101)			

In accordance with Item 601(b)(4)(iii)(A) of Regulation S-K, copies of certain instruments defining the rights of holders of our long-term debt are not filed herewith. Pursuant to this regulation, we hereby agree to furnish a copy of any such instrument to the SEC upon request.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**ARBOR REALTY TRUST, INC.**

Date: August 1, 2025

By: /s/ Ivan Kaufman  
Ivan Kaufman  
Chief Executive Officer

Date: August 1, 2025

By: /s/ Paul Elenio  
Paul Elenio  
Chief Financial Officer

**Certification of Chief Executive Officer**

I, Ivan Kaufman, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Arbor Realty Trust, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 1, 2025

By: /s/ Ivan Kaufman

Ivan Kaufman  
Chief Executive Officer

**Certification of Chief Financial Officer**

I, Paul Elenio, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Arbor Realty Trust, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 1, 2025

By: /s/ Paul Elenio  
Paul Elenio  
Chief Financial Officer

**Certifications of Chief Executive Officer and Chief Financial Officer Pursuant to  
18 U.S.C. Section 1350,  
as Adopted Pursuant to  
Section 906 of the Sarbanes-Oxley Act of 2002**

In connection with the Quarterly Report on Form 10-Q of Arbor Realty Trust, Inc. (the "Company") for the quarter ended June 30, 2025, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), each of the undersigned officers of the Company, hereby certifies, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to the best of our knowledge:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: August 1, 2025

By: /s/ Ivan Kaufman

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Ivan Kaufman  
Chief Executive Officer

Date: August 1, 2025

By: /s/ Paul Elenio

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Paul Elenio  
Chief Financial Officer

This certification is being furnished and shall not be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

A signed original of this certification required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.